

SALT LAKE CITY COUNCIL STAFF REPORT

BUDGET ANALYSIS – FISCAL YEAR 2009-10

DATE: May 19, 2009

SUBJECT: **GOLF ENTERPRISE FUND**

STAFF REPORT BY: Karen Halladay, Budget and Public Policy Analyst

CC: David Terry, Bryce Lindeman, Rick Graham, Kevin Bergstrom, Greg Davis, Nancy Sanders, Gina Chamness, Randy Hillier, Cindy Gust-Jenson

The City has provided golf facilities for over 80 years. The City owns and operates eight golf facilities, nine golf courses – Mountain Dell has two 18-hole golf courses, as an Enterprise Fund. The main policies that guide the division are to offer an accessible, reasonably priced recreational opportunity to all sections of the golfing public, to preserve open spaces in an urban setting, and to promote tourism and economic development. Golf participants pay fees that underwrite the cost of providing these services. The Council traditionally balances golf fees at a level necessary to ensure the long-term financial stability of the Golf Enterprise Fund while maintaining the golf program's competitiveness within the market. The Administration is proposing a fee increase to be effective January 1, 2010 – the first across-the-board golf fee increase since 2004. Details for the proposed fee increases are provided later in this report.

The fiscal year 2009-10 revenue budget of \$8,632,378 is estimated to decrease by \$17,500, or 0.2 % below fiscal year 2008-09. The proposed 2009-10 expenditure budget of \$8,337,067 is projected to be \$121,229 less than the prior year, a decrease of 1.4%. The change to net assets (revenues exceeding expenditures) is estimated to be a \$295,311 net increase to the Golf Fund Balance. Total Capital Improvement Projects (CIP) of \$816,697 are included in the expenditures of the Golf Fund – 1) Capital Outlay of \$300,000 for equipment, facilities, and infrastructure, 2) Debt Service (ends FY2011) for maintenance equipment of \$251,347, and 3) Debt Service (ends FY2014) for golf carts of \$265,350.

GOLF ENTERPRISE FUND PROPOSED BUDGET					
	Adopte 2008-09	Propose 2009-10	Revenue Expens Percentag of	Differenc	Percen Chang
Revenue & other sources					
Green	\$ 4,804,000	\$ 4,839,000	58.0	\$ 35,000	0.7
Cart	2,036,450	2,040,200	24.5	3,750	0.2
Driving range fees	348,000	342,200	4.1	(5,800)	-
Concessions	173,700	191,600	2.3	17,900	10.3
Retail	848,500	809,200	9.7	(39,300)	-
Other Golf Fees	110,100	120,750	1.4	10,650	9.7
Advertising fees	23,000	14,000	0.2	(9,000)	-
Interest income	46,000	30,000	0.4	(16,000)	-
Miscellaneous Leases/Rental Revenue	30,428	30,428	0.4		0.0
Season passes	226,000	215,000	2.6	(11,000)	-
Other/Admission Sales	3,700	0	0.0	(3,700)	-
Appropriation of reserves	(191,582)	(295,311)	-	(103,729)	54.1
Total revenue & other sources	\$ 8,458,296	\$ 8,337,067	100.0%	\$ (121,229)	-1.4%
Expenses & other uses					
Operating & Maintenance					
Personal	\$ 3,786,165	\$ 3,718,062	44.6	\$ (68,103)	-
Materials and Supplies	1,319,675	1,267,285	15.2	(52,390)	-
Othe Admin Service Fee, PILOT, Intradepartmental Chgs, Fuel, Utilities)	2,814,589	2,518,846	30.2	(295,743)	-
Capital	275,000	300,000	3.6	25,000	9.1
Transfers Out	12,867	16,176	0.2	3,309	25.7
Debt			0.0		
Debt for Facilities and Irrigatio			0.0		#DIV/0
Debt for Main Equip & Golf	250,000	516,698	6.2	266,698	106.7
Total expenses & other uses	\$ 8,458,296	\$ 8,337,067	100.0%	\$ (121,229)	-1.4%

BUDGET ITEMS AND POTENTIAL MATTERS AT ISSUE Some of the proposed revenue and expenditure changes to the budget are highlighted below. The “►” symbol indicates questions that Council may wish to address or request additional follow-up information.

REVENUES

1. Total Revenue and Other Sources – Overall decrease – (\$17,500)

- a. Increase - Green Fee and Cart Rental Fees – \$60,100** The Golf Division in consultation with The Salt Lake City Golf Enterprise Fund Advisory Board are proposing across-the-board golf fee increases to be effective January 1, 2010. Other than minor changes to three fees in January 2007, golf fees have not been increased since January of 2004. A complete list of the fee increases, prepared by the Administration, is attached to this report. Also attached are two spreadsheets provided by the Administration, which compare current and proposed fee increases to other golf courses in the area. Although the green fee and cart rental fees are expected to increase, the rounds of golf are

expected to remain the same as budgeted for FY 2009 due to the current economic conditions. According to the Administration, the City's prices, quality product, and pass programs are better or comparable to other Salt Lake County golf courses.

b. Decrease – Merchandise Sales, Other Fees, Rentals and Passes – (\$77,600)

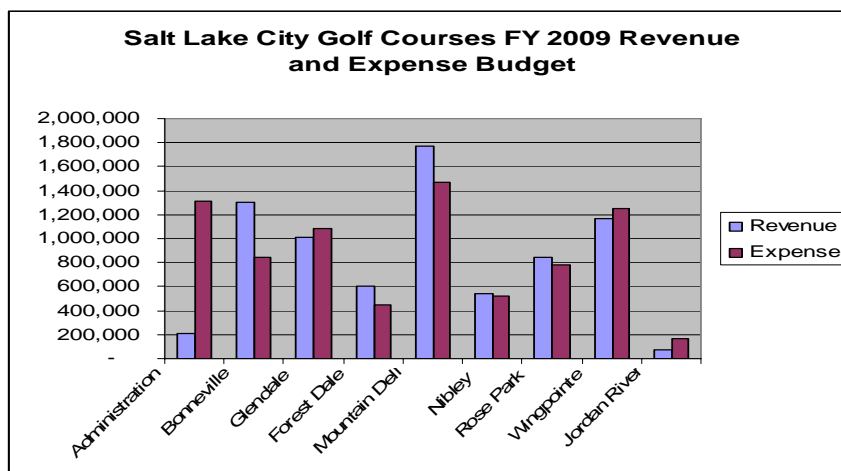
Again given the current economic conditions, merchandise and other sales are also expected to decrease in FY 2010.

- The Salt Lake City Golf Department is host to over 30 state-level tournaments, which are held annually. In addition, corporate and group outings are held daily throughout the summer. Mountain Dell is the most popular course for these golf outings.
- The following chart is the golf fee customer-related revenues - green fees, cart rentals, driving range, and concessions - for the past eight years.

Year	Green Fees	Cart Rental	Driving Range	Retail Sales	Total	% Increase Over Prior Year
2002	4,610,868	1,751,798	357,797	682,942	7,403,405	
2003	4,816,308	1,761,090	328,325	741,442	7,647,165	3.3%
2004	4,592,025	1,711,052	309,484	707,037	7,319,598	-4.3%
2005	4,543,923	1,624,874	309,807	710,631	7,189,235	-1.8%
2006	4,710,943	1,763,267	321,525	781,093	7,576,828	5.4%
2007	4,763,272	1,951,157	334,510	827,788	7,876,727	4.0%
2008	4,483,569	1,912,527	328,519	807,905	7,532,520	-4.4%
Budgeted 2009	4,804,000	2,015,100	348,000	848,500	8,015,600	6.4%
Proposed 2010	4,839,000	2,040,200	342,200	809,200	8,030,600	.19%

Note – Green Fees in all years prior to 2009 included the sales of Frequent Player Discount cards. In 2009 the amount budgeted separately for the FPD card sales is \$120,000.

2. Fiscal Year 2008-09 – Projected Revenue and Expenditure Budget by Golf Course (Note: According to the Administration, FY 2009 Revenue and Expenses will come in significantly under budget. Depending on weather conditions and the impact of current economic conditions, the Golf Enterprise Fund should still show a profit for FY 2009.)



EXPENDITURES

- 1. Staffing Changes** – FY 2009 included 40.40 full-time positions (FTE). No staff FTEs are proposed to be added or reduced in FY 2010.
- 2. Decrease - Personal Services – (\$67,196)** The FY 2010 personnel costs are proposed to be \$3,718,062. Reductions in this budget include a beginning salary budget adjustment of (\$909), insurance savings due to City employees paying 5% more of their health benefits premiums – the employee share is now 10% (\$14,904), and the City-wide salary suspension program savings of (\$52,292).
- 3. Decrease – Retail Merchandise – (\$39,300)** The Administration estimates that the rounds of golf will not increase in FY 2010 because of the current economy and the impact of raising fees in January 2010. Therefore, sales of merchandise are expected to decrease in FY 2010.
- 4. Decrease – Water, Fuel, Maintenance, and Miscellaneous Operating Costs - (\$315,886)** The budget savings are a result of several items. The Golf Division expects to save \$70,000 in water costs due to conservations plans. In addition, the transfer of the small engine repair and maintenance to Fleet Management and lower fuel prices has resulted in savings of \$153,013.
- 5. Increase – Risk Management Premium – \$34,365** According to information provided by the Administration, there are several components included in this budget increase. However, two of the components - employee bus pass charge and real property allocation - have seen significant increases in costs.
 - The Golf Division, like all City Departments, is now being charged for employee bus passes. This UTA cost allocation is based on the number of employees in each department. The allocation to the Golf Division is \$12,468.
 - The allocation for Real Property increased from \$5,148 in FY 2009 to an estimate from the Finance Division of \$66,026. The allocation calculation used total square footage of the land, and not the square footage of real property. According to information provided by the Administration, an adjustment for the recalculation would occur at the time of billing. The \$34,365 increase is a Golf Division conservative estimate of the actual premium that might be billed.
 - It is Council Staff's understanding that The Salt Lake City Golf Enterprise Fund Advisory Board has expressed their concerns about the above cost allocations to the Administration.
- 6. Increase – Debt Service Expense - \$266,697** The Golf Division has financed the purchase of 485 golf carts with the City's Banc of America master lease contract. The golf carts, which have an estimated useful life to the City of 6 years, will be financed at approximately 3.5% for a period of 5 years. The City will own the golf carts after the financing agreement is completed in FY 2014. In addition, the City was able to reduce the purchase price by \$354,150 because of the trade-in value of the old golf carts.
- 7. Increase – Capital Outlay - \$300,000** The Golf Division has budgeted \$300,000 in Equipment and Facilities. According to the Administration, the budget will be used

primarily for emergency golf course maintenance equipment purchases and facility repairs.

► *The Golf Fund Manager and Administration have met with Council Members and the Budget and Finance Subcommittee during FY 2009 to review various funding options and strategies to fund approximately \$20 Million in Capital Improvement Projects. The Golf Division is in the process of doing due diligence on the options and plans to complete this process in the Fall of 2009. The Council may wish to schedule a follow-up briefing to discuss the status of the various options.*

LEGISLATIVE INTENT STATEMENTS

Fiscal Year 2008-09

2008-9: Golf Update

It is the intent of the City Council that the Golf Fund Manager provide a mid-year update on the status of deferred capital project needs.

Administration Response

The Golf Division has met with Administration, the City Council Budget & Finance Subcommittee, and individual City Council Members with golf courses in their districts to discuss a funding proposal to complete golf course irrigation improvements and other long-deferred capital projects totaling \$20M. In April 2009, the Administration directed the Golf Manager to complete the due diligence process necessary to develop recommendations relative to each of the potential funding sources, and then report back to the Administration and City Council in September 2009. Potential funding sources that will be investigated include the transfer of surplus real estate to the General Fund, the disposition of surplus real estate, a partnership with the University of Utah, a partnership with the Utah Golf Association and the Utah PGA, partnerships with our existing clubhouse food and beverage concessionaires, a private and corporate donor program, the Energy Performance Contract program for irrigation projects, and bonding.

Salt Lake City Corporation										
GOLF FUND										
Schedule of Changes to Golf Rates Effective January 1, 2010										
			Enacted	Enacted	%	Enacted	%	Enacted	%	Increase
			April 2000	Jan 2002	Cng	Jan 2004	Cng	Jan 2007	Cng	Jan 2010
GREEN FEES										
REGULAR										
9 HOLE										
	Bonneville	All Week	\$11.00	\$12.50	13.6%	\$13.50	8.0%	\$15.00	11.1%	\$16.00
	Forest Dale	All Week	\$9.00	\$10.00	11.1%	\$11.00	10.0%	\$12.00	9.1%	\$13.00
	Glendale	All Week	\$10.00	\$11.00	10.0%	\$12.00	9.1%	\$12.00	0.0%	\$13.00
	Rose Park	All Week	\$10.00	\$11.00	10.0%	\$12.00	9.1%	\$12.00	0.0%	\$13.00
	Jordan River Par-3	All Week	\$0.00	\$6.00	0.00%	\$6.00	0.0%	\$6.00	0.0%	\$7.00
	Mountain Dell, Canyon	All Week	\$11.00	\$12.50	13.6%	\$13.50	8.0%	\$15.00	11.1%	\$16.00
	Mountain Dell, Lake	All Week	\$11.00	\$12.50	13.6%	\$13.50	8.0%	\$15.00	11.1%	\$16.00
	Nibley Park	All Week	\$9.00	\$10.00	11.1%	\$10.00	0.0%	\$10.00	0.0%	\$12.00
	Wingpointe	All Week	\$11.00	\$12.50	13.6%	\$13.50	8.0%	\$13.50	0.0%	\$15.00
				Average:	10.8%	Average:	6.7%			Average:
18 HOLE										
	Bonneville	All Week	\$22.00	\$25.00	13.6%	\$27.00	8.0%	\$27.00	0.0%	\$30.00
	Glendale	All Week	\$20.00	\$22.00	10.0%	\$24.00	9.1%	\$24.00	0.0%	\$26.00
	Rose Park	All Week	\$20.00	\$22.00	10.0%	\$24.00	9.1%	\$24.00	0.0%	\$26.00
	Mountain Dell, Canyon	All Week	\$22.00	\$25.00	13.6%	\$27.00	8.0%	\$27.00	0.0%	\$30.00
	Mountain Dell, Lake	All Week	\$22.00	\$25.00	13.6%	\$27.00	8.0%	\$27.00	0.0%	\$30.00
	Wingpointe	All Week	\$22.00	\$25.00	13.6%	\$27.00	8.0%	\$27.00	0.0%	\$30.00
				Average:	12.4%	Average:	8.4%			Average:
SENIOR (offered Mon thru Friday, excluding legal holidays)										
9 HOLE										
	Bonneville		\$8.50	\$9.50	11.8%	\$10.50	10.5%	\$12.00	14.3%	\$13.00
	Forest Dale		\$7.00	\$8.00	14.3%	\$9.00	12.5%	\$10.00	11.1%	\$11.00
	Glendale		\$8.00	\$9.00	12.5%	\$10.00	11.1%	\$10.00	0.0%	\$11.00
	Rose Park		\$8.00	\$9.00	12.5%	\$10.00	11.1%	\$10.00	0.0%	\$11.00
	Jordan River Par-3		\$0.00	\$4.50	0.0%	\$5.00	11.1%	\$5.00	0.0%	\$6.00
	Mountain Dell, Canyon		\$8.50	\$9.50	11.8%	\$10.50	10.5%	\$12.00	14.3%	\$13.00
	Mountain Dell, Lake		\$8.50	\$9.50	11.8%	\$10.50	10.5%	\$12.00	14.3%	\$13.00
	Nibley Park		\$7.00	\$8.00	14.3%	\$8.00	0.0%	\$8.00	0.0%	\$10.00
	Wingpointe		\$8.50	\$9.50	11.8%	\$10.50	10.5%	\$10.50	0.0%	\$12.00
				Average:	11.2%	Average:	9.8%			Average:
18 HOLE										
	Bonneville		\$17.00	\$19.00	11.8%	\$21.00	10.5%	\$21.00	0.0%	\$24.00
	Glendale		\$16.00	\$18.00	12.5%	\$20.00	11.1%	\$20.00	0.0%	\$22.00
	Rose Park		\$16.00	\$18.00	12.5%	\$20.00	11.1%	\$20.00	0.0%	\$22.00
	Mountain Dell, Canyon		\$17.00	\$19.00	11.8%	\$21.00	10.5%	\$21.00	0.0%	\$24.00
	Mountain Dell, Lake		\$17.00	\$19.00	11.8%	\$21.00	10.5%	\$21.00	0.0%	\$24.00
	Wingpointe		\$17.00	\$19.00	11.8%	\$21.00	10.5%	\$21.00	0.0%	\$24.00
				Average:	12.0%	Average:	10.7%			Average:
<i>Note: January 2010 Senior Green Fees valid after 12:00 pm on weekends and holidays</i>										
JUNIOR (offered Mon thru Friday, excluding legal holidays)										
9 HOLE										
	Bonneville		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Forest Dale		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Glendale		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Rose Park		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Jordan River Par-3		\$0.00	\$4.50	0.0%	\$5.00	11.1%	\$5.00	0.0%	\$5.00
	Mountain Dell, Canyon		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Mountain Dell, Lake		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Nibley Park		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
	Wingpointe		\$6.00	\$6.50	8.3%	\$7.00	7.7%	\$7.00	0.0%	\$7.00
18 HOLE										
	Bonneville		\$12.00	\$13.00	8.3%	\$14.00	7.7%	\$14.00	0.0%	\$14.00
	Glendale		\$12.00	\$13.00	8.3%	\$14.00	7.7%	\$14.00	0.0%	\$14.00
	Rose Park		\$12.00	\$13.00	8.3%	\$14.00	7.7%	\$14.00	0.0%	\$14.00
	Mountain Dell, Canyon		\$12.00	\$13.00	8.3%	\$14.00	7.7%	\$14.00	0.0%	\$14.00
	Mountain Dell, Lake		\$12.00	\$13.00	8.3%	\$14.00	7.7%	\$14.00	0.0%	\$14.00
	Wingpointe		\$12.00	\$13.00	8.3%	\$14.00	7.7%	\$14.00	0.0%	\$14.00
<i>Note: January 2010 Junior Green Fees valid after 12:00 pm on weekends and holidays</i>										
PUNCH PASS FOR 10 ROUNDS										
	Jordan River Par-3									
	Regular			\$0.00		\$54.00		\$54.00	0.0%	\$50.00
	Senior			\$0.00		\$45.00		\$45.00	0.0%	\$40.00
	Junior			\$0.00		\$45.00		\$45.00	0.0%	\$40.00
SCHOOL TEAM SPECIAL										
9 HOLE										
	All Courses	M-Fri	\$5.00	\$6.00	20.0%	\$6.00	0.0%	\$6.00	0.0%	\$7.00
18 HOLE										
	All Courses	M-Fri	\$10.00	\$12.00	20.0%	\$12.00	0.0%	\$12.00	0.0%	\$14.00
DRIVING RANGE FEES										
	Large bucket of balls for the price of a small bucket of balls			\$3.00		\$4.00	33.3%	\$4.00	0.0%	\$4.00
FREQUENT PLAYER DISCOUNT CARD										

Salt Lake City Corporation									
GOLF FUND									
Schedule of Changes to Golf Rates Effective January 1, 2010									
		Enacted April 2000	Enacted Jan 2002	% Cng	Enacted Jan 2004	% Cng	Enacted Jan 2007	% Cng	Increase Jan 2010
(Non-Transferable)									
	Annual Fee. Cardholder receives a 25% discount from the prevailing green fee rate for which the cardholder qualifies on the day of play. Cardholders receive a 25% discount on range balls. With the sole exception of Senior and Junior rates as defined in the ordinance, Frequent Player Discounts do not apply in conjunction with other discounts. Sales tax added to annual fees.								
	Valid all day Monday through Friday. Valid Saturday, Sunday, and the four designated holidays after 12:00 noon.		\$50.00		\$75.00	50.0%	\$75.00	0.0%	\$75.00
	Annual Fee. Junior Frequent Player Discount Card								\$45.00
<p>Note: January 2007 FPD Card valid after 12:00 pm on weekends</p> <p>Note: January 2010 FPD Card valid after 12:00 pm on the four designated holidays</p> <p>Note: January 2010 discount changed from 30% to 25%</p>									
OTHER FEES									
ADVANCED TEE TIME RESERVATIONS									
	(minimum 18 holes)								
	0-8 Days in Advance	Fee per player	\$0.00	\$0.00	0.0%	\$0.00	0.0%	\$0.00	\$0.00
	9 Days to One Year in Advance	Fee per player	\$5.00	\$5.00	0.0%	\$5.00	0.0%	\$5.00	\$5.00
Note: Prior to 2010, it was 0-7 Days and 8 Days to One Year									
CLUB RENTALS									
	9-Hole Regular Club Rental		\$6.00	\$6.00	0.0%	\$6.50	8.3%	\$6.50	\$7.00
	9-Hole USGA Grant Junior Club Rental								\$3.00
	9-Hole Regular Club Rental - Jordan River Par-3			\$3.00		\$3.00	0.0%	\$3.00	\$3.00
	18-Hole Regular Club Rental		\$12.00	\$12.00	0.0%	\$13.00	8.3%	\$13.00	\$14.00
	18-Hole USGA Grant Junior Club Rental								\$6.00
	9-Hole Premium Club Rental			\$12.50		\$13.50	8.0%	\$13.50	\$15.00
	18-Hole Premium Club Rental			\$25.00		\$27.00	8.0%	\$27.00	\$30.00
DRIVING RANGE FEES									
	Small bucket of balls		\$2.50	\$3.00	20.0%	\$4.00	33.3%	\$4.00	\$5.00
	Large bucket of balls		\$5.00	\$6.00	20.0%	\$7.00	16.7%	\$7.00	\$8.00
DRIVING RANGE PUNCH PASS									
	Valid for 10 Large Buckets of Balls			\$50.00		\$50.00	0.0%	\$50.00	\$50.00
GOLF CAR RENTAL									
	9-Hole Car Rental Per Rider		\$5.50	\$6.00	9.1%	\$6.50	8.3%	\$6.50	\$7.00
	18-Hole Car Rental Per Rider		\$11.00	\$12.00	9.1%	\$13.00	8.3%	\$13.00	\$14.00
PRIVATE CAR TRAIL FEE									
	9-Hole Trail Fee		\$3.00	\$4.00	33.3%	\$5.00	25.0%	\$5.00	\$5.00
	18-Hole Trail Fee		\$6.00	\$8.00	33.3%	\$10.00	25.0%	\$10.00	\$10.00
GOLF CAR COVER RENTAL									
	9-Hole Car Cover Rental			\$5.00		\$5.00	0.0%	\$5.00	\$5.00
	18-Hole Car Cover Rental			\$10.00		\$10.00	0.0%	\$10.00	\$10.00
PULL CARTS									
	9-Hole		\$1.50	\$1.50	0.0%	\$2.00	33.3%	\$2.00	\$2.00
	9-Hole - Jordan River Par-3			\$1.00		\$1.00	0.0%	\$1.00	\$1.00
	18-Hole		\$3.00	\$3.00	0.0%	\$4.00	33.3%	\$4.00	\$4.00
PREMIUM PUSH CARTS									
	9-Hole							\$3.50	\$3.50
	18-Hole							\$7.00	\$7.00
GOLF INSTRUCTION									
	Certified golf instructors as defined in the lesson policy may provide golf lessons for a fee in compliance with the lesson policy. Lesson rates shall be approved annually by the Golf Manager.								
TOURNAMENT FEES (per person)									
	9-Hole at Jordan River Par 3 and Nibley Park			\$3.00		\$3.00	0.0%	\$3.00	\$3.00
	9-hole other than Jordan River Par 3 and Nibley Park		\$5.00	\$5.00	0.0%	\$5.00	0.0%	\$5.00	\$5.00
	9-Hole at Jordan River Par 3								\$3.00
	9-Hole other than Jordan River Par 3								\$5.00
	18-hole		\$10.00	\$10.00	0.0%	\$10.00	0.0%	\$10.00	\$10.00
TOURNAMENT SERVICE FEES (per person)									
	20% of Tournament Fee (not in addition to Tournament Fee)								\$2.00
CARD REPLACEMENT FEE									
	Lost or stolen Senior Pass, Passport, Frequent Player Discount, Junior Golf, or other Discount/Membership Card Replacement Fee								\$5.00
SEASON GOLF PASSES									

Salt Lake City Corporation										
GOLF FUND										
Schedule of Changes to Golf Rates Effective January 1, 2010										
			Enacted April 2000	Enacted Jan 2002	% Cng	Enacted Jan 2004	% Cng	Enacted Jan 2007	% Cng	Increase Jan 2010
		Regular season passes were discontinued in 1997. Current senior pass holders were grandfathered in. Seniors who skip a year may no longer purchase a senior senior pass.								
		Senior Season Golf Pass Rate		\$400.00		\$400.00	0.0%	\$400.00	0.0%	\$400.00
		Pass Rounds Surcharge								
		9-Hole Resident		\$3.00		\$3.00	0.0%	\$3.00	0.0%	\$3.00
		18-Hole Resident		\$6.00		\$6.00	0.0%	\$6.00	0.0%	\$6.00
		9-Hole Non-Resident		\$4.00		\$4.00	0.0%	\$4.00	0.0%	\$4.00
		18-Hole Non-Resident		\$8.00		\$8.00	0.0%	\$8.00	0.0%	\$8.00
		<i>Note: March 2009 less than 10 senior passes remaining</i>								
		GOLF PASSPORTS								
		Implemented January 2007. Each passport offers a unique level of golf course access. Sales tax added to stated fees.								
		Par Passport						\$895.00		\$930.00
		Birdie Passport						\$1,095.00		\$1,140.00
		Eagle Passport						\$1,295.00		\$1,345.00
		Double Eagle Passport						\$1,695.00		\$1,765.00
		Senior Par Passport						\$715.00		\$745.00
		Senior Birdie Passport						\$875.00		\$910.00
		Senior Eagle Passport						\$1,035.00		\$1,075.00
		Senior Double Eagle Passport						\$1,355.00		\$1,410.00
		Junior Par Passport						\$250.00		\$250.00
		Junior Birdie Passport						\$375.00		\$375.00
		Junior Eagle Passport						\$495.00		\$495.00
		Junior Double Eagle Passport						\$695.00		\$695.00

Salt Lake City Corporation			
GOLF FUND			
Schedule of Changes to Golf Rates Effective January 1, 2010			
			Change
			From '07
GREEN FEES			
REGULAR			
9 HOLE			
	Bonneville	All Week	6.7%
	Forest Dale	All Week	8.3%
	Glendale	All Week	8.3%
	Rose Park	All Week	8.3%
	Jordan River Par-3	All Week	16.7%
	Mountain Dell, Canyon	All Week	6.7%
	Mountain Dell, Lake	All Week	6.7%
	Nibley Park	All Week	20.0%
	Wingpointe	All Week	11.1%
			10.3%
18 HOLE			
	Bonneville	All Week	11.1%
	Glendale	All Week	8.3%
	Rose Park	All Week	8.3%
	Mountain Dell, Canyon	All Week	11.1%
	Mountain Dell, Lake	All Week	11.1%
	Wingpointe	All Week	11.1%
			10.2%
SENIOR (offered Mon thru Friday, excluding legal holidays)			
9 HOLE			
	Bonneville		8.3%
	Forest Dale		10.0%
	Glendale		10.0%
	Rose Park		10.0%
	Jordan River Par-3		20.0%
	Mountain Dell, Canyon		8.3%
	Mountain Dell, Lake		8.3%
	Nibley Park		25.0%
	Wingpointe		14.3%
			12.7%
18 HOLE			
	Bonneville		14.3%
	Glendale		10.0%
	Rose Park		10.0%
	Mountain Dell, Canyon		14.3%
	Mountain Dell, Lake		14.3%
	Wingpointe		14.3%
			12.9%
JUNIOR (offered Mon thru Friday, excluding legal holidays)			
9 HOLE			
	Bonneville		0.0%
	Forest Dale		0.0%
	Glendale		0.0%
	Rose Park		0.0%
	Jordan River Par-3		0.0%
	Mountain Dell, Canyon		0.0%
	Mountain Dell, Lake		0.0%
	Nibley Park		0.0%
	Wingpointe		0.0%
18 HOLE			
	Bonneville		0.0%
	Glendale		0.0%
	Rose Park		0.0%
	Mountain Dell, Canyon		0.0%
	Mountain Dell, Lake		0.0%
	Wingpointe		0.0%
PUNCH PASS FOR 10 ROUNDS			
	Jordan River Par-3		
	Regular		-7.4%
	Senior		-11.1%
	Junior		-11.1%
SCHOOL TEAM SPECIAL			
9 HOLE			
	All Courses	M-Fri	16.7%
18 HOLE			
	All Courses	M-Fri	16.7%
DRIVING RANGE FEES			
	Large bucket of balls for the price of a small bucket of balls		0.0%
FREQUENT PLAYER DISCOUNT CARD			

Salt Lake City Corporation			
GOLF FUND			
Schedule of Changes to Golf Rates Effective January 1, 2010			
			Change From '07
(Non-Transferable)			
	Annual Fee. Cardholder receives a 25% discount from the prevailing green fee rate for which the cardholder qualifies on the day of play. Cardholders receive a 25% discount on range balls. With the sole exception of Senior and Junior rates as defined in the ordinance, Frequent Player Discounts do not apply in conjunction with other discounts. Sales tax added to annual fees.		
	Valid all day Monday through Friday. Valid Saturday, Sunday, and the four designated holidays after 12:00 noon.		0.0%
	Annual Fee. Junior Frequent Player Discount Card		
OTHER FEES			
ADVANCED TEE TIME RESERVATIONS			
	(minimum 18 holes)		
	0-8 Days in Advance	Fee per player	0.0%
	9 Days to One Year in Advance	Fee per player	0.0%
CLUB RENTALS			
	9-Hole Regular Club Rental		7.7%
	9-Hole USGA Grant Junior Club Rental		
	9-Hole Regular Club Rental - Jordan River Par-3		0.0%
	18-Hole Regular Club Rental		7.7%
	18-Hole USGA Grant Junior Club Rental		
	9-Hole Premium Club Rental		11.1%
	18-Hole Premium Club Rental		11.1%
DRIVING RANGE FEES			
	Small bucket of balls		25.0%
	Large bucket of balls		14.3%
DRIVING RANGE PUNCH PASS			
	Valid for 10 Large Buckets of Balls		0.0%
GOLF CAR RENTAL			
	9-Hole Car Rental Per Rider		7.7%
	18-Hole Car Rental Per Rider		7.7%
PRIVATE CAR TRAIL FEE			
	9-Hole Trail Fee		0.0%
	18-Hole Trail Fee		0.0%
GOLF CAR COVER RENTAL			
	9-Hole Car Cover Rental		0.0%
	18-Hole Car Cover Rental		0.0%
PULL CARTS			
	9-Hole		0.0%
	9-Hole - Jordan River Par-3		0.0%
	18-Hole		0.0%
PREMIUM PUSH CARTS			
	9-Hole		0.0%
	18-Hole		0.0%
GOLF INSTRUCTION			
	Certified golf instructors as defined in the lesson policy may provide golf lessons for a fee in compliance with the lesson policy. Lesson rates shall be approved annually by the Golf Manager.		
TOURNAMENT FEES (per person)			
	9-Hole at Jordan River Par 3 and Nibley Park		
	9-hole other than Jordan River Par 3 and Nibley Park		
	9-Hole at Jordan River Par 3		
	9-Hole other than Jordan River Par 3		
	18-hole		0.0%
TOURNAMENT SERVICE FEES (per person)			
	20% of Tournament Fee (not in addition to Tournament Fee)		
CARD REPLACEMENT FEE			
	Lost or stolen Senior Pass, Passport, Frequent Player Discount, Junior Golf, or other Discount/Membership Card Replacement Fee		
SEASON GOLF PASSES			

Salt Lake City Corporation			
GOLF FUND			
Schedule of Changes to Golf Rates Effective January 1, 2010			
			Change
			From '07
		Regular season passes were discontinued in 1997. Current senior pass holders were grandfathered in. Seniors who skip a year may no longer purchase a senior senior pass.	
		Senior Season Golf Pass Rate	0.0%
		Pass Rounds Surcharge	
		9-Hole Resident	0.0%
		18-Hole Resident	0.0%
		9-Hole Non-Resident	0.0%
		18-Hole Non-Resident	0.0%
		GOLF PASSPORTS	
		Implemented January 2007. Each passport offers a unique level of golf course access. Sales tax added to stated fees.	
		Par Passport	3.9%
		Birdie Passport	4.1%
		Eagle Passport	3.9%
		Double Eagle Passport	4.1%
		Senior Par Passport	4.2%
		Senior Birdie Passport	4.0%
		Senior Eagle Passport	3.9%
		Senior Double Eagle Passport	4.1%
		Junior Par Passport	0.0%
		Junior Birdie Passport	0.0%
		Junior Eagle Passport	0.0%
		Junior Double Eagle Passport	0.0%

SALT LAKE CITY EXTENDED MARKET PUBLIC GOLF FEES									
SLC FEES BASED ON PROPOSED FEE INCREASE (to be implemented January 1, 2010)									
1-Apr-09									
			FPD CARD FEES		FPD CARD FEES				
			STANDARD	25% DISCOUNT	STANDARD	25% DISCOUNT			
<u>GOLF COURSE</u>	<u>HOLES</u>	<u>TYPE</u>	<u>GREEN FEE 9/18</u>	<u>18-HOLE RATES</u>	<u>SENIOR FEE 9/18</u>	<u>18-HOLE RATES</u>	<u>JUNIOR FEE</u>	<u>GOLF CAR RENTAL</u>	
Jordan River Par 3	9	Par 3	\$7/\$14	\$10.50	\$6/\$12	\$9.00	\$5/\$10	\$7/\$14	
Mick Riley Par 3	9	Par 3	\$6/\$12--\$7/\$14		\$5/\$10--\$6/\$12		\$5/\$10--\$6/\$12	\$6/\$12	
Mulligan's Par 3-Meadow	9	Par 3	\$7.50/\$15		\$7/\$14		\$7/\$14	\$5/\$10	
Fore Lakes-Par 3	9	Par 3	\$8/\$16		\$7/\$14		\$7/\$14	\$5/\$10	
Mulligan's Executive-Ridge	9	Executive	\$9/\$18		\$8.50/\$17		\$8.50/\$17	\$5/\$10	
Fore Lakes-Executive	9	Executive	\$9/\$18		\$7/\$14		\$7/\$14	\$5/\$10	
Central Valley	9	Executive	\$10/\$20		\$7.50/\$15		\$7.50/\$15	\$5/\$10	
Lakeside-West Bountiful	18	Regulation	\$11.50/\$23		\$9.50/\$19		\$8.50/\$17	\$6/\$12	
Nibley Park	9	Regulation	\$12/\$24	\$18.00	\$10/\$20	\$15.00	\$7/\$14	\$6.50/\$13	
Bountiful Ridge	18	Regulation	\$12/\$24		\$10/\$20		n/a	\$6/\$12	
Murray Parkway	18	Regulation	\$12.50/\$25		\$10/\$20		\$7/\$14	\$6.50/\$13	
Westridge	18	Regulation	\$13/\$25		\$9/\$17		\$7/\$13	\$7/\$14	
Eaglewood	18	Regulation	\$12/\$24--\$13/\$26		\$8.50/\$17		\$7/\$14	\$6/\$12	
Forest Dale	9	Regulation	\$13/\$26	\$19.50	\$11/\$22	\$16.50	\$7/\$14	\$7/\$14	
Glendale	18	Regulation	\$13/\$26	\$19.50	\$11/\$22	\$16.50	\$7/\$14	\$7/\$14	
Rose Park	18	Regulation	\$13/\$26	\$19.50	\$11/\$22	\$16.50	\$7/\$14	\$7/\$14	
River Oaks	18	Regulation	\$12.50/\$24--\$14/\$27		\$9.50/\$18		\$9.50/\$18	\$6.50/\$12	
Davis Park	18	Regulation	\$12/\$24--\$14/\$28		\$10/\$20		\$8.50/\$17	\$6.50/\$13	
Valley View	18	Regulation	\$12/\$24--\$14/\$28		\$10/\$20		\$8.50/\$17	\$6.50/\$13	
Mick Riley	9	Regulation	\$14/\$28		\$10/\$20--\$14/\$28		\$7/\$14--\$14/\$28	\$6/\$12	
Meadowbrook	18	Regulation	\$14/\$28		\$10/\$20		\$7/\$14	\$6/\$12	
Mountain View	18	Regulation	\$14/\$28		\$10/\$20		\$7/\$14	\$6/\$12	
Wasatch Mtn State Park	36	Regulation	\$14.50/\$29		\$12/\$24		\$12/\$24	\$6.50/\$13	
Soldier Hollow	36	Regulation	\$14.50/\$29		\$12/\$24		\$12/\$24	\$6.50/\$13	
Wingpointe	18	Regulation	\$15/\$30	\$22.50	\$12/\$24	\$18.00	\$7/\$14	\$7/\$14	
Stonebridge	27	Regulation	\$12.50/\$25--\$15/\$30		\$9/\$18		\$6.50/\$13	\$6/\$12	
Riverbend	18	Regulation	\$14/\$28--\$15/\$30		\$11/\$22		\$8/\$16	\$6/\$12	
Bonneville	18	Regulation	\$16/\$30	\$22.50	\$13/\$24	\$18.00	\$7/\$14	\$7/\$14	
Mountain Dell	36	Regulation	\$16/\$30	\$22.50	\$13/\$24	\$18.00	\$7/\$14	\$7/\$14	
Old Mill	18	Regulation	\$16/\$30		\$12/\$24		\$10/\$17	\$7/\$14	
*South Mountain	18	Regulation	\$14/\$26--\$17/\$31		\$10.50/\$21		\$8/\$16	\$7/\$14	
#Park City	18	Regulation	\$16/\$32--\$21.50/\$43		n/a		n/a	\$7/\$14	
Salt Lake City Courses									
Salt Lake County Courses									
*South Mountain requires a mandatory cart rental									
#Park City's higher fees are for non-county residents. The higher rates at other courses are for weekend play.									

SALT LAKE CITY EXTENDED MARKET PUBLIC GOLF FEES									
SLC FEES BASED ON CURRENT FEES									
1-Apr-09									
			FPD CARD FEES		FPD CARD FEES				
			30% DISCOUNT		30% DISCOUNT				
<u>GOLF COURSE</u>	<u>HOLES</u>	<u>TYPE</u>	<u>STANDARD GREEN FEE 9/18</u>	<u>18-HOLE RATES</u>	<u>STANDARD SENIOR FEE 9/18</u>	<u>18-HOLE RATES</u>	<u>JUNIOR FEE</u>	<u>GOLF CAR RENTAL</u>	
Jordan River Par 3	9	Par 3	\$6/\$12	\$8.40	\$5/\$10	\$7.00	\$5/\$10	\$7/\$14	
Mick Riley Par 3	9	Par 3	\$6/\$12--\$7/\$14		\$5/\$10--\$6/\$12		\$5/\$10--\$6/\$12	\$6/\$12	
Mulligan's Par 3-Meadow	9	Par 3	\$7.50/\$15		\$7/\$14		\$7/\$14	\$5/\$10	
Fore Lakes-Par 3	9	Par 3	\$8/\$16		\$7/\$14		\$7/\$14	\$5/\$10	
Mulligan's Executive-Ridge	9	Executive	\$9/\$18		\$8.50/\$17		\$8.50/\$17	\$5/\$10	
Fore Lakes-Executive	9	Executive	\$9/\$18		\$7/\$14		\$7/\$14	\$5/\$10	
Nibley Park	9	Regulation	\$10/\$20	\$14.00	\$8/\$16	\$11.20	\$7/\$14	\$6.50/\$13	
Central Valley	9	Executive	\$10/\$20		\$7.50/\$15		\$7.50/\$15	\$5/\$10	
Lakeside-West Bountiful	18	Regulation	\$11.50/\$23		\$9.50/\$19		\$8.50/\$17	\$6/\$12	
Forest Dale	9	Regulation	\$12/\$24	\$16.80	\$10/\$20	\$14.00	\$7/\$14	\$7/\$14	
Glendale	18	Regulation	\$12/\$24	\$16.80	\$10/\$20	\$14.00	\$7/\$14	\$7/\$14	
Rose Park	18	Regulation	\$12/\$24	\$16.80	\$10/\$20	\$14.00	\$7/\$14	\$7/\$14	
Bountiful Ridge	18	Regulation	\$12/\$24		\$10/\$20		n/a	\$6/\$12	
Murray Parkway	18	Regulation	\$12.50/\$25		\$10/\$20		\$7/\$14	\$6.50/\$13	
Westridge	18	Regulation	\$13/\$25		\$9/\$17		\$7/\$13	\$7/\$14	
Eaglewood	18	Regulation	\$12/\$24--\$13/\$26		\$8.50/\$17		\$7/\$14	\$6/\$12	
Wingpointe	18	Regulation	\$13.50/\$27	\$18.90	\$10.50/\$21	\$14.70	\$7/\$14	\$7/\$14	
River Oaks	18	Regulation	\$12.50/\$24--\$14/\$27		\$9.50/\$18		\$9.50/\$18	\$6.50/\$12	
Bonneville	18	Regulation	\$15/\$27	\$18.90	\$12/\$21	\$14.70	\$7/\$14	\$7/\$14	
Mountain Dell	36	Regulation	\$15/\$27	\$18.90	\$12/\$21	\$14.70	\$7/\$14	\$7/\$14	
Davis Park	18	Regulation	\$12/\$24--\$14/\$28		\$10/\$20		\$8.50/\$17	\$6.50/\$13	
Valley View	18	Regulation	\$12/\$24--\$14/\$28		\$10/\$20		\$8.50/\$17	\$6.50/\$13	
Mick Riley	9	Regulation	\$14/\$28		\$10/\$20--\$14/\$28		\$7/\$14--\$14/\$28	\$6/\$12	
Meadowbrook	18	Regulation	\$14/\$28		\$10/\$20		\$7/\$14	\$6/\$12	
Mountain View	18	Regulation	\$14/\$28		\$10/\$20		\$7/\$14	\$6/\$12	
Wasatch Mtn State Park	36	Regulation	\$14.50/\$29		\$12/\$24		\$12/\$24	\$6.50/\$13	
Soldier Hollow	36	Regulation	\$14.50/\$29		\$12/\$24		\$12/\$24	\$6.50/\$13	
Stonebridge	27	Regulation	\$12.50/\$25--\$15/\$30		\$9/\$18		\$6.50/\$13	\$6/\$12	
Riverbend	18	Regulation	\$14/\$28--\$15/\$30		\$11/\$22		\$8/\$16	\$6/\$12	
Old Mill	18	Regulation	\$16/\$30		\$12/\$24		\$10/\$17	\$7/\$14	
*South Mountain	18	Regulation	\$14/\$26--\$17/\$31		\$10.50/\$21		\$8/\$16	\$7/\$14	
#Park City	18	Regulation	\$16/\$32--\$21.50/\$43		n/a		n/a	\$7/\$14	
Salt Lake City Courses									
Salt Lake County Courses									
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