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# SALT LAKE CITY COUNCIL STAFF REPORT

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**DATE:** November 9, 2010

**SUBJECT:** Industrial Revenue Bond Application  
McGillis School, Inc.

**STAFF REPORT BY:** Jennifer Bruno, Deputy Director

**AFFECTED COUNCIL DISTRICTS:** District 4

**ADMINISTRATIVE DEPT:** Community and Economic Development  
**AND CONTACT PERSON:** Michael Akerlow, Small Business/Economic Development Manager

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## POTENTIAL MOTIONS:

1. **["I move that the Council"]** Adopt a resolution authorizing the issuance of up to \$3,000,000 in tax-exempt Industrial Revenue Bonds, pursuant to the application by the McGillis School.

**Or**

2. **["I move that the Council"]** Not adopt the resolution.

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*The following information was provided previously for the Council Work Session on October 19, 2010. It is provided again for your reference.*

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## KEY ELEMENTS:

A. The McGillis School has submitted an application to Salt lake City for a \$2.8 million Industrial Revenue Bond (IRB).

1. The funds will be used to refinance the construction loan on the school's 57,000 square foot addition. The addition is was completed in August 2010. The IRB process would allow the McGillis School to achieve interest savings (they would be able to refinance the loan at a tax-exempt rate, which would likely be one-third lower than the current taxable rate that the school has already secured with a commercial bank).
2. The McGillis School is located at 668 South 1300 East and operates in the historic Douglas School building. The addition was built to maintain the architectural characteristics of the historic building.
3. The addition cost approximately \$9.8 million to complete, and is anticipated to receive at least LEED Silver, potentially Gold certification next spring. The following are notable sustainable-building practices that were incorporated into the project:
  - Construction of the new building used 90% of the demolished building materials, recycled 8%, and sent 2% of total waste to the landfill.
  - Steel joists used in the addition are made up of recycled automobiles
  - Low VOC-level paint and materials are used
  - Skylights in the facility are made from recycled bottles
  - The building has a white roof and reflective coatings on all windows

- Lighting in the building has photosensors to automatically adjust electric light levels
4. The addition will house an additional 20 full time and 10 part time employees, and payroll will increase by 25%.
  5. The McGillis School is a private, non-profit school that provides an elementary and middle school curriculum (grades 1-8). Enrollment at the school was 240 students in 2007. The addition will allow enrollment to increase to 360 students.
  6. The McGillis School notes in their application that they provide a number of scholarships each year to Guadalupe Schools.
- B. The City is acting as a conduit for this transaction, and is lending its AAA credit rating to the tax-exempt bonds.
1. This in no way obligates the City for repayments of the bond should the McGillis School default (*see background section for additional discussion of Industrial Revenue Bonds*).
  2. The financial statements for the McGillis school are included in the Administration’s transmittal.
- C. The committee reviewing this application voted unanimously to support the request, particularly given the educational use of the facility, accommodation of this use within the existing site, the architectural sensitivity that the addition shows to the historic structure, and the commitment to sustainable building practices.
- D. If the Council supports proceeding with this request, the following is a tentative timetable for approval (*see item #F in the “Background” section for more detail on these steps*):

October 19	City Council receives briefing on the plan of financing
October 19	City Council considers Inducement Resolution and schedules public hearing (TEFRA) for the proposed bond issue
November 9	City Council holds TEFRA Hearing (tentative)
November 16	City Council considers final Bond Resolution (tentative)

**BACKGROUND:**

- A. Industrial Revenue Bonds (IRBs) are tax-exempt bonds issued by a qualified governmental entity for the tax benefit to a private organization – the governmental entity can lend its tax-exempt status and credit rating (if applicable) to the bond issuance, thereby securing a lower interest rate for the borrower and reducing the total cost of debt to the private entity.
- B. Repayment of these bonds relies exclusively upon revenues generated by the private entity, and is not considered an obligation of the issuing local governmental entity.
- C. The private entity enters into an agreement with a third party bank, that will be the purchaser of these bonds. This third party will be responsible should the revenue of the private entity not cover the debt service on the bond. The City is in no way liable for the private entity’s debt service – it is merely a “conduit” for the private entity to secure tax-exempt status.
- D. The Industrial Revenue Bond (IRB) process is as follows:
  1. The private entity submits an application to the City, detailing the request and answering various policy questions such as economic impact of the project and benefit of the project (the full application is attached in the Administration’s transmittal).
  2. The private entity pays a \$1,000 non-refundable application fee, and agrees to pay an additional fee (based on amount requested) upon IRB closing. The McGillis School has

- agreed to pay an additional \$14,000 upon closing. This fee reimburses the City for expenses entailed in issuing the bonds (including City personnel time and related expenses).
3. The application is then reviewed by a committee of City staff (the committee includes representatives from the Attorney's Office, Housing and Neighborhood Development, Economic Development, City Treasurer's Office, the Redevelopment Agency, and the City's financial advisor). The committee discusses the application and makes a recommendation to either forward the request to the Council or request more information.
  4. The application is presented to the Council in a work session briefing.
  5. If the Council is agreeable, they adopt an "Inducement Resolution" (which indicates the official intent to pursue a bond), and schedule a TEFRA hearing (Tax Equity and Fiscal Responsibility Act) to allow interested members of the public to express their views regarding the issuance of bonds.
  6. After the TEFRA hearing the Council may approve a final bond resolution, which would allow the funds to be released to the private entity.

ROBERT FARRINGTON, JR.  
DEPUTY DIRECTOR

**SALT LAKE CITY CORPORATION**  
DEPARTMENT OF COMMUNITY & ECONOMIC DEVELOPMENT  
DIVISION OF ECONOMIC DEVELOPMENT


RALPH BECKER  
MAYOR

**RECEIVED**

OCT 12 2010

Salt Lake City Mayor

Date Received: 10/12/2010

  
\_\_\_\_\_  
David Everitt, Chief of Staff

Date Sent to City Council: 10/12/2010

**TO:** Salt Lake City Council  
JT Martin, Chair

**DATE:** October 7, 2010

**FROM:** Frank Gray, Community & Economic  
Development Department Director

**RE:** Industrial Revenue Bond Application from McGillis School, Inc.

**STAFF CONTACTS:** Michael Akerlow, Small Business/Economic Development  
Manager at 801-535-7941 or [mike.akerlow@slcgov.com](mailto:mike.akerlow@slcgov.com)

**RECOMMENDATION:** That the City Council (1) hold a briefing on October 19, 2010, (2) act on an Inducement Resolution and schedule a TEFRA hearing on October 19, 2010 for November 9, 2010, (3) hold a TEFRA Hearing on November 9, 2010, and (4) adopt the Bond Resolution on November 16, 2010.

**DOCUMENT TYPE:** Briefing/Resolution

**BUDGET IMPACT:** None—McGillis School, Inc. has paid a \$1,000 non-refundable application fee and will submit an additional \$14,000 at closing to reimburse the City for expenses entailed in issuing the bonds including City personnel time, and related expenses incurred in the evaluation process.

**BACKGROUND:**

McGillis School, Inc., a 501 (c)(3) organization, has submitted an application to Salt Lake City for a \$2,800,000 Industrial Revenue Bond. The funds will be used to refinance construction financing on at 57,000 square foot addition to the school located at 668 South 1300 East. In June of 2009, Zions Bank finalized a construction note with the McGillis School to provide \$2,800,000 of construction financing for the School's \$10,000,000 addition. The School had

451 SOUTH STATE STREET, ROOM 404  
P.O. BOX 145486, SALT LAKE CITY, UTAH 84114-5486  
TELEPHONE: 801-535-7945 FAX: 801-535-6005

[WWW.SLCGOV.COM/CED](http://WWW.SLCGOV.COM/CED)



raised approximately \$7,000,000 in cash from a fund raising capital campaign, but needed the remaining \$2,800,000 to complete the project. In August, 2010, the School completed the construction of the addition and is now in the process of taking out the construction financing with the long-term financing that had been previously agreed upon with Zions Bank. However, the School is a non-profit entity and has the legal option to borrow money at tax exempt rates, which are approximately one-third lower than the taxable rate the school already secured, but can only access the tax-exempt rates if the financing takes place through a governmental entity like Salt Lake City. If Salt Lake City approves this project the McGillis School will simply issue tax-exempt bonds, through Salt Lake City, that will be purchased by Zions Bank that will be used to refinance the current taxable construction loan, also financed by Zions Bank that is coming due soon.

The building will receive its LEED certification next spring. It has been built according to LEED Silver standards but might receive a Gold certification. The new building reused 90% of the demolished building on site. Of the remaining 10%, 8% was recycled and only 2% sent to the landfill. The building also includes the following: 100% of all the steel joists are from recycled automobiles; low VOC levels; skylight lenses are 100% recycled bottles; all wood in the building has a chain of custody and is certified by the USFC; white roofs for reflection; reflective coatings on windows; IDEC cooling; photosensitive efficiency lighting; increased green space; drip irrigation; faculty shower/locker facilities to encourage alternate transportation; and 125 new trees.

Industrial Revenue Bonds (IRB's), also referred to as Industrial Development Bonds (IDB's) or Private Activity Bonds, are tax-exempt bonds issued by a qualified governmental entity for the benefit of a private organization. IRS regulations place a "volume cap" on each state for the dollar amount of IRB's that can be issued in any one calendar year. The volume cap varies based on the population of each state. Tax-exempt debt of nonprofit, 501(c)(3) organizations is not subject to volume cap restrictions. Repayment of these bonds relies exclusively upon revenues generated by the private entity and is not considered an obligation of the issuing local governmental entity, sometimes referred to as the "conduit."

Once the City Council is briefed on a "conduit" financing project and gives their approval to proceed with the financing of the project, the next step is for them to adopt an Inducement Resolution and schedule a TEFRA (Tax Equity and Fiscal Responsibility Act) Hearing. An Inducement Resolution indicates the conduit issuer's first "official action" or evidence of official intent to issue private activity bonds and it determines the point after which the user of the project being financed can be reimbursed for capital costs paid or incurred in connection with the acquisition and construction of the project. TEFRA requires as a precondition to excluding interest from gross income for federal income tax purposes on all qualified private activity bonds that 1) a public hearing to allow interested members of the public to express their views regarding the issuance of the bonds; and 2) that the nature of the improvements and projects for which the financing funds will be allocated are presented.

## **DISCUSSION:**

The McGillis School roots started as a program of the Salt Lake Jewish Community Center dating back to 1991. It was originally known as the JCC Elementary School until 2000 when it

was renamed the McGillis JCC School. The School was incorporated in April 2002 as an independent school and received section 501(c)(3) non-profit status. At the time the school received a generous donation from Dick and Joanne McGillis which was used to purchase the Douglas School Building, the current campus. The school was renamed The McGillis School. During the 2003-2004 school year the building was renovated and seismically retrofitted. The organization provides elementary and middle school education (grades 1-8). The School has an accredited elementary and middle school curriculum. Since moving to their new campus (Douglas School Building) the enrollment has increased from 131 students in 2003 to 240 students in 2007. The 57,000 square foot addition will accommodate a total of 360 students plus faculty, an additional 120 students.

McGillis School is an active member of the Pacific Northwest Association of Independent Schools (PNAIS) which aims to develop comprehensive accreditation standards, to foster collegial and ethical relations among its schools, and to safeguard and represent their interest. Accreditation of an institution by PNAIS indicates that it meets or exceeds the PNAIS Major Standards and Good Practices. The school is periodically assessed through a process that requires full disclosure and a peer group review process seeking to confirm the congruence between the school's stated mission and its actual program and services.

The \$9 million school addition maintained the same architectural style and characteristics of the historic Douglas School. The McGillis School's use and maintenance of the original Douglas School and recent addition help Salt Lake City preserve a landmark facility. The McGillis School also provides a social benefit to Salt Lake City through its education experience and opportunity that increases the education options for students in Salt Lake City. The McGillis School also provides scholarships to Guadalupe schools.

During construction, hundreds of construction laborers were employed and employment at the school will also increase. It is estimated that there will be a 25% increase in payroll and an additional 20 full-time and 10 part-time employees will be hired.

Approving the IRB for McGillis School will have a positive economic impact on the community by creating more jobs and bringing the related revenue and employee income tax base to Salt Lake City.

#### **PUBLIC PROCESS:**

The City's Industrial Revenue Bond Advisory Committee reviewed the application on October 4, 2010 and recommended favorable action by the City Council.

The City will also hold the TEFRA hearing which allows for public comment.

#### **Attachments:**

- (1) IRB Application from McGillis School, Inc.
- (2) Inducement Resolution

# **Inducement Resolution**

Salt Lake City, Utah

October 19, 2010

The City Council of Salt Lake City, Utah (the "Council"), met in regular session at its regular meeting place in Salt Lake City, Utah on October 19, 2010, at 7:00 p.m., with the following members of the Council present:

Present:

JT Martin	Chair
Jill Remington Love	Vice Chair
Carlton Christensen	Council Member
Luke Garrott	Council Member
Stan Penfold	Council Member
Søren Dahl Simonsen	Council Member
Van Blair Turner	Council Member

There were also present:

Ralph Becker	Mayor
Edwin P. Rutan, II	City Attorney
Beverly Jones	Deputy City Recorder

Absent:

After the meeting had been duly called to order and after other matters not pertinent to this Resolution had been discussed, a Certificate of Compliance with Open Meeting Law with respect to this October 19, 2010, meeting was presented to the Council, a copy of which is attached hereto as Exhibit A.

After due deliberation, the following Resolution was considered, fully discussed and, pursuant to motion made by \_\_\_\_\_ and seconded by \_\_\_\_\_, was adopted by the following vote:

Those voting YEA:

Those voting NAY:

This Resolution was then signed by the Chair and recorded by the City Recorder. The Resolution is as follows:



RESOLUTION NO. \_\_\_\_\_ OF 2010

A resolution of the City Council of Salt Lake City, Utah (the “City”) authorizing the issuance and sale of not more than \$3,000,000 aggregate principal amount of the City’s Facility Revenue Bonds, Series 2010B (McGillis School Project) to finance and refinance the costs of the acquisition, construction and improvement of facilities for McGillis School; providing for the publication of a Notice of Bonds to be Issued and a Notice of Public Hearing; providing for the running of a contest period; and related matters.

WHEREAS, the City is authorized by the Utah Industrial Facilities and Development Act, Chapter 17, Title 11, Utah Code Annotated 1953, as amended, (the “Act”) to issue revenue bonds for the purpose of defraying the cost of acquiring, constructing, equipping and furnishing land, buildings, facilities and improvements which are suitable for use for any business purposes and that title to or in such facilities may at all times remain in the Borrower and in such case the bonds of the City shall be secured by a pledge of one or more notes, debentures, bonds or other secured or unsecured debt obligations of the Borrower; and

WHEREAS, there has been presented to the City at this meeting a request from McGillis School, Inc. (the “Borrower”), asking the City to adopt a resolution authorizing the issuance and sale of the City’s facility revenue bonds, the proceeds of which will be used to finance and refinance expenditures incurred by the Borrower for the acquisition, construction, improvement, equipping and furnishing of facilities for use as educational facilities to be located in Salt Lake City, Utah (the “Project”); and

WHEREAS, the Bonds shall be special limited obligations of the City payable solely from and secured by revenues, rights, interests and collections pledged by the Borrower and shall not constitute nor give rise to a general obligation or liability (legal or equitable) of the City or of the State of Utah or of any subdivision thereof or a charge against either of their general credit or taxing power; and

WHEREAS, the City has determined that it would be in furtherance of the purposes of the City and the Act to issue not more than \$3,000,000 of its Facility Revenue Bonds, Series 2010B (McGillis School Project) (the “Bonds”) for the purpose of financing the Project; and

WHEREAS, Section 11-17-16 of the Act provides for the publication of a Notice of Bonds to be Issued, and the City desires to publish such a notice at this time in compliance with the Act with respect to the Bonds and to give notice of a public hearing to be held by the City with respect to the Bonds; and

WHEREAS, the Bonds are expected to be issued pursuant to a Loan Agreement in substantially the form which was before the City Council at the time of adoption of this Resolution:

NOW THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF SALT LAKE CITY, UTAH, AS FOLLOWS:

Section 1. All terms defined in the foregoing recitals hereto shall have the same meanings when used herein.

Section 2. All action heretofore taken (not inconsistent with the provisions of this Resolution), by the City and by the officers of the City directed toward the issuance of the Bonds are hereby ratified, approved and confirmed.

Section 3. In order to finance and refinance the acquisition, construction, improvement, equipping and furnishing of the Project with the resulting public benefits which will flow therefrom, the City hereby expresses its intent to finance certain qualified expenditures incurred with respect to the Project with proceeds of an issue of Bonds issued and sold pursuant to the provisions of the Act in a principal amount sufficient to pay the cost of financing and refinancing the Project, together with costs incident to the authorization, sale and issuance of the Bonds (to the extent permitted by law), the aggregate cost of the Project and the cost of authorization, sale and issuance of the Bonds being presently estimated not to exceed \$3,000,000. The Council hereby authorizes the issuance of the Bonds and declares its intention to issue the Bonds according to the provisions of this Resolution, the Loan Agreement in substantially the form attached hereto as Exhibit B, and a Final Bond Resolution, to be adopted at or about the time of the sale of the Bonds. In addition, the Council hereby expresses the intent of the City to reimburse qualified costs of the Project in accordance with the provisions of Treasury Regulation Section 1.150-2. Notwithstanding anything herein contained to the contrary the City shall have no liability to the Borrower or any other person for any costs or funds advanced if the Bonds are not issued.

Section 4. The City is expected to loan the proceeds of the Bonds to the Borrower pursuant to a Loan Agreement between the City, Zions First National Bank, or other approved lender (collectively, the "Bank") and the Borrower whereby the Borrower will be obligated, among other things, (i) to make payments to the Bank in amounts and at times sufficient to pay the principal of and premium, if any, and interest on all of the Bonds and (ii) to provide, or cause to be provided, collateral or other security to secure payment of the Bonds in such manner and in such amounts as the Bank, as purchaser of the Bonds, deems appropriate. The City has not authorized the pledge of its credit for the payment of the Bonds or the financing or refinancing of the Project.

Section 5. In accordance with provisions of the Act and in order to comply with Section 147(f) of the Internal Revenue Code of 1986, as amended, the City Recorder is hereby authorized to publish one (1) time in The Salt Lake Tribune, a newspaper of general circulation within the City, a "Notice of Bonds to be Issued and of Public Hearing" at least fourteen (14) days prior to November 9, 2010, the hearing date set forth in said Notice, and the Council will meet in public session on November 9, 2010 to receive public comment on the proposed issuance of Bonds. The City Recorder shall also cause a copy of this Resolution (together with all exhibits hereto) to be kept on file in her office in Salt Lake City, Utah, for public examination during the regular business hours

of the City until at least thirty (30) days from and after the date of publication thereof. The Notice of Bonds to be Issued and of Public Hearing shall be in substantially the following form:

NOTICE OF BONDS TO BE ISSUED  
AND OF PUBLIC HEARING  
CITY COUNCIL OF  
SALT LAKE CITY, UTAH

NOTICE IS HEREBY GIVEN pursuant to the provisions of the Utah Industrial Facilities and Development Act, Title 11, Chapter 17, Utah Code Annotated 1953, as amended (the "Act"), that on October 19, 2010, the City Council (the "Council") of Salt Lake City, Utah (the "City") adopted a resolution (the "Resolution") in which it authorized the issuance of the City's Facility Revenue Bonds, Series 2010B (McGillis School Project) (the "Bonds") in the aggregate principal amount of not to exceed \$3,000,000. Pursuant to the Resolution, the City proposes to lend the proceeds of the Bonds to McGillis School, Inc. (the "Owner") for the purpose of financing and refinancing the costs of the acquisition, construction, improvement, equipping and furnishing of an approximately 53,000 square-foot educational facility addition (the "Project"), to be located at approximately 668 South 1300 East, Salt Lake City, Utah, to be owned and used by the Owner as offices, classrooms and laboratories.

NOTICE IS FURTHER GIVEN that, in connection with the City's proposed issuance of the Bonds, the City will meet on Tuesday, November 9, 2010 at 451 South State Street, Room 315, Salt Lake City, Utah, at 7:00 p.m. for the purpose of conducting a public hearing. Interested individuals are invited to express their views, both orally and in writing, on the proposed issue of the Bonds and the location and nature of the Project. Comments at the public hearing are invited. Written comments may be submitted to the City at its Council's office located at 451 South State Street, Room 304, Salt Lake City, Utah, until 5:00 p.m. on November 8, 2010. Additional information may be obtained from the City at its office shown above or by calling (801) 535-7600. Subsequent to the hearing, the Council will consider approving the Bonds for the Project.

The City is authorized to issue the Bonds pursuant to the Act. The Bonds will be special limited obligations of the City payable solely from amounts provided by the Owner, including monies and securities held from time to time under a Loan Agreement under which the Bonds are expected to be issued (the "Loan Agreement"). The Bonds and the interest thereon will not be a debt of the City or of the State of Utah or any political subdivision, and neither the City nor the State of Utah or any political subdivision will be liable thereon, and in no event will the Bonds or the interest thereon be payable out of any funds or properties other than those of the City expressly provided therefor under the Loan Agreement. The Bonds will not constitute an indebtedness within the meaning of any constitutional or statutory debt limitation or restriction.

The Bonds are to be issued and sold by the City pursuant to the Resolution, including as part of said Resolution a form of the Loan Agreement and said Loan Agreement shall contain such terms and provisions as shall be approved by the City at the time of adoption of a Final Bond Resolution. A copy of the Resolution and the Loan Agreement are on file in the office of the City Recorder of the City at 451 South State Street, Room 415, Salt Lake City, Utah, where they may be examined during regular

business hours of the City Recorder from 8:00 a.m. to 5:00 p.m. for a period of at least thirty (30) days from and after the date of publication of this notice.

NOTICE IS FURTHER GIVEN that a period of thirty (30) days from and after the date of the publication of this notice is provided by law during which any person in interest shall have the right to contest the legality of the Resolution, the Loan Agreement, or the Bonds, or any provision made for the security and payment of the Bonds, and that after such time, no one shall have any cause of action to contest the regularity, formality or legality thereof for any cause whatsoever.

Date: October 19, 2010

SALT LAKE CITY, UTAH

/s/ Christine Meeker  
City Recorder

Published in The Salt Lake Tribune

Section 6. If any provisions of this resolution should be held invalid, the invalidity of such provision shall not affect the validity of any of the other provisions of this resolution.

Section 7. No member of the City Council or employee of the City has any interest, direct or indirect, in the transactions contemplated by the City as described herein.

Section 8. All resolutions of the City or parts thereof, inconsistent herewith, are hereby repealed to the extent only of such inconsistency.

Section 9. This resolution shall become effective immediately upon its adoption.

PASSED AND APPROVED BY THE CITY COUNCIL OF SALT LAKE CITY,  
UTAH THIS 19TH DAY OF OCTOBER, 2010.

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Chair

( S E A L )

ATTEST:

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City Recorder

PRESENTATION TO THE MAYOR

The foregoing resolution was presented to the Mayor for his approval or disapproval on \_\_\_\_\_, 2010.

By: \_\_\_\_\_  
Chair

MAYOR'S APPROVAL OR DISAPPROVAL

The foregoing resolution is hereby approved on this \_\_\_\_\_, 2010.

By: \_\_\_\_\_  
Mayor





EXHIBIT A

CERTIFICATE OF COMPLIANCE WITH OPEN MEETING LAW

I, Christine Meeker, the undersigned City Recorder of Salt Lake City, Utah (the "City"), do hereby certify, according to the records of the City in my official possession, and upon my own knowledge and belief, that in accordance with the requirements of Section 52-4-202, Utah Code Annotated, 1953, as amended, I gave not less than twenty-four (24) hours public notice of the agenda, date, time, and place of the October 19, 2010, public meeting held by the City Council as follows:

(a) By causing a Notice, in the form attached hereto as Schedule 1, to be posted at the City's principal offices on October \_\_\_\_, 2010, at least twenty-four (24) hours prior to the convening of the meeting, said Notice having continuously remained so posted and available for public inspection until the completion of the meeting;

(b) By causing a Notice, in the form attached hereto as Schedule 1, to be delivered to The Salt Lake Tribune on October \_\_\_\_, 2010, at least twenty-four (24) hours prior to the convening of the meeting; and

(c) By causing a Notice, in the form attached hereto as Schedule 1, to be posted on the Utah Public Notice Website (<http://pmn.utah.gov>) at least twenty-four (24) hours prior to the convening of the meeting.

In addition, the 2010 Notice of Annual Meeting Schedule for the City Council, in the form attached hereto as Schedule 2, was given specifying the date, time and place of the regular meetings of said City Council to be held during the year, by causing said Notice to be (i) posted on \_\_\_\_\_, at the principal office of the City Council, (ii) provided to at least one newspaper of general circulation within the City on \_\_\_\_\_ and (iii) published on the Utah Public Notice Website (<http://pmn.utah.gov>) during the current calendar year.

IN WITNESS WHEREOF, I have hereunto subscribed my official signature this 19th day of October, 2010.

By: \_\_\_\_\_  
City Recorder

( S E A L )

SCHEDULE 1

SCHEDULE 2

EXHIBIT B

LOAN AGREEMENT

(See Transcript Document No. \_\_\_\_)

AFFIDAVIT OF PUBLICATION OF  
NOTICE OF BONDS TO BE ISSUED AND OF PUBLIC HEARING

# **McGillis School Application**



Salt Lake City Corporation  
INDUSTRIAL REVENUE BOND APPLICATION

**PART A: APPLICANT INFORMATION**

1. Name of applicant:

McGillis School, Inc.

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2. Address of applicant:

668 South 1300 East

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Salt Lake City, UT 84102

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3. **Attachment A: Include a brief history of your company.**

4. Name and address of all other major business officers and investors supporting this application:

A list of the board of trustees for the McGillis School has been included as attachment A.

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Please note that the Trustees do not provide financial backing for the project being finance although they are responsible for the direction and affairs of the School.

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5. Name and address of bond counsel (bond counsel must be retained before application is considered complete for processing):

Randy Larson

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Ballard Spahr

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201 So. Main Suite 800

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Salt Lake City, UT 84111

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6. Name and address of proposed underwriter or purchaser of bonds:

Zions Bank

One South Main Street

Salt Lake City, UT 84133

**PART B: PROJECT INFORMATION**

1. Name and description of the project (minimum of one page):

See attached exhibit B



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2. Address of project:

668 South 1300 East

Salt Lake City, UT 84102

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3. Type of Industry:

- Hotel/Tourism
- Light Industry
- Heavy Industry
- Regional Scale Retail
- Community Scale Retail
- Neighborhood Scale Retail
- Commercial/Office
- Research and Development
- High Density Housing
- Low Density Housing/Infill
- Other (Specify) School Elementary & Middle Education

4. Rationale for seeking public support for Industrial Revenue Bond approval:

The McGillis School is seeking tax-exempt bond financing because as a non-profit 501 c-3 it qualifies for such financing when issuing through a local government conduit issuer. Tax exempt financing will result in a lower interest rate and will make it easier for the school to pay debt service on its debt and pay for other programs related to the school's curriculum and mission. The McGillis School is providing a public service to all of the families it provides education services to and to the public at large by helping create a better educated and informed population.

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5. Will the project have a positive economic impact on the community?

The \$9 million construction improvements have provided work for local contractors, construction workers and others in the building industry. The improvements will also help the McGillis school provide a greater education environment and provide employment to its current faculty and staff and lay a foundation for adding additional faculty and staff as the school grows.

The growth allows for an increase of ~20 FTE and ~10 PTE.

6. What social and physical benefits will be realized by the City?

The \$9 million McGillis School addition maintained the same architectural style and characteristics of the historic Douglas School that the McGillis School originally purchased and improved. The McGillis School's use and maintenance of the original Douglas School and recent addition help Salt Lake City preserve a landmark facility. The McGillis School also provides a social benefit to Salt Lake City through the unique education experience and opportunity that increases the education options for students in Salt Lake City. The McGillis School also provides scholarships to Guadalupe schools.

7. Does the project contribute to the development of underutilized property in the City?

The property surrounding the school that is being developed was used as a playground before and now it will be used as an education facility.

8. Does the project generate synergies for the development of surrounding properties?

The Improvements will add to the existing campus of the McGillis School and will make the entire facility a better place for education. The improvements also ensure that the existing land and buildings will be used as an education

facility for years to come.

9. Does the project serve unmet needs of City residents?

The McGillis School provides an education experience and education programs that are not provided by any other

education facility in Salt Lake City.

#### PART C: FINANCIAL INFORMATION

1. Attachment B: Include audited financials of the applicant for the last three years.

2. Attachment C: Include operating statements.

3. Amount of proposed Industrial Revenue Bond: \$2,800,000.00

4. Is an application for the State allocation required?

Yes

If so, when will the application be made? \_\_\_\_\_

No

Be aware that the allocation expires 90 days after approval by the State if the bonds are not sold.

5. Credit Enhancement. All publicly offered revenue bonds issued by the City on behalf of a Private Entity shall be credit enhanced by either a bond insurance policy issued by a 'AAA'-rated municipal bond insurer, or by a direct-pay letter-of-credit from a financial institution with at least a 'AA' rating. Evidence of the availability of such bond insurance or letter-of-credit shall be provided to the City with the initial application.

Bond insurance: \_\_\_\_\_ Direct-pay-letter-of-credit: \_\_\_\_\_

Provider: \_\_\_\_\_

Rating: \_\_\_\_\_

In the case where the proposed bonds are to be sold on a private placement basis to a sophisticated investor or group of sophisticated investors, the City's credit enhancement requirement will be waived once the City has received written confirmation from a sophisticated investor that it understands the risks associated with this type of investment and that under no circumstance will non-payment or a default on the bonds constitute or impose upon the City any financial obligation or liability.

Sophisticated Investor: Zions Bank

6. Anticipated method and terms of bonding:

The bonds will sold as a private placement to Zions Bank who will purchase the bonds for its own portfolio.

The bonds will have a fixed interest rate that resets in 10 years and matures in 20 years.

7. What impact will the proposed expansion have on your company?

It allows us to reach an economically, educational, and socially sustainable size for a K-8 School.

8. Identify your sources and uses of funds:

Sources: See attached exhibit C

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9. How will the bond be repaid?

Monthly P&I payments with 10 year call & 20 year amortization.

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10. Estimated annual tax revenue generated by project:

	<b>Total Payroll Value</b>	
	Estimated in 1 Yr.	Estimated in 5 Yrs.
Total Current Payroll		
<u>1,850,065</u>	<u>2,507,245</u>	<u>3,584,183</u>

	<b>Property Valuations</b>	
	Estimated in 1 Yr.	Estimated in 5 Yrs.
Total Valuation		
Taxable value of \$0 as non-profit	_____	_____

	<b>Gross Taxable Sales</b>	
	Estimated in 1 Yr.	Estimated in 5 Yrs.
Current Taxable Sales		
No taxes as a non-profit	_____	_____

11. Description of all collateral required to finance the project:

See product description on exhibit C

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**PART D: EMPLOYMENT INFORMATION**

1. How many new jobs will be created, at what levels, and what percentage of the applicant's total payroll will they comprise?

25% increase in payroll  
 20 FTE / 10 PTE jobs  
 60% of jobs are educators / teachers  
 35% of jobs are support staff  
 5% of jobs are management / administration

2. Specify the classification and number of permanent jobs created:

Classification Employee	Present nt	Proposed Employment	5 Year Projected	10 Year Projected
Executives/Mgrs.	5	6	6	6.5
Professionals	38	58	60	60
Craftsmen (Skilled)	0	0	0	0
Laborers (Unskilled)	6	9	9	9
Office/Clerical	7	10	11	11
Services/Sales				
Other (Specify)				

3. For each type of employment classification, specify the average annual wage:

<u>Classification</u>	<u>Current Average Annual Wage</u>
Executives/Mgrs.	<u>70,000</u>
Professionals	<u>40-45,000</u>
Craftsmen (Skilled)	<u>—</u>
Laborers (Unskilled)	<u>25-28,000</u>
Office/Clerical	<u>30-38,000</u>
Services/Sales	<u>                    </u>
Other (Specify)	<u>                    </u>

4. Specify the classification and number of temporary jobs created:

Hundreds of contractors and subcontractors during the  
14 month construction phase.

\_\_\_\_\_


\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**PART E: SIGNATURE(S)**

By   
 (Signature of Authorized Representative)

J. Matt Culberson  
 (Please Print Name)

By \_\_\_\_\_  
 (Signature of Authorized Representative)

\_\_\_\_\_  
 (Please Print Name)

Date: 9/7/10

Please enclose a \$1,000 nonrefundable application fee and send application package to:

Ed Butterfield  
Small Business/Economic Development Manager  
Mayor's Office  
Salt Lake City Corporation  
451 South State Street, Room 306  
Salt Lake City, Utah 84111

If you have questions, call 801/535-6306.

### FEE SCHEDULE

The applicant shall pay to the City, at the time of filing, an application fee that is nonrefundable even if the bonds are not issued. The application fee for a new issue is \$1,000 and for a refunding issue is \$500. This fee may be applied to the following fee schedule.

The applicant shall also pay to the City, at the time of closing, an industrial revenue bond fee that shall be calculated as follows:

\$7,500 plus  
.15% of the principal face amount of the bonds for the first \$5,000,000  
.10% for the second \$5,000,000  
.075% for the third \$5,000,000  
.05% for the fourth \$5,000,000

The minimum fee for any issue shall be \$15,000 and the maximum fee shall be \$25,000.

In addition, the applicant shall pay to the City's Financial Advisor at closing \$1.75 per \$1,000 par amount of the bonds, with a minimum of \$7,500 for financial advisory services associated with the issuance of the proposed bonds.





**Salt Lake City Corporation  
INDUSTRIAL REVENUE BOND APPLICATION**

# Exhibit A

Competition:

Demand is driven by perceived inadequacies in the public school system. The success of an individual school depends largely on its reputation for quality. Large schools can offer a wider range of instruction and have some economies of scale. Small schools can be successful by providing instruction in a special field. Schools are highly labor-intensive.

Parents send their children to private religious schools because of the perception that they provide a better academic or moral education. Some private schools provide intensive instruction unavailable in regular public schools, such as in music, art or religion. Various objective measures, like test scores and eventual college attendance, seem to bear out the academic superiority of private schools.

Administration:

**Matt Culberson, Head of School** – Mr. Culberson has 28 years as a professional educator and administrator. He earned a B. A. in philosophy from Washington and Lee University and an M. A. in ethics from the University of Denver. He has been the Head of the McGillis School for the past two years.

**Marci Burk, Business Manager** – Mrs. Burk manages the business office and is responsible for all financial reporting. She has over 12 years of experience as an office administrator. She has been with The McGillis School since its inception in 2002.

Board of Trustees:

As a non-profit organization, McGillis School receives oversight by a volunteer board of trustees, whose composition is selected from business and civic leaders recruited by the current board trustees and the Executive Director. As of 2008-2009 the Board consists of the following volunteers:

Board of Trustees:

Ann Bernstein\*, President - MBA, Human Relations Professional  
 John Bergerson\*, Treasurer – Financial Advisor at Albion Financial Group  
 Matt Culberson\*, Head of School (Ex-officio Board Member)  
 Karl Gardner\*, Secretary – Attorney for Legal Aid Society of Salt Lake  
 Brandon Higley\* – Professional Event Planner  
 Lori Krasny\*, President-Elect – Director of Autism Services at The Children's Center  
 Lisa Treiman\*, Past President - Attorney  
 Jim Ack – Veterinarian and owners of University Veterinary Hospital  
 Ellen Behrens – PhD, Psychologist and Owner of Canyon Research and Consulting  
 Denise Goldsmith – Clinical Child Psychologist  
 Susanne Goldsmith – Fundraiser (retired)  
 Tom Goldsmith – Pastor, First Unitarian Church  
 Jim Isaacson – Project Leader, GE HealthCare  
 Kelly Lawler – Principal Project Manager at Lawler Solutions  
 Bradley Katz – Ophthalmologist at Moran Eye Center, U. of U.  
 Joanne McGillis – Benefactor and philanthropist  
 Joe Norman – Faculty Representative (Middle School Math/Science Teacher)  
 Steve Parish – Assistant VP, Capital programs and space management, U. of U. College of Health Sciences  
 Robin Perley – Director of Blo-Kids Preschool, U. of U.  
 Hal Pbs – Attorney at Parsons, Behle and Lattimer  
 Maeera Shrelber – Professor of English, U. of U.  
 Sandra Sweetland – Parent Association Representative  
 Larry Weiss – Attorney, Van Colt Bagley Corriwall & McCarthy  
 Katherine Welke – Chief Nursing Officer, Primary Children's Medical Center

\*Members of Executive Committee



**Salt Lake City Corporation  
INDUSTRIAL REVENUE BOND APPLICATION**

# Exhibit B

**Sources and Uses**

**USES:**

			<u>Proposed Loan</u>	<u>Borrower</u>	<u>Total</u>
Building & Excess Land <sup>1</sup>			-	6,470,000	6,470,000
<b>HARD COSTS</b>					
Building Cost	55,756 sq. ft. X	\$136.16 /SF	1,035,706	6,500,000	7,535,706
Site Improvements	160,736 sq. ft. X	\$5.48 /SF	878,382	-	878,382 ✓
Hard Cost Contingency		5.00%	421,000	-	421,000
<b>Total Hard Costs</b>			<b>2,335,088</b>	<b>6,500,000</b>	<b>8,835,088</b>
<b>SOFT COSTS</b>					
Architecture & Engineering			445,000	-	445,000 ✓
Site Permits			46,740	-	46,740 ✓
Building Permits			95,877	-	95,877 ✓
Testing Inspections			48,067	-	48,067 ✓
Title Fees			11,000	-	11,000 ✓
Taxes & Insurance			4,000	-	4,000 ✓
Environment Reports			2,000	-	2,000 ✓
Soils Report			5,000	-	5,000 ✓
Doc Prep Fee			850	-	850 ✓
Inspections			8,100	-	8,100 ✓
Construction Loan Fee	3,095,000	0.50%	15,475	-	15,475 ✓
Term Loan Fee	3,095,000	0.25%	7,738	-	7,738 ✓
Interest Reserve <sup>2</sup>	3,095,000	7.00% 4	39,719	-	39,719 ✓
Soft Cost Contingency		4.16%	30,346	-	30,346 ✓
<b>Total Soft Costs</b>	<b>55,756 sq. ft. X</b>	<b>\$13.63 /SF</b>	<b>769,912</b>	<b>-</b>	<b>769,912</b>
<b>TOTAL USES OF FUNDS</b>	<b>55,756 sq. ft. X</b>	<b>\$288.13 /SF</b>	<b>3,095,000</b>	<b>12,970,000</b>	<b>16,065,000</b>

**SOURCES:**

Proposed Loan	19%	3,095,000
Bwr Bldg & Excess Land Equity	40%	6,470,000
Borrower Cash Equity <sup>3</sup>	40%	6,500,000
<b>Total</b>	<b>100%</b>	<b>16,065,000</b>

1. This value represents the appraised "as is" value of the subject building plus excess land (see table below for detail).

	SF	Value PSF	As Is Value
Above Grade	19,036	\$186.25	3,545,455
Basement	1,837	\$74.50	136,857
Excess Land	118,252	\$25.00	2,956,300
Minus Razing Costs			(170,880)
<b>Total</b>			<b>6,467,732</b>
<b>Rounded</b>			<b>6,470,000</b>

- Interest reserve is based 50% outstanding over a four month period multiplied by a factor of 110%. The interest reserve has been established for 4 months as all donor money will be used in the project first, thus it is anticipated the loan funds will only be out for approximately 4 months.
- The borrower's cash equity will come from two sources. Six million will come from Dick McGills, and an additional \$500,000 will come from additional cash pledges.



**Salt Lake City Corporation  
INDUSTRIAL REVENUE BOND APPLICATION**

# Exhibit C

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The McGillis School (The School/Organization) roots were as a program of the SL Jewish Community Center dating back to 1991. It was originally known as the JCC Elementary School until 2000 when it was renamed the McGillis JCC School. The School was incorporated in April 2002 as an independent school and received section 501(c) (3) not-for-profit status. At the time the school received a generous donation from Dick and Joanne McGillis which was used to purchase the Douglas School Building, the current campus. The school was renamed The McGillis School. During the 2003-2004 school year the building was renovated and seismically retrofitted.

The organization provides elementary and middle school education (grades 1-8). The School has an accredited elementary and middle school curriculum. Since moving to their new campus (Douglas School Building) the enrollment has increased from 131 students in 2003 to 240 students in 2007. They are currently near capacity.

The School is planning a 53,000 square foot addition to the existing structure. The additional space will allow them to accommodate a total 360 students plus faculty. The estimated cost of the addition is \$10.0MM. The McGillis family has committed \$6.0MM towards the addition. The School has \$800M of additional cash pledges. They are requesting two credit facilities; 1.) a \$3,095M construction loan and; 2.) a \$3,095M 20 year amortizing term loan to takeout the construction loan upon completion of the addition to the building. Funding for the addition will come first from pledged donation before the construction loan will be funded.

McGillis School is an active member of the Pacific Northwest Association of Independent Schools (PNAIS) which aims to develop comprehensive accreditation standards, to foster collegial and ethical relations among its schools, and to safeguard and represent their interests. Accreditation of an institution by PNAIS indicates that it meets or exceeds the *PNAIS Major Standards and Good Practices*. The school is periodically assessed through a process that requires full disclosure and a peer group review process seeking to confirm the congruence between the school's stated mission and its actual program and services.

# **McGillis School Financials**



**McGILLIS SCHOOL**  
**FINANCIAL STATEMENTS**

June 30, 2007





Mayer Hoffmann McCann P.C.

An Independent CPA Firm

175 South West Temple, Suite 650

Salt Lake City, Utah 84101

801-364-9300 ph

801-364-9301 fx

www.mhm-pc.com

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of McGillis School

### McGILLIS SCHOOL

We have audited the statement of financial position of McGillis School (a nonprofit corporation) as of June 30, 2007 and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit. The prior year summarized information has been derived from McGillis School's June 30, 2006 financial statements, and in our report dated November 19, 2007, we expressed an unqualified opinion on these financial statements.

We conducted our audit in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of McGillis School as of June 30, 2007 and 2006, and the changes in net assets and its cash flows for the years then ended in conformity with U.S. generally accepted accounting principles.

*Mayer Hoffmann McCann P.C.*

Salt Lake City, Utah  
November 19, 2007



McGILLIS SCHOOL

STATEMENT OF FINANCIAL POSITION

June 30, 2007 with Summarized Totals for 2006

	<u>2007</u>	<u>Summarized Totals 2006</u>
<b><u>ASSETS</u></b>		
CURRENT ASSETS		
Cash and cash equivalents	\$ 850,088	\$ 1,927,786
Tuition receivable, less allowance for losses (2007, \$6,752; 2006, \$10,000)	25,342	19,371
Promises to give (less allowance for uncollectible pledges of \$5,550 in 2007)	50,336	47,494
Prepaid expenses	886	7,669
TOTAL CURRENT ASSETS	<u>926,652</u>	<u>2,002,320</u>
PROPERTY AND EQUIPMENT, at cost less accumulated depreciation	<u>3,921,893</u>	<u>3,972,409</u>
PROMISES TO GIVE, less unamortized discount (2007, \$797; 2006, \$3,751)	<u>4,854</u>	<u>32,532</u>
TOTAL ASSETS	<u>\$ 4,853,399</u>	<u>\$ 6,007,261</u>
<b><u>LIABILITIES AND NET ASSETS</u></b>		
CURRENT LIABILITIES		
Deferred tuition revenue	\$ 217,344	\$ 251,237
Accounts payable	43,664	37,236
Accrued expenses	8,148	2,113
TOTAL CURRENT LIABILITIES	<u>269,156</u>	<u>290,586</u>
LONG-TERM OBLIGATION	<u>-</u>	<u>1,800,000</u>
TOTAL LIABILITIES	<u>269,156</u>	<u>2,090,586</u>
NET ASSETS		
Unrestricted	4,584,243	3,078,035
Temporarily restricted	-	838,640
TOTAL NET ASSETS	<u>4,584,243</u>	<u>3,916,675</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 4,853,399</u>	<u>\$ 6,007,261</u>

See Notes to Financial Statements



McGILLIS SCHOOL

STATEMENT OF ACTIVITIES

Year Ended June 30, 2007 with Summarized Totals for 2006

	Year Ended June 30, 2007			Summarized Totals 2006
	Unrestricted	Temporarily Restricted	Total	
<b>TUITION AND SUPPORT</b>				
Tuition and fees (net of scholarships and discounts of \$53,888)	\$ 1,696,312	\$ -	\$ 1,696,312	\$ 1,361,923
Contributions	597,867	-	597,867	370,909
In-kind contributions	1,500	-	1,500	2,760
Special events (net of direct benefits to donors of \$26,589)	85,471	-	85,471	65,579
Gain (loss) on sale of assets	3	-	3	(2,244)
Interest	52,179	-	52,179	59,993
Total tuition and support	2,433,332	-	2,433,332	1,858,920
<b>SATISFACTION OF PROGRAM RESTRICTIONS</b>				
	838,640	(838,640)	-	-
<b>TOTAL TUITION, SUPPORT AND SATISFACTION OF PROGRAM RESTRICTIONS</b>				
	3,271,972	(838,640)	2,433,332	1,858,920
<b>EXPENSES</b>				
Program Services				
Education services	1,514,742	-	1,514,742	1,359,220
Total program services	1,514,742	-	1,514,742	1,359,220
Supporting Services				
General and administrative	179,313	-	179,313	117,297
Fundraising	71,709	-	71,709	61,220
Total supporting services	251,022	-	251,022	178,517
<b>TOTAL EXPENSES</b>	1,765,764	-	1,765,764	1,537,737
<b>CHANGE IN NET ASSETS</b>	1,506,208	(838,640)	667,568	321,183
<b>NET ASSETS AT BEGINNING OF YEAR</b>	3,078,035	838,640	3,916,675	3,595,492
<b>NET ASSETS AT END OF YEAR</b>	<u>\$ 4,584,243</u>	<u>\$ -</u>	<u>\$ 4,584,243</u>	<u>\$ 3,916,675</u>

See Notes to Financial Statements



# McGILLIS SCHOOL

## STATEMENT OF CASH FLOWS

Year Ended June 30, 2007 with Summarized Totals for 2006

	<u>2007</u>	<u>Summarized Totals 2006</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in net assets	\$ 667,568	\$ 321,183
Adjustments to reconcile increase in net assets to net cash flows from operating activities:		
Depreciation	131,369	126,210
Contribution of securities	-	(149,832)
In-kind donations of fixed assets	-	(700)
Loss on sale of securities	-	1,569
Decrease (increase) in operating assets:		
Tuition receivable	(5,971)	4,251
Promises to give	24,836	88,910
Prepaid expenses	6,783	(7,515)
Increase (decrease) in operating liabilities:		
Deferred tuition revenue	(33,893)	13,061
Accounts payable	6,428	(13,947)
Accrued expenses	6,035	(24,142)
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<u>803,155</u>	<u>359,048</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Investment in property and equipment	(80,853)	(96,574)
Proceeds from sale of securities	-	148,263
<b>NET CASH FLOWS FROM OPERATING ACTIVITIES</b>	<u>(80,853)</u>	<u>51,689</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Payments on long-term obligation	(1,800,000)	-
<b>NET CASH FLOWS FROM FINANCING ACTIVITIES</b>	<u>(1,800,000)</u>	<u>-</u>
<b>NET INCREASE IN CASH AND CASH EQUIVALENTS</b>	<u>(1,077,698)</u>	<u>410,737</u>
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	<u>1,927,786</u>	<u>1,517,049</u>
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<u>\$ 850,088</u>	<u>\$ 1,927,786</u>

See Notes to Financial Statements



## McGILLIS SCHOOL

### NOTES TO FINANCIAL STATEMENTS

#### ( 1 ) Summary of significant accounting policies

**Nature of operations** – McGillis School (the Organization) was incorporated in April 2002 as an independent school, exempt from federal income tax under Section 501(c)(3) of the Internal Revenue code. The Organization provides elementary and middle school education promoting the development of healthy children and sound families. The Organization accomplishes this by delivering an accredited elementary and middle school curriculum, as well as through research, publications, media relations, community outreach, training sessions, and conferences. The School's revenues come primarily from tuition fees from students.

**Basis of presentation** – The Organization prepares its financial statements on the accrual basis of accounting and follows generally accepted accounting principles for non-profit organizations, and reports information regarding its financial position according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. Classification of net assets is based upon the existence of donor-imposed restrictions.

**Use of estimates** – The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Cash and cash equivalents** – Cash and cash equivalents include cash on hand, bank demand deposit accounts and money market accounts with maturities of three months or less.

**Tuition receivable** – Tuition receivable is stated at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on these using the allowance method. The allowance is based on experience and other circumstances, which may affect the ability of families to meet their obligations. Receivables are considered impaired if payments are not received in accordance with the contractual terms. It is the Organization's policy to charge off uncollectible receivables when management determines the balance will not be collected.

**Promises to give** – Promises to give are recorded at their estimated fair value. Amounts due later than one year are recorded at the present value of estimated future cash flows discounted at a rate of approximately 5%. All promises to give at June 30, 2007 were unrestricted. Conditional promises to give are included as support when the conditions are substantially met.

**Prepaid tuition** – Revenue from tuition is recognized as earned over the school year. Amounts paid in advance are deferred until education services are provided.



McGILLIS SCHOOL

NOTES TO FINANCIAL STATEMENTS

( 1 ) Summary of significant accounting policies (Continued)

**Depreciation** – Depreciation is provided over the following estimated useful lives of the following respective assets on straight-line basis:

<u>Assets</u>	<u>Useful Lives</u>
Building	40 years
Furniture and fixtures	2 - 15 years
Vehicles	5 years
Computers	3 years
Office equipment	3 years

**Contributions** – Contributions from individuals, companies, foundations and other entities are recognized as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. All contributions are considered unrestricted unless specifically restricted by the donor. Amounts that are restricted for future periods or restricted for specific purposes are reported as temporarily restricted or permanently restricted support and increase these net asset classes.

When a donor-stipulated time restriction ends or a purpose restriction is accomplished, the restricted net assets are reclassified to unrestricted net assets and reported as satisfactions of program restrictions and net assets released. If a restriction is fulfilled in the same time period in which the contribution is received, the contribution is reported as unrestricted.

Donations of property and equipment are recorded at their estimated fair market value as determined by the donor. These donations are reported as unrestricted support unless the donor has restricted the asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as temporarily restricted support and reclassified to unrestricted net assets when placed in service.

**Donated services and in-kind contributions** – Many individuals have donated significant amounts of their time in program services. No amounts have been reflected in the statements for these donated hours as they did not meet the criteria for recognition.

The Organization receives a variety of in-kind contributions. These donations are recorded in the financial statements at their estimated fair market value and totaled approximately \$1,500 in 2007.

**Functional expense** – The Organization reports expenses by functional categories such as education services, fundraising, and general and administration. In general, where a specific cost can be identified with a particular function, the cost is charged directly to that function. If costs cannot be identified directly with specific functional categories, those costs are allocated among functional categories based upon the "full-time equivalent" and other accepted methods of cost allocation.



McGILLIS SCHOOL

NOTES TO FINANCIAL STATEMENTS

( 1 ) Summary of significant accounting policies (Continued)

**Advertising costs** – The Organization uses advertising to promote its programs. Advertising costs are charged to operations when incurred. Advertising expense for the years ended June 30, 2007 and 2006 was approximately \$9,300 and \$10,303, respectively.

**Income taxes** – The Organization qualifies as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code, and accordingly, no provision has been made for Federal income tax.

**Reclassifications** – Certain reclassifications have been made to the 2006 financial statement presentation to correspond to the current year’s format. Net assets and changes in net assets are unchanged due to these reclassifications.

( 2 ) Prior year summarized financial information

The financial statements include certain prior-year summarized information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. generally accepted accounting principles. Accordingly, such information should be read in conjunction with the McGillis School’s financial statements for the year ended June 30, 2006, from which the summarized information was derived.

( 3 ) Promises to give

Promises to give, the allowance for uncollectible amounts and the unamortized discount on net campaign revenues during the fiscal years ended June 30 are summarized as follows:

	<u>2007</u>	<u>2006</u>
Receivable in less than one year	\$ 50,336	\$ 47,494
Receivable in one to two years	5,650	36,283
Total promises to give	55,986	83,777
Less: Unamortized discount	<u>(797)</u>	<u>(3,751)</u>
Net promises to give	<u>\$ 55,189</u>	<u>\$ 80,026</u>

Promises to give are presented in the statement of financial position as follows:

Promises to give - current	\$ 50,336	\$ 47,494
Promises to give - long term	4,854	32,532
	<u>\$ 55,190</u>	<u>\$ 80,026</u>



McGILLIS SCHOOL

NOTES TO FINANCIAL STATEMENTS

( 4 ) Property and equipment

Property and equipment consist of the following as of June 30, 2007 and 2006:

	<u>2007</u>	<u>2006</u>
Cost		
Building	\$ 3,283,385	\$ 3,283,385
Land	750,000	750,000
Furniture and fixtures	127,768	112,604
Portable equipment	71,923	71,923
Computers	46,288	46,288
Office equipment	22,392	22,392
Building improvements	77,829	12,139
Total cost	<u>4,379,584</u>	<u>4,298,731</u>
Accumulated depreciation	<u>457,691</u>	<u>326,322</u>
Net property and equipment	<u>\$ 3,921,893</u>	<u>\$ 3,972,409</u>

Property and equipment are stated at cost, less accumulated depreciation. The cost of property and equipment purchased, in excess of \$500, is capitalized. Depreciation and amortization are provided in amounts sufficient to amortize the cost of the property and equipment over the estimated useful lives of the assets (ranging from two to forty years) on a straight-line basis. The depreciation charged to operations for the years ended June 30, 2007 and 2006 was \$131,369 and \$126,210, respectively.

( 5 ) Long-term obligation

As of June 30, 2006, the Organization had a \$1,800,000 non-interest bearing note payable to an individual. During 2007, the long-term obligation was repaid in full.

( 6 ) Operating lease commitments

The Organization leases equipment under non-cancelable operating leases expiring through 2012. Lease expense under these agreements for the years ended June 30, 2007 and 2006 was 13,917 and \$ 3,484 respectively. The following is a schedule of future minimum lease payments.

Years Ending June 30,

2008	\$ 11,020
2009	10,580
2010	10,360
2011	10,360
2012	<u>3,453</u>
Total minimum payments	<u>\$ 45,773</u>





McGILLIS SCHOOL

NOTES TO FINANCIAL STATEMENTS

( 7 ) **Temporarily restricted net assets**

Temporarily restricted net assets consist of cash balances and promises to give that are restricted for repayment of the debt or improvements to the building.

( 8 ) **Concentrations of credit risk**

The Organization maintains its cash and money market accounts with two financial institutions. Accounts are insured by the Federal Deposit Insurance Corporation up to \$100,000. Balances in these accounts may at times exceed federally insured limits. The Organization has not experienced any losses relating to these balances and does not anticipate any future losses. At June 30, 2007, the balances on deposit exceeded the insured amount by approximately \$683,000.



**The MCGILLIS SCHOOL**  
**Financial Statements**  
**As of and for the Years Ended June 30, 2009 and 2008**

**Together with Independent Auditors' Report**



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## TANNER LC

THE CRITICAL KNOWLEDGE SOURCE  
BUSINESS ADVISORS  
AND CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

### To the Board of Trustees of The McGillis School

We have audited the accompanying statement of financial position of **The McGillis School** (the School) as of June 30, 2009, and the related statements of activities and cash flows for the year then ended. These financial statements are the responsibility of the School's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of The McGillis School as of and for the year ended June 30, 2008, were audited by other auditors whose report dated January 16, 2009 expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the School's internal control over financial reporting. Accordingly, we express no such opinion. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the 2009 financial statements referred to above present fairly, in all material respects, the financial position of The McGillis School as of June 30, 2009, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*Tanner LC*

November 9, 2009



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**The McGILLIS SCHOOL**  
**Statements of Financial Position**

As of June 30,

<u>Assets</u>	<u>2009</u>	<u>2008</u>
Cash and cash equivalents	\$ 1,150,982	\$ 1,260,163
Accounts receivable, net	68,150	26,342
Unconditional promises to give, net	6,438,241	496,400
Land, building, and equipment, net	4,755,151	4,108,270
Prepaid expenses	20,390	23,363
Total assets	<u>\$ 12,432,914</u>	<u>\$ 5,914,538</u>
<u>Liabilities and Net Assets</u>		
Accounts payable	\$ 61,375	\$ 31,879
Deferred revenue	268,886	229,473
Accrued liabilities	484,946	200,820
Note payable	38,116	-
Total liabilities	<u>853,323</u>	<u>462,172</u>
Commitments and contingencies		
Net assets:		
Unrestricted	5,603,776	4,870,838
Temporarily restricted	5,975,815	581,528
Total net assets	<u>11,579,591</u>	<u>5,452,366</u>
Total liabilities and net assets	<u>\$ 12,432,914</u>	<u>\$ 5,914,538</u>

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See accompanying notes to financial statements.



**The MCGILLIS SCHOOL**  
**Statements of Activities**

**For the Years Ended June 30,**

	<b>2009</b>	<b>2008</b>
<b>Change in unrestricted net assets:</b>		
Revenues and support:		
Tuition and fees, net	\$ 2,271,940	\$ 2,101,156
Contributions	200,908	199,578
Special events	118,426	138,425
Gain (loss) on disposal of assets	(56,754)	(12)
Interest and other income	28,073	50,533
Total unrestricted revenues and support	2,562,593	2,489,680
Net assets released from restrictions	909,236	-
Total unrestricted revenues and support and reclassifications	3,471,829	2,489,680
Expenses:		
Program services:		
Instructional and student activities	2,300,182	1,868,562
Support services:		
General and administrative	238,008	199,894
Fundraising	160,959	100,203
Cost of direct benefits to donors	39,742	34,426
Total expenses	2,738,891	2,203,085
Increase in unrestricted net assets	732,938	286,595
<b>Change in temporarily restricted net assets:</b>		
Contributions	6,303,523	581,528
Net assets released from restrictions	(909,236)	-
Increase in temporarily restricted net assets	5,394,287	581,528
Increase in net assets	6,127,225	868,123
Net assets, beginning of year	5,452,366	4,584,243
Net assets, end of year	\$ 11,579,591	\$ 5,452,366



**The McGILLIS SCHOOL**  
**Statements of Cash Flows**

**For the Years Ended June 30,**

	<u>2009</u>	<u>2008</u>
<b>Cash flows from operating activities:</b>		
Increase in net assets	\$ 6,127,225	\$ 868,123
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Contributions restricted for long-term purposes:		
Received in cash	(365,299)	(134,581)
Received as unconditional promises to give	(5,936,224)	(446,947)
Depreciation and amortization	136,926	138,349
Loss on disposal of assets	56,754	12
Bad debt expense	9,006	34,155
Amortization of pledge discount	(22,437)	-
Decrease (increase) in:		
Accounts receivable	(52,881)	(1,000)
Unconditional promises to give, unrestricted	18,887	(28,419)
Prepaid expenses	2,973	(22,477)
Increase (decrease) in:		
Accounts payable	29,496	35,605
Accrued liabilities	119,528	(2,543)
Deferred revenue	41,792	12,130
Net cash provided by operating activities	<u>165,746</u>	<u>452,407</u>
<b>Cash flows from investing activities:</b>		
Purchases of building and equipment	<u>(800,761)</u>	<u>(324,738)</u>
<b>Cash flows from financing activities:</b>		
Contributions restricted for long-term purposes	365,299	134,581
Increase in accrued construction costs	162,219	147,825
Principal payments on note payable	<u>(1,684)</u>	<u>-</u>
Net cash provided by financing activities	<u>525,834</u>	<u>282,406</u>
Net change in cash and cash equivalents	(109,181)	410,075
Cash and cash equivalents at beginning of year	<u>1,260,163</u>	<u>850,088</u>
Cash and cash equivalents at end of year	<u>\$ 1,150,982</u>	<u>\$ 1,260,163</u>



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**The McGILLIS SCHOOL**  
**Statements of Cash Flows**  
*Continued*  
**For the Years Ended June 30,**

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	<u>2009</u>		<u>2008</u>
<b>Supplemental disclosures of cash flow information:</b>			
Cash paid during the year for interest	\$ -		\$ -
Cash paid during the year for taxes	\$ -		\$ -

**Supplemental disclosures of noncash investing and financing activities:**

During the year ended June 30, 2009, the School financed the purchase of equipment by issuing a note payable in the amount of \$39,800.



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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**

**June 30, 2009 and 2008**

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**1. Nature of  
Organization**

**Organization**

The McGillis School (the School) was incorporated as a Utah not-for-profit corporation in April 2002. The School provides elementary and middle school education promoting the development of healthy children and sound families. The School accomplishes this by delivering an accredited elementary and middle school curriculum, as well as through research, publications, media relations, community outreach, training sessions, and conferences. The School's revenues come primarily from tuition and fees from students, and contributions.

**2. Summary of  
Significant  
Accounting  
Policies**

**Financial Statement Presentation**

The School prepares its financial statements on the accrual basis of accounting and follows accounting principles generally accepted in the United States of America. The School reports information regarding its financial position and net assets according to three classes of net assets: unrestricted, temporarily restricted, and permanently restricted net assets. Classification of net assets is based upon the existence of donor-imposed restrictions.

- **Unrestricted net assets** represent expendable funds available for operations which are not otherwise limited by donor restrictions.
- **Temporarily restricted net assets** consist of contributed funds subject to specific donor-imposed restrictions which are satisfied by either spending the funds for their restricted purpose or by the passage of time.
- **Permanently restricted net assets** are subject to irrevocable donor restrictions requiring that the assets be maintained in perpetuity usually for the purpose of generating investment income to fund current operations. The School had no permanently restricted net assets as of June 30, 2009 and 2008.

***Use of Estimates in the Preparation of Financial Statements.***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.





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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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**2. Summary of  
Significant  
Accounting  
Policies**  
*Continued*

***Concentration of Credit Risk***

The School has receivables due primarily from the families of students and unconditional promises to give from donors. Management performs regular evaluations of these receivables and establishes allowances for potential losses. Actual losses have been within the range of management's expectations.

The School maintains cash and cash equivalents in bank deposit accounts, which, at times, may exceed federally insured limits. The Federal Deposit Insurance Corporation (FDIC) insurance limit has been temporarily increased from \$100,000 to \$250,000 per depositor through December 31, 2013. Balances on deposit exceeded the federally insured amount by \$580,557 and \$1,108,224 as of June 30, 2009 and 2008, respectively. To date, the School has not experienced a loss or lack of access to its invested cash or cash equivalents; however, no assurance can be provided that access to the School's invested cash and cash equivalents will not be impacted by adverse conditions in the financial markets.

**Cash and Cash Equivalents**

The School considers all highly liquid investments with an initial maturity of three months or less to be cash equivalents.

**Accounts Receivable**

Accounts receivable consist primarily of unpaid tuition payments and are stated at the unpaid balance, less an allowance for doubtful accounts. The School provides for losses on accounts receivable using the allowance method. The allowance is established based on past experience and other circumstances, which may affect the ability of families to meet their obligations. Receivables are considered impaired if payments are not received in accordance with the contractual terms. It is the School's policy to charge off uncollectible receivables against the allowance when management determines the balance will not be collected.



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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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**2. Summary of Significant Accounting Policies**  
*Continued*

***Land, Building and Equipment***

The School's land, building and equipment are recorded at cost, if purchased. The fair value of donated land, buildings and equipment is similarly capitalized. Depreciation is provided using the straight-line method over the following estimated useful lives of the assets:

<u>Assets</u>	<u>Useful Lives</u>
Building and improvements	40 years
Portable equipment	15 years
Furniture and fixtures	2-15 years
Computers	3 years
Vehicles	7 years
Office equipment	3 years

The cost of property and equipment purchased, in excess of \$1,000, is capitalized.

Expenditures for routine maintenance and repairs are charged to expense as incurred. Major renewals and betterments are capitalized and depreciated over their estimated useful lives. Upon retirement or other disposition of land, building, and equipment, the cost and accumulated depreciation are removed from accounts, and any gain or loss is recorded as income or expense in the statement of activities.

***Long-Lived Assets***

The School evaluates the carrying value of long-lived assets based upon current and anticipated undiscounted cash flows, and recognizes impairment when such estimated cash flows will be less than the carrying value of the asset. Measurement of the amount of impairment, if any, is based upon the difference between the carrying value and estimated fair value. Management has determined that there were no such impairments during the years ended June 30, 2009 and 2008.



**2. Summary of  
Significant  
Accounting  
Policies**  
*Continued*

***Revenue Recognition***

Each year the School charges students a reservation deposit which reserves the students' place in their respective grade. Before the beginning of the school year, the School charges the student the full contract amount net of the reservation deposit. The full amount of the contract, including the reservation deposit, is recorded as deferred revenue if paid to the School before June 30. The deferred revenue is then recognized as tuition revenue over the period in which services are provided. Tuition revenue is recorded net of scholarships and discounts.

The School recognizes fee revenues when goods or services are provided.

***Contributions***

Unconditional promises to give are recognized as revenues and receivables at their fair values in the period the promises are received. For unconditional promises collectible over more than one year, the fair value is the present value of estimated future cash flows.

Conditional promises to give depend on the occurrence of some future event before the promisor is obligated to provide support to the School and are recognized when such conditions are substantially met.

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions.

Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or a purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.



**2. Summary of  
Significant  
Accounting  
Policies**  
*Continued*

***Donated Property and Equipment***

Donations of property and equipment are recorded as support at their estimated fair value at the date of donation. Such donations are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the School reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The School reclassifies temporarily restricted net assets to unrestricted net assets at that time.

***Donated Services***

Donated services are recorded at their estimated fair value at the date of service if the service requires specialized skills, are provided by individuals possessing those skills, and would need to be purchased if not provided by donation. During the years ended June 30, 2009 and 2008; in-kind donations of \$10,459 and \$1,256, respectively, were recognized.

***Advertising Costs***

The School expenses advertising costs as incurred. Total advertising expense for the years ended June 30, 2009 and 2008 was \$22,371 and \$12,411, respectively.

***Income Taxes***

The School has received a determination letter from the Internal Revenue Service that it is an organization exempt from taxation under Section 501(c)(3) of the Internal Revenue Code. Accordingly, the School is not subject to income taxes on income pertaining to its exempt purpose. However, income, if any, from certain types of activities not directly related to the School's tax-exempt purpose is subject to taxation as unrelated business income.



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**The MCGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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**2. Summary of  
Significant  
Accounting  
Policies**  
*Continued*

***Uncertain Tax Positions***

In June 2006, the Financial Accounting Standards Board (FASB) released FASB Interpretation (FIN) No. 48, *Accounting for Uncertainty in Income Taxes*. FIN 48 interprets the guidance in SFAS No. 109, *Accounting for Income Taxes*. When FIN 48 is implemented, reporting entities will utilize different recognition thresholds and measurement requirements when compared to prior technical literature. On December 30, 2008, the FASB issued FASB Staff Position (FSP) FIN 48-3, *Effective Date of FASB Interpretation No. 48 for Certain Nonpublic Enterprises*. Based on the guidance in FSP FIN 48-3, the School is not required to implement the provisions of FIN 48 until fiscal years beginning after December 15, 2008. As such, the School has not implemented those provisions in the 2009 financial statements.

Since the provisions of FIN 48 have not been implemented in accounting for uncertain tax positions, the School continues to utilize its prior policy of accounting for all tax positions by following the guidance in SFAS No. 5, *Accounting for Contingencies*. Disclosure is not required of a loss contingency involving an unasserted claim or assessment when there has been no manifestation by a potential claimant of an awareness of a possible claim or assessment unless it is considered probable that a claim will be asserted and there is a reasonable possibility that the outcome will be unfavorable. Using that guidance, as of June 30, 2009, the School has no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. In addition, the School does not expect the adoption of FIN 48 to have a material effect on its financial position or results of operations.

***Expense Allocation***

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

***Subsequent Event***

Management has evaluated subsequent events through November 9, 2009, which is the date the financial statements were available to be issued.



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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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**2. Summary of Significant Accounting Policies**  
*Continued*

**Reclassifications**

Certain amounts in the 2008 financial statements have been reclassified to conform to the current year presentation.

**3. Accounts Receivable**

Accounts receivable consisted of the following as of June 30:

	<u>2009</u>	<u>2008</u>
Receivables from students	\$ 77,345	\$ 34,396
Less allowance for doubtful accounts	<u>(9,195)</u>	<u>(8,054)</u>
	<u>\$ 68,150</u>	<u>\$ 26,342</u>

**4. Unconditional Promises to Give**

Unconditional promises to give are to be received over a period of up to five years and are recorded after discounting the future cash flows to the present value using a discount rate of 5%. Unconditional promises to give consisted of the following as of June 30:

	<u>2009</u>	<u>2008</u>
Receivable in less than one year	\$ 6,234,767	\$ 205,434
Receivable in one to five years	<u>233,971</u>	<u>345,967</u>
Total promises to give	6,468,738	551,401
Less unamortized discount	(18,779)	(41,216)
Less allowance for uncollectible promises	<u>(11,718)</u>	<u>(13,785)</u>
Net promises to give	<u>\$ 6,438,241</u>	<u>\$ 496,400</u>



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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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**5. Fair Value Measurements**

The Organization adopted the provisions of Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (SFAS No. 157), for financial assets and liabilities which are measured at fair value on a recurring basis. SFAS No. 157 defines fair value, establishes a framework for measuring fair value, establishes a three-level fair value hierarchy based on the quality of inputs used to measure fair value and enhances disclosure requirements for fair value measurements. The three fair value hierarchy levels are defined as follows:

Level 1: Unadjusted quoted market prices in active markets for identical assets or liabilities that are accessible at the measurement date.

Level 2: Unobservable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Inputs are unobservable inputs for the assets that are supported by little or no market activity and that are significant to the fair value of the underlying asset.

As of June 30, 2009, the fair value of the School's investments in money market accounts classified as cash equivalents totaled \$829,813 and was determined using Level 1 inputs.

**6. Property and Equipment**

Property and equipment consisted of the following as of June 30:

	<u>2009</u>	<u>2008</u>
Building and improvements	\$ 3,336,599	\$ 3,382,678
Land	750,000	750,000
Portable equipment	174,855	174,855
Construction in progress	909,236	147,825
Furniture and fixtures	138,286	132,606
Computers	83,681	82,407
Vehicles	52,150	-
Office equipment	33,411	32,137
	<hr/>	<hr/>
Total cost	5,478,218	4,702,508
Less accumulated depreciation	(723,067)	(594,238)
	<hr/>	<hr/>
Net property and equipment	\$ 4,755,151	\$ 4,108,270

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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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- 7. Note Payable**                      During the year ended June 30, 2009, the School partially financed the purchase of two school buses with a note payable to a financial institution, due in monthly installments of \$785, including interest at 6.85%, secured by the buses. Maturities on this obligation are as follows:

**Years Ending June 30:**

2010	\$	7,030
2011		7,527
2012		8,060
2013		8,629
2014		6,870
		<u>38,116</u>
	\$	<u>38,116</u>

- 8. Operating Lease Commitments**                      The School leases equipment under non-cancelable operating leases expiring through 2012. Lease expense under these agreements for the years ended June 30, 2009 and 2008 was \$10,450 and \$17,970, respectively. The following is a schedule of future minimum lease payments.

**Years Ending June 30,**

2010	\$	16,383
2011		13,372
2012		11,866
2013		11,866
2014		5,933
		<u>59,420</u>
Total minimum payments	\$	<u>59,420</u>

- 9. Temporarily Restricted Net Assets**                      Temporarily restricted net assets as of June 30, 2009 and 2008 consists of cash balances and promises to give, restricted for the construction of a new building addition.





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**The McGILLIS SCHOOL**  
**Notes to Financial Statements**  
*Continued*

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**10. Retirement Plan**

The School maintains a defined contribution retirement plan under IRS Code Section 403(B) for all employees who meet the eligibility requirements. The School contributes 2.5% of an employee's salary plus a match of up to 2% for employee elective deferrals. Contributions totaling \$55,346 and \$42,664 for 2009 and 2008, respectively, were made by the School, in addition to the elective deferrals made by employees.

**11. Commitments and Contingencies**

***Employment Contract***

The School has entered into an agreement that expires June 30, 2011 with a key employee of the School. The agreement provides for annual compensation and benefits at defined levels.

***Construction Loan***

In June of 2009, the School entered into a construction loan agreement with a financial institution. The agreement allows the School to borrow up to \$3,095,000. Any outstanding amount accrues interest at 4% above the prevailing prime rate charged by the bank at the date of the advance. A guaranty of completion and performance of construction for the new addition to the school was made by the spouse of a member of the Board. As of June 30, 2009, the School had not made any draws on the loan.

***Construction in Progress***

Construction in progress as of June 30, 2009 was related to the expansion of the school building. The School is contractually committed to approximately \$9 million of additional expenditures related to this project.

The McGillis School  
**Balance Sheet**  
 As of September 30, 2009

Sep 30, 09

**ASSETS**

**Current Assets**

**Checking/Savings**

1033-11 · Operations Current Wells Fargo	250,850.75
1032-11 · Building, New addition MM Zions	820,280.46
1000-10 · Chk-Operation - Zions	88,730.62
1004-10 · Chk-Payroll - Zions	11,863.01
<b>Total 1006-10 · Chk-MS current operating</b>	<b>669,882.32</b>

1032-10 · Operations- MM Zions	570,930.20
1040-20 · Stock Don-Merrill Lynch	150.00
1100-10 · PC - Office	200.00
1100-20 · Chk-Lunch Zions	5,775.00

**Total Checking/Savings** 2,418,662.36

**Accounts Receivable**

1200-10 · Accounts Receivable	
1200-11 · Allowance	-9,194.65
1200-10 · Accounts Receivable - Other	99,239.23
<b>Total 1200-10 · Accounts Receivable</b>	<b>90,044.58</b>

1291-10 · Promises to Give	4,239,865.47
1291-11 · Discount Promises to Give	-18,779.00
1291-12 · Allowance for Doubtful Pledges	-11,718.45

**Total Accounts Receivable** 4,299,412.60

**Other Current Assets**

Total 1298-10 · Prepaid expenses 12,907.10

1299 · Undeposited Funds	2,813.33
6620-10 · Sales Tax Asset	4,760.68

**Total Other Current Assets** 20,481.11

**Total Current Assets** 6,738,556.07

**Fixed Assets**

1300-10 · Land 750,000.00

**1335-01 · Building Assets**

1335-10 · Building	3,283,385.00
1335-12 · Accum Depreciation - Building	-516,199.15
1335-15 · Capital Improvements	68,252.33
1335-16 · Accum Depr Capital Improvements	-11,601.13
1335-17 · Portables	174,854.97
1335-18 · Accum Depr Portables	-34,336.52

**Total 1335-01 · Building Assets** 2,964,355.50

**1370-01 · Other Fixed Assets**

1376-14 · Buses Accum Depr	-2,483.36
1376-13 · Buses	52,150.00
1370-10 · Prog Furn/Fix/Equip	135,294.88

The McGillis School  
**Balance Sheet**  
 As of September 30, 2009

	<u>Sep 30, 09</u>
1370-11 · Accum Depr - Prog Furn/Fix/Equ	-81,974.39
1371-10 · Admin Furn/Fix/Equip	15,660.13
1371-11 · Accum Depr - Admin Furn/Fix/Equ	-13,385.12
1372-10 · Donor Recognition	3,022.73
1372-11 · Accum Depr - Donor Recog	-1,360.83
1374-10 · Tools & Maint. Equip	6,859.68
1374-11 · Accum Depr - Mtnc Equip	-2,761.26
1375-10 · Tech - Admin	19,317.55
1375-11 · Tech, Program Supp	83,680.70
1375-12 · Science Equipment	9,431.04
1376-10 · Accum Deprec - Tech Admin	-12,596.70
1376-11 · Accum Deprec - Tech Program	-70,075.90
1376-12 · Accum Deprec - Science Equip	-9,137.13
<b>Total 1370-01 · Other Fixed Assets</b>	<u><u>131,642.02</u></u>
<b>Total Fixed Assets</b>	3,845,997.52
<b>Other Assets</b>	
1580-10 · Time Share Pueblo Bonito Cabo	7,500.00
1450-00 · Build construction in progress	2,554,339.87
1800 · Promises to give long-term	233,971.00
<b>Total Other Assets</b>	<u><u>2,795,810.87</u></u>
<b>TOTAL ASSETS</b>	<u><u><b>13,380,364.46</b></u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2006-10 · Accrued Liabilities	714,352.57
<b>Total Accounts Payable</b>	<u>714,352.57</u>
<b>Other Current Liabilities</b>	
2239-10 · Bus loan - current portion	7,030.38
2238-03 · Legal/ID theft Services	358.02
2238-02 · Dep Care/Med Flex	7,091.00
2231 · Dental Ins Deduction	-323.09
2233 · Supplemental Ins Deduction	-960.97
2235 · 403 B Deduction	6,622.99
2236 · Med 125 Deduction	2,692.94
2238-01 · Med Flex Deduction	1,241.86
<b>Total Other Current Liabilities</b>	<u><u>23,753.13</u></u>
<b>Total Current Liabilities</b>	738,105.70
<b>Long Term Liabilities</b>	
3200-10 · Bus Loan Wells Fargo	29,372.94
<b>Total Long Term Liabilities</b>	<u><u>29,372.94</u></u>
<b>Total Liabilities</b>	767,478.64

**The McGillis School**  
**Balance Sheet**  
As of September 30, 2009

	<u>Sep 30, 09</u>
Equity	
3010 - Unrestrict (retained earnings)	11,685,300.66
Net Income	927,585.16
Total Equity	<u>12,612,885.82</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u>13,380,364.46</u></b>

The McGillis School  
**Balance Sheet**  
As of December 31, 2009

Dec 31, 09

**ASSETS**

**Current Assets**

**Checking/Savings**

1033-11 · Operations Current Wells Fargo	251,205.62
1032-11 · Building, New addition MM Zions	588,132.78
1000-10 · Chk-Operation - Zions	24,408.38
1004-10 · Chk-Payroll - Zions	12,054.22
1006-10 · Chk-MS current operating	
1006-11 · Capital Reserve Assets-MS	130,955.35
1106-12 · Operating Reserve Asset MS	552,425.78
<b>Total 1006-10 · Chk-MS current operating</b>	<u>683,381.13</u>

1032-10 · Operations- MM Zions	398,369.53
1040-20 · Stock Don-Merrill Lynch	9.51
1100-10 · PC - Office	200.00
1100-20 · Chk-Lunch Zions	5,486.98
<b>Total Checking/Savings</b>	<u>1,963,248.15</u>

**Accounts Receivable**

1291-30 · Promises to Give	
1291-20 · Promises to Give - Annual fund	450.00
1291-10 · Promises to Give - Capital Camp	3,190,458.67
1291-30 · Promises to Give - Other	30,144.09
<b>Total 1291-30 · Promises to Give</b>	<u>3,221,052.76</u>

1200-10 · Accounts Receivable	
1200-11 · Allowance	-9,194.65
1200-10 · Accounts Receivable - Other	123,304.06
<b>Total 1200-10 · Accounts Receivable</b>	<u>114,109.41</u>

1291-11 · Discount Promises to Give	-18,779.00
1291-12 · Allowance for Doubtful Pledges	-11,718.45
<b>Total Accounts Receivable</b>	<u>3,304,664.72</u>

**Other Current Assets**

1298-10 · Prepaid expenses	
1298-12 · Prepaid expenses - Scholastic	547.56
1298-11 · Prepaid - Barnes and Noble	466.43
1298-10 · Prepaid expenses - Other	80.00
<b>Total 1298-10 · Prepaid expenses</b>	<u>1,093.99</u>

1299 · Undeposited Funds	8,151.64
6620-10 · Sales Tax Asset	5,166.24
<b>Total Other Current Assets</b>	<u>14,411.87</u>

**Total Current Assets** 5,282,324.74

**Fixed Assets**

1300-10 · Land	750,000.00
1335-01 · Building Assets	

The McGillis School  
**Balance Sheet**  
As of December 31, 2009

	<u>Dec 31, 09</u>
1335-10 - Building	3,283,385.00
1335-12 - Accum Depreciation - Building	-536,720.32
1335-15 - Capital Improvements	68,252.33
1335-16 - Accum Depr Capital Improvements	-13,069.72
1335-17 - Portables	174,854.97
1335-18 - Accum Depr Portables	-37,250.81
<b>Total 1335-01 - Building Assets</b>	<u>2,939,451.45</u>
1370-01 - Other Fixed Assets	
1376-14 - Buses Accum Depr	-4,345.88
1376-13 - Buses	52,150.00
1370-10 - Prog Furn/Fix/Equip	135,294.88
1370-11 - Accum Depr - Prog Furn/Fix/Equ	-84,950.66
1371-10 - Admin Furn/Fix/Equip	15,660.13
1371-11 - Accum Depr - Admin Furn/Fix/Equ	-13,579.82
1372-10 - Donor Recognition	3,022.73
1372-11 - Accum Depr - Donor Recog	-1,406.58
1374-10 - Tools & Maint. Equip	6,859.68
1374-11 - Accum Depre - Mtnce Equip	-2,859.27
1375-10 - Tech - Admin	19,317.55
1375-11 - Tech, Program Supp	83,739.70
1375-12 - Science Equipment	9,431.04
1376-10 - Accum Deprec - Tech Admin	-13,299.90
1376-11 - Accum Deprec - Tech Program	-70,512.48
1376-12 - Accum Deprec - Science Equip	-9,163.86
<b>Total 1370-01 - Other Fixed Assets</b>	<u>125,357.26</u>
<b>Total Fixed Assets</b>	3,814,808.71
<b>Other Assets</b>	
1580-10 - Time Share Pueblo Bonito Cabo	7,500.00
1450-00 - Build constuction in progress	3,782,918.20
1800 - Promises to give long-term	233,971.00
<b>Total Other Assets</b>	<u>4,024,389.20</u>
<b>TOTAL ASSETS</b>	<u><u>13,121,522.65</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
2006-10 - Accrued Liabilities	595,839.40
2012-10 - Computer AP - Computer	-75.16
<b>Total Accounts Payable</b>	<u>595,764.24</u>
<b>Other Current Liabilities</b>	
2239-10 - Bus loan - current portion	7,030.38
2238-03 - Legal/ID theft Services	0.09
2238-02 - Dep Care/Med Flex	-190.78
2231 - Dental Ins Deduction	-563.30

**The McGillis School**  
**Balance Sheet**  
As of December 31, 2009

	<u>Dec 31, 09</u>
2233 - Supplemental Ins Deduction	-1,100.97
2235 - 403 B Deduction	2,612.92
2236 - Med 125 Deduction	2,368.72
2238-01 - Med Flex Deduction	<u>3,610.59</u>
<b>Total Other Current Liabilities</b>	<u><b>13,767.65</b></u>
<b>Total Current Liabilities</b>	609,531.89
<b>Long Term Liabilities</b>	
3200-10 - Bus Loan Wells Fargo	<u>28,214.70</u>
<b>Total Long Term Liabilities</b>	<u><b>28,214.70</b></u>
<b>Total Liabilities</b>	637,746.59
<b>Equity</b>	
3010 - Unrestrict (retained earnings)	11,685,300.66
Net Income	<u>798,475.40</u>
<b>Total Equity</b>	<u><b>12,483,776.06</b></u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u><b>13,121,522.65</b></u></u>

The McGillis School  
**Balance Sheet**  
As of March 31, 2010

Mar 31, 10

**ASSETS**

**Current Assets**

**Checking/Savings**

1033-11 · Operations Current Wells Fargo	251,376.36
1032-11 · Building, New addition MM Zions	1,324,651.23
1000-10 · Chk-Operation - Zions	44,284.92
1004-10 · Chk-Payroll - Zions	64,201.36
1006-10 · Chk-MS current operating	
1006-11 · Capital Reserve Assets-MS	130,955.35
1106-12 · Operating Reserve Asset MS	552,425.78
1006-10 · Chk-MS current operating - Other	55.03
<b>Total 1006-10 · Chk-MS current operating</b>	<u>683,436.16</u>
1032-10 · Operations- MM Zions	413,992.51
1100-10 · PC - Office	250.00
1100-20 · Chk-Lunch Zions	6,575.03
<b>Total Checking/Savings</b>	<u>2,788,767.57</u>

**Accounts Receivable**

1291-30 · Promises to Give	
1291-20 · Promises to Give - Annual fund	575.00
1291-10 · Promises to Give - Capital Camp	119,639.61
<b>Total 1291-30 · Promises to Give</b>	<u>120,214.61</u>
1200-10 · Accounts Receivable	
1200-11 · Allowance	-9,194.65
1200-10 · Accounts Receivable - Other	147,963.63
<b>Total 1200-10 · Accounts Receivable</b>	<u>138,768.98</u>
1291-11 · Discount Promises to Give	-18,779.00
1291-12 · Allowance for Doubtful Pledges	-11,718.45
<b>Total Accounts Receivable</b>	<u>228,486.14</u>

**Other Current Assets**

1298-10 · Prepaid expenses	
1298-12 · Prepaid expenses - Scholastic	547.56
1298-11 · Prepaid - Barnes and Noble	466.43
1298-10 · Prepaid expenses - Other	80.00
<b>Total 1298-10 · Prepaid expenses</b>	<u>1,093.99</u>
1299 · Undeposited Funds	180.00
6620-10 · Sales Tax Asset	5,592.47
<b>Total Other Current Assets</b>	<u>6,866.46</u>

**Total Current Assets** 3,024,120.17

**Fixed Assets**

1300-10 · Land	750,000.00
1335-01 · Building Assets	
1335-10 · Building	3,283,385.00



The McGillis School  
**Balance Sheet**  
As of March 31, 2010

	<u>Mar 31, 10</u>
1335-12 · Accum Depreciation - Building	-557,241.49
1335-15 · Capital Improvements	68,252.33
1335-16 · Accum Depr Capital Improvements	-14,379.97
1335-17 · Portables	174,854.97
1335-18 · Accum Depr Portables	-40,165.10
<b>Total 1335-01 · Building Assets</b>	<u>2,914,705.74</u>
1370-01 · Other Fixed Assets	
1376-14 · Buses Accum Depr	-6,208.40
1376-13 · Buses	52,150.00
1370-10 · Prog Furn/Fix/Equip	135,294.88
1370-11 · Accum Depr - Prog Furn/Fix/Equ	-87,926.93
1371-10 · Admin Furn/Fix/Equip	15,660.13
1371-11 · Accum Depr - Admin Furn/Fix/Equ	-13,774.52
1372-10 · Donor Recognition	3,022.73
1372-11 · Accum Depr - Donor Recog	-1,452.33
1374-10 · Tools & Maint. Equip	6,859.68
1374-11 · Accum Depre - Mtnce Equip	-2,957.28
1375-10 · Tech - Admin	19,416.55
1375-11 · Tech, Program Supp	83,739.70
1375-12 · Science Equipment	9,431.04
1376-10 · Accum Deprec - Tech Admin	-13,931.91
1376-11 · Accum Deprec - Tech Program	-70,676.16
1376-12 · Accum Deprec - Science Equip	-9,190.59
<b>Total 1370-01 · Other Fixed Assets</b>	<u>119,456.59</u>
<b>Total Fixed Assets</b>	3,784,162.33
Other Assets	
1580-10 · Time Share Pueblo Bonito Cabo	7,500.00
1450-00 · Build constuction in progress	4,881,768.90
1800 · Promises to give long-term	233,971.00
<b>Total Other Assets</b>	<u>5,123,239.90</u>
<b>TOTAL ASSETS</b>	<u><u>11,931,522.40</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Accounts Payable	
2006-10 · Accrued Liabilities	-711,237.45
2012-10 · Computer AP - Computer	-75.16
<b>Total Accounts Payable</b>	<u>-711,312.61</u>
Other Current Liabilities	
2239-10 · Bus loan - current portion	7,030.38
2238-03 · Legal/ID theft Services	-84.55
2238-02 · Dep Care/Med Flex	2,115.02
2204-16 · UT Unearned Tuition	177,350.00
2204-17 · UA Unearned Activity/Book	1,450.00

The McGillis School  
**Balance Sheet**  
As of March 31, 2010

	<u>Mar 31, 10</u>
2204-18 · UL Unearned Lunch	2,150.00
2231 · Dental Ins Deduction	-728.89
2233 · Supplemental Ins Deduction	-1,103.29
2235 · 403 B Deduction	206.95
2236 · Med 125 Deduction	2,985.02
2238-01 · Med Flex Deduction	5,640.93
<b>Total Other Current Liabilities</b>	<u>197,011.57</u>
 <b>Total Current Liabilities</b>	 -514,301.04
 <b>Long Term Liabilities</b>	
3200-10 · Bus Loan Wells Fargo	27,043.19
<b>Total Long Term Liabilities</b>	<u>27,043.19</u>
 <b>Total Liabilities</b>	 -487,257.85
 <b>Equity</b>	
3010 · Unrestrict (retained earnings)	11,685,300.66
Net Income	733,479.59
<b>Total Equity</b>	<u>12,418,780.25</u>
 <b>TOTAL LIABILITIES &amp; EQUITY</b>	 <u><u>11,931,522.40</u></u>

## The McGillis School

### Profit & Loss Budget Performance

July through September 2009

	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>4100-00 · Program Income</b>					
4140-19 · Athletics	150.00				
<b>6950-09 · Financial Aid Total</b>					
6950-11 · Financial Aid-Guadalupe	-56,010.00				
6951-10 · FTR-Faculty Tuition Remission	-25,080.76	-10,890.00	-14,190.76	230.31%	-36,300.00
6950-10 · Financial Aid-General	-51,390.58	-27,600.00	-23,790.58	186.2%	-92,000.00
<b>Total 6950-09 · Financial Aid Total</b>	<u>-132,481.34</u>	<u>-38,490.00</u>	<u>-93,991.34</u>	<u>344.2%</u>	<u>-128,300.00</u>
<b>4041-01 · Middle School Trips</b>					
4140-13 · 8th Grade Trip	16,500.00	22,000.00	-5,500.00	75.0%	33,000.00
<b>Total 4041-01 · Middle School Trips</b>	<u>16,500.00</u>	<u>22,000.00</u>	<u>-5,500.00</u>	<u>75.0%</u>	<u>33,000.00</u>
<b>4140-16 · Tuition</b>					
4140-16 · Tuition	1,465,159.41	1,265,440.00	199,719.41	115.78%	2,300,800.00
<b>4140-17 · Activity/Book Fee</b>					
4140-17 · Activity/Book Fee	68,891.99	47,247.75	21,644.24	145.81%	85,905.00
<b>4140-18 · Lunch</b>					
4140-18 · Lunch	98,674.39	64,494.38	34,180.01	153.0%	122,512.53
<b>4240-16 · Application fee</b>					
4240-16 · Application fee	180.60	1,200.00	-1,019.40	15.05%	1,200.00
<b>Total 4100-00 · Program Income</b>	<u>1,517,075.05</u>	<u>1,361,892.13</u>	<u>155,182.92</u>	<u>111.4%</u>	<u>2,415,117.53</u>
<b>4300-00 · Development Income</b>					
<b>4300-01 · Restricted Development Income</b>					
4260-10 · Scholarship Grant	0.00	20,000.00	-20,000.00	0.0%	20,000.00
4303-10 · Scholarships Donations	8,000.00				
4401-10 · Donation-Capital	17,624.00	399,999.99	-382,375.99	4.41%	1,599,999.96
<b>Total 4300-01 · Restricted Development Income</b>	<u>25,624.00</u>	<u>419,999.99</u>	<u>-394,375.99</u>	<u>6.1%</u>	<u>1,619,999.96</u>
<b>4300-10 · Fundraising</b>					
4300-10 · Fundraising	1,953.55	3,500.00	-1,546.45	55.82%	17,500.00
<b>4302-10 · FR - Annual Dinner</b>					
4302-10 · FR - Annual Dinner	744.00				112,500.00
<b>4400-10 · Donation-Operations</b>					
4400-11 · Annual Fund	1,097.15				
4400-10 · Donation-Operations - Other	30.95	36,000.00	-35,969.05	0.09%	90,000.00
<b>Total 4400-10 · Donation-Operations</b>	<u>1,128.10</u>	<u>36,000.00</u>	<u>-34,871.90</u>	<u>3.13%</u>	<u>90,000.00</u>
<b>4600-10 · Grants - Operation</b>					
4600-10 · Grants - Operation	1,460.00	6,250.00	-4,790.00	23.36%	25,000.00

## The McGillis School

### Profit & Loss Budget Performance

July through September 2009

	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Total 4300-00 · Development Income</b>	30,909.65	465,749.99	-434,840.34	6.64%	1,864,999.96
<b>4300-19 · Fundraising Service Learning</b>	0.00				9,450.00
<b>4500-00 · Other Income</b>					
<b>4450-10 · Auxilliary Income</b>	754.26	504.00	250.26	149.66%	2,520.00
<b>4451-10 · Rental Income</b>	300.00	1,839.16	-1,539.16	16.31%	9,195.80
<b>4500-10 · Bank Interest</b>					
<b>4500-11 · Interest Capital account</b>	15.01				
<b>4500-12 · Interest Operatiing account</b>	106.51				
<b>4500-10 · Bank Interest - Other</b>	0.00	7,000.00	-7,000.00	0.0%	35,000.00
<b>Total 4500-10 · Bank Interest</b>	121.52	7,000.00	-6,878.48	1.74%	35,000.00
<b>4501 · Dividend Income</b>	70.33				
<b>Total 4500-00 · Other Income</b>	1,246.11	9,343.16	-8,097.05	13.34%	46,715.80
<b>Total Income</b>	1,549,230.81	1,836,985.28	-287,754.47	84.34%	4,336,283.29
<b>Expense</b>					
<b>6000-00 · Personnel Expense</b>					
<b>6001-10 · Admin-Personnel Exp</b>					
<b>6010-10 · Salary Administration</b>	53,704.68	52,029.03	1,675.65	103.22%	193,250.70
<b>6101-10 · Tax &amp; Benes - Admin</b>					
<b>Total 6101-10 · Tax &amp; Benes - Admin</b>	5,443.92	7,902.40	-2,458.48	68.89%	29,351.78
<b>Total 6001-10 · Admin-Personnel Exp</b>	59,148.60	59,931.43	-782.83	98.69%	222,602.48
<b>6002-10 · Teachers-Personnel Exp</b>					
<b>6025-10 · Salary - Tchrs</b>	236,965.18	301,035.06	-64,069.88	78.72%	1,230,264.65
<b>6100-10 · Tax &amp; Benes -Program</b>					
<b>Total 6100-10 · Tax &amp; Benes -Program</b>	24,951.25	36,815.19	-11,863.94	67.77%	145,662.93
<b>Total 6002-10 · Teachers-Personnel Exp</b>	261,916.43	337,850.25	-75,933.82	77.52%	1,375,927.58
<b>6003-10 · Subst - Personnel Exp</b>					
<b>6035-10 · Salary - Substitute Teacher</b>	892.99	1,178.32	-285.33	75.79%	8,444.65

## The McGillis School

### Profit & Loss Budget Performance

July through September 2009

	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Total 6103-10 · Tax & Benes - Substitutes	70.13	96.03	-25.90	73.03%	688.22
<b>Total 6003-10 · Subst - Personnel Exp</b>	963.12	1,274.35	-311.23	75.58%	9,132.87
<b>6004-10 · Lunch - Personnel Exp</b>					
6025-30 · Salary - Lunch	10,684.75	12,436.72	-1,751.97	85.91%	65,702.65
6100-30 · Tax & Benes - Lunch					
<b>Total 6100-30 · Tax &amp; Benes - Lunch</b>	<u>1,123.63</u>	<u>1,762.96</u>	<u>-639.33</u>	<u>63.74%</u>	<u>8,807.38</u>
<b>Total 6004-10 · Lunch - Personnel Exp</b>	11,808.38	14,199.68	-2,391.30	83.16%	74,510.03
<b>6005-10 · Mtnce - Personnel Exp</b>					
6015-10 · Salary Maintenance	15,518.82	18,205.25	-2,686.43	85.24%	67,619.50
6102-10 · Tax & Benes - Maintenance					
<b>Total 6102-10 · Tax &amp; Benes - Maintenance</b>	<u>1,638.53</u>	<u>2,277.73</u>	<u>-639.20</u>	<u>71.94%</u>	<u>8,460.14</u>
<b>Total 6005-10 · Mtnce - Personnel Exp</b>	17,157.35	20,482.98	-3,325.63	83.76%	76,079.64
<b>6006-10 · Temp &amp; Contr - Personnel Exp</b>					
6040-10 · Salary - Contract Labor					
6040-12 · Contract Labor - Administration	3,622.50	6,249.99	-2,627.49	57.96%	24,999.96
6041-10 · Contract Labor - Program	2,475.00				
6040-10 · Salary - Contract Labor - Other	1.88				
<b>Total 6040-10 · Salary - Contract Labor</b>	<u>6,099.38</u>	<u>6,249.99</u>	<u>-150.61</u>	<u>97.59%</u>	<u>24,999.96</u>
6006-10 · Temp & Contr - Personnel Exp - Other	0.00	2,000.00	-2,000.00	0.0%	2,000.00
<b>Total 6006-10 · Temp &amp; Contr - Personnel Exp</b>	6,099.38	8,249.99	-2,150.61	73.93%	26,999.96
<b>6020-10 · Payroll Processing</b>	803.16	1,076.92	-273.76	74.58%	3,999.98
<b>6099-10 · Benefits</b>					
6117-10 · Flexible spending accounts	451.50	363.99	87.51	124.04%	1,455.96
6105-10 · Workman's Comp Expense	1,080.69	1,642.83	-562.14	65.78%	6,571.32
6115-10 · Medical Insurance Expense	19,626.11	15,000.00	4,626.11	130.84%	60,000.00
<b>Total 6099-10 · Benefits</b>	<u>21,158.30</u>	<u>17,006.82</u>	<u>4,151.48</u>	<u>124.41%</u>	<u>68,027.28</u>

## The McGillis School

### Profit & Loss Budget Performance

July through September 2009

	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6155-10 · Recruiting & Hiring	0.00	1,488.39	-1,488.39	0.0%	5,953.56
6180-10 · Staff Development					
6180-12 · Staff development- Norris award	2,000.00				
6180-10 · Staff Development - Other	1,864.00	2,343.30	-479.30	79.55%	9,373.20
<b>Total 6180-10 · Staff Development</b>	<b>3,864.00</b>	<b>2,343.30</b>	<b>1,520.70</b>	<b>164.9%</b>	<b>9,373.20</b>
<b>Total 6000-00 · Personnel Expense</b>	<b>382,918.72</b>	<b>463,904.11</b>	<b>-80,985.39</b>	<b>82.54%</b>	<b>1,872,606.58</b>
<b>6520-10 · Insurance</b>					
6521-10 · Director & Officer Insurance	5,744.00	5,186.88	557.12	110.74%	5,186.88
6522-10 · Liability & Property Insurance	4,871.87	3,541.59	1,330.28	137.56%	14,166.36
6525-10 · Auto & Bus Insurance	2,136.80	2,059.32	77.48	103.76%	8,237.28
<b>Total 6520-10 · Insurance</b>	<b>12,752.67</b>	<b>10,787.79</b>	<b>1,964.88</b>	<b>118.21%</b>	<b>27,590.52</b>
<b>6530-10 · Plant Operations</b>					
6603-12 · Storage & oth exp due to const	43,341.47	22,200.00	21,141.47	195.23%	41,000.00
6540-10 · Natural Gas	405.56	1,533.36	-1,127.80	26.45%	12,266.94
6545-10 · Electric	5,672.55	3,029.67	2,642.88	187.23%	24,237.36
6550-10 · Telephone Expense	1,268.97	2,191.08	-922.11	57.92%	8,764.32
6555-10 · Internet	415.30	213.57	201.73	194.46%	854.28
6560-10 · Water & Sewer	3,857.66	3,084.31	773.35	125.07%	11,388.23
6565-10 · Trash Pickup	485.81	971.82	-486.01	49.99%	3,887.28
6566-10 · Security and Alarm	134.85	179.16	-44.31	75.27%	716.64
6567-10 · Lawn care/Snow removal	2,740.00	2,699.37	40.63	101.51%	10,797.48
6590-10 · Depreciation - Building	20,521.17	20,521.26	-0.09	100.0%	82,085.04
6590-11 · Depreciation Capital Imprv	1,547.76	2,310.00	-762.24	67.0%	9,240.00
6590-12 · Depreciation Portables	2,914.29	3,948.75	-1,034.46	73.8%	15,795.00
6603-10 · Maint Supplies	4,645.44	3,342.75	1,302.69	138.97%	13,371.00
<b>Total 6530-10 · Plant Operations</b>	<b>87,950.83</b>	<b>66,225.10</b>	<b>21,725.73</b>	<b>132.81%</b>	<b>234,403.57</b>
<b>6580-00 · Furniture, Equip, &amp; Repairs</b>					
6580-10 · Deprec Prog Furn/Fix/Equip	3,126.45	5,954.85	-2,828.40	52.5%	23,819.40
6580-11 · Small Furniture expense	1,356.46	1,250.01	106.45	108.52%	5,000.04
6591-10 · Deprec Mtnce Equip	98.01	167.46	-69.45	58.53%	669.84

## The McGillis School

### Profit & Loss Budget Performance

July through September 2009

	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6591-11 · Deprec Admin Furn/Fix/Equip	301.95	1,116.81	-814.86	27.04%	4,467.24
6600-10 · Repair Eq-Admin/Misc	0.00	145.62	-145.62	0.0%	582.48
6601-10 · Repair Eq-Teaching	90.00	474.51	-384.51	18.97%	1,898.04
6602-10 · Repair Eq-Facility					
6603-11 · Maint PM Contracts	970.80				
6602-10 · Repair Eq-Facility - Other	1,292.47	4,127.82	-2,835.35	31.31%	16,511.28
<b>Total 6602-10 · Repair Eq-Facility</b>	<b>2,263.27</b>	<b>4,127.82</b>	<b>-1,864.55</b>	<b>54.83%</b>	<b>16,511.28</b>
6604-10 · Maint Equip	23.60				
<b>Total 6580-00 · Furniture, Equip, &amp; Repairs</b>	<b>7,259.74</b>	<b>13,237.08</b>	<b>-5,977.34</b>	<b>54.84%</b>	<b>52,948.32</b>
<b>6624-10 · Admin Expenses</b>					
6625-10 · School Board Expense	0.00	517.50	-517.50	0.0%	2,070.00
6651-10 · Admin Technology					
6592-11 · Deprec Tech Admin	703.20	655.38	47.82	107.3%	2,621.52
6651-11 · Admin Software	183.00	123.60	59.40	148.06%	494.40
6651-10 · Admin Technology - Other	1,045.10				
<b>Total 6651-10 · Admin Technology</b>	<b>1,931.30</b>	<b>778.98</b>	<b>1,152.32</b>	<b>247.93%</b>	<b>3,115.92</b>
6702-10 · Outside printing Admin	0.00	126.51	-126.51	0.0%	506.04
6855-10 · Hospitality Exp	437.73	827.52	-389.79	52.9%	3,310.08
6920-10 · Professional Services					
6921-10 · Audit and Accounting	2,302.99	8,172.81	-5,869.82	28.18%	19,595.64
6920-10 · Professional Services - Other	2,464.00				
<b>Total 6920-10 · Professional Services</b>	<b>4,766.99</b>	<b>8,172.81</b>	<b>-3,405.82</b>	<b>58.33%</b>	<b>19,595.64</b>
<b>Total 6624-10 · Admin Expenses</b>	<b>7,136.02</b>	<b>10,423.32</b>	<b>-3,287.30</b>	<b>68.46%</b>	<b>28,597.68</b>
<b>6750-01 · Program Expenses</b>					
6610-10 · Bus Expense	1,862.52	3,108.66	-1,246.14	59.91%	12,434.64
6750-10 · Book Expense					
6751-10 · Text					
<b>Total 6751-10 · Text</b>	<b>7,748.57</b>	<b>17,253.00</b>	<b>-9,504.43</b>	<b>44.91%</b>	<b>17,253.00</b>
6754-10 · Teacher Resource					

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Total 6754-10 · Teacher Resource	851.65				
6750-10 · Book Expense - Other	0.00	3,136.24	-3,136.24	0.0%	5,017.96
<b>Total 6750-10 · Book Expense</b>	<b>8,600.22</b>	<b>20,389.24</b>	<b>-11,789.02</b>	<b>42.18%</b>	<b>22,270.96</b>
<b>6800-10 · Program Supply</b>					
6801-30 · Specialty Classes					
<b>Total 6801-30 · Specialty Classes</b>	<b>677.45</b>	<b>1,098.82</b>	<b>-421.37</b>	<b>61.65%</b>	<b>3,296.58</b>
6592-12 · Deprec Tech Program Supply	1,696.13	4,995.99	-3,299.86	33.95%	19,983.96
6592-13 · Deprec Science Equip	26.73	195.57	-168.84	13.67%	782.28
6755-10 · Consumable Workbooks					
<b>Total 6755-10 · Consumable Workbooks</b>	<b>1,485.42</b>				
6797-11 · PS, Curriculum Elementary	84.95	3,125.00	-3,040.05	2.72%	4,999.97
6798-10 · PS, Consumable	0.00	11,207.11	-11,207.11	0.0%	17,931.37
6798-23 · Yearbook	0.00	100.00	-100.00	0.0%	1,236.24
6799-10 · PS, Durables	0.00	1,875.00	-1,875.00	0.0%	3,000.00
6800-01 · 1st Program supply					
<b>Total 6800-01 · 1st Program supply</b>	<b>564.38</b>	<b>377.74</b>	<b>186.64</b>	<b>149.41%</b>	<b>1,133.26</b>
<b>Total 6800-02 · 2nd Program supply</b>	<b>481.91</b>	<b>377.74</b>	<b>104.17</b>	<b>127.58%</b>	<b>1,133.26</b>
<b>Total 6800-03 · 3rd Program supply</b>	<b>855.43</b>	<b>377.74</b>	<b>477.69</b>	<b>226.46%</b>	<b>1,133.26</b>
<b>Total 6800-04 · 4th Program supply</b>	<b>191.77</b>	<b>377.74</b>	<b>-185.97</b>	<b>50.77%</b>	<b>1,133.26</b>
<b>Total 6800-05 · 5th Program supply</b>	<b>253.07</b>	<b>374.00</b>	<b>-120.93</b>	<b>67.67%</b>	<b>1,122.00</b>
<b>Total 6800-06 · MS Program supply</b>	<b>1,003.30</b>	<b>3,983.52</b>	<b>-2,980.22</b>	<b>25.19%</b>	<b>11,950.56</b>
<b>Total 6800-09 · PS - Electives</b>	<b>670.39</b>	<b>523.35</b>	<b>147.04</b>	<b>128.1%</b>	<b>2,642.67</b>
6800-11 · PS, SAT testing	0.00				2,448.00
6802-10 · PS, Tech equipment	2,336.42	765.00	1,571.42	305.41%	2,295.00
6802-11 · PS, Tech Software	183.00	595.00	-412.00	30.76%	1,785.00
6806-11 · PS, Family Groups	0.00	127.50	-127.50	0.0%	382.54
6806-12 · PS, Shabbat	156.82	305.00	-148.18	51.42%	915.00
6800-10 · Program Supply - Other	343.03	1,821.12	-1,478.09	18.84%	5,463.36
<b>Total 6800-10 · Program Supply</b>	<b>11,010.20</b>	<b>32,602.94</b>	<b>-21,592.74</b>	<b>33.77%</b>	<b>84,767.57</b>



## The McGillis School

### Profit & Loss Budget Performance

July through September 2009

	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>6810-10 · Activity Expense</b>					
6810-12 · School Events - Activity	290.22	2,101.58	-1,811.36	13.81%	6,304.70
6810-14 · 8th Grade Trip - Washington DC	30,688.00	18,191.39	12,496.61	168.7%	54,574.17
6810-15 · 7th Grade Trip - CFI	11,457.08	12,800.01	-1,342.93	89.51%	12,800.01
6810-16 · 6th Grade Trip - Teton	6,978.95	10,500.00	-3,521.05	66.47%	10,500.00
6810-10 · Activity Expense - Other	50.86				
<b>Total 6810-10 · Activity Expense</b>	<u>49,465.11</u>	<u>43,592.98</u>	<u>5,872.13</u>	<u>113.47%</u>	<u>84,178.88</u>
6853-19 · Fund Raising Exp Service Learn	0.00	2,272.50	-2,272.50	0.0%	9,090.00
6860-10 · Transportation	0.00	1,311.00	-1,311.00	0.0%	3,933.00
<b>Total 6750-01 · Program Expenses</b>	<u>70,938.05</u>	<u>103,277.32</u>	<u>-32,339.27</u>	<u>68.69%</u>	<u>216,675.05</u>
<b>6800-29 · Lunch Program Expenses</b>					
6800-30 · Kitchen Equipment					
6800-32 · Kitchen equip other	215.30				
6800-30 · Kitchen Equipment - Other	0.00	651.72	-651.72	0.0%	2,606.88
<b>Total 6800-30 · Kitchen Equipment</b>	<u>215.30</u>	<u>651.72</u>	<u>-436.42</u>	<u>33.04%</u>	<u>2,606.88</u>
6850-30 · Food-Lunch program	10,243.28	34,039.37	-23,796.09	30.09%	81,694.46
6925-30 · Dues & Licenses-Food Serv	125.00	218.49	-93.49	57.21%	873.96
<b>Total 6800-29 · Lunch Program Expenses</b>	<u>10,583.58</u>	<u>34,909.58</u>	<u>-24,326.00</u>	<u>30.32%</u>	<u>85,175.30</u>
<b>6899-10 · All-McGillis School expense</b>					
6185-10 · Travel	-42.61	2,569.65	-2,612.26	-1.66%	6,167.16
6605-10 · Shipping Expense	1,285.24	1,892.50	-607.26	67.91%	4,542.00
6630-10 · SPA Expense	171.96	496.13	-324.17	34.66%	1,190.74
6650-10 · Office Supplies	3,795.33	2,730.00	1,065.33	139.02%	6,552.00
6655-10 · Postage & Mailing					
6658-10 · Lease of postage machine	185.00				
6655-10 · Postage & Mailing - Other	17.30	2,887.50	-2,870.20	0.6%	6,930.00
<b>Total 6655-10 · Postage &amp; Mailing</b>	<u>202.30</u>	<u>2,887.50</u>	<u>-2,685.20</u>	<u>7.01%</u>	<u>6,930.00</u>
<b>6700-10 · Photocopy Expense</b>					
6703-10 · Lease copy machine	5,112.39				

## The McGillis School

### Profit & Loss Budget Performance

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	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6700-10 · Photocopy Expense - Other	0.00	4,550.97	-4,550.97	0.0%	18,203.88
<b>Total 6700-10 · Photocopy Expense</b>	<b>5,112.39</b>	<b>4,550.97</b>	<b>561.42</b>	<b>112.34%</b>	<b>18,203.88</b>
<b>6701-10 · Outside Printing</b>					
6703-11 · Newsletters	735.08	1,711.12	-976.04	42.96%	7,700.04
6701-10 · Outside Printing - Other	2,156.11	757.05	1,399.06	284.8%	3,028.20
<b>Total 6701-10 · Outside Printing</b>	<b>2,891.19</b>	<b>2,468.17</b>	<b>423.02</b>	<b>117.14%</b>	<b>10,728.24</b>
<b>6806-13 · Social Committee</b>	0.00	50.00	-50.00	0.0%	300.00
<b>6806-14 · Community Events</b>	0.00	83.33	-83.33	0.0%	499.98
<b>6850-10 · Food-Meetings etc</b>	1,940.80	1,347.90	592.90	143.99%	3,234.96
<b>6865-10 · Misc. Operating Exp</b>	2,461.20	1,352.52	1,108.68	181.97%	3,246.02
<b>6899-11 · Heads Discr Fund</b>	650.00	2,083.33	-1,433.33	31.2%	5,000.02
<b>6925-10 · Dues &amp; Licence Organization</b>					
<b>Total 6925-10 · Dues &amp; Licence Organization</b>	<b>6,030.24</b>	<b>2,862.80</b>	<b>3,167.44</b>	<b>210.64%</b>	<b>7,250.30</b>
<b>Total 6899-10 · All-McGillis School expense</b>	<b>24,498.04</b>	<b>25,374.80</b>	<b>-876.76</b>	<b>96.55%</b>	<b>73,845.30</b>
<b>6900-10 · Advancement</b>					
6592-10 · Depreciation - Donor Recog	45.75	50.64	-4.89	90.34%	202.56
<b>6640-10 · Admission Expense</b>					
6640-11 · Outside printing admissions	158.28	1,500.00	-1,341.72	10.55%	6,000.00
6657-10 · Postage-Admissions/Marketing	0.00	333.45	-333.45	0.0%	1,333.80
6710-10 · Advertising Expense	11,189.72	3,902.10	7,287.62	286.76%	15,608.40
6711-10 · Marketing Events	943.65	131.25	812.40	718.97%	525.00
6640-10 · Admission Expense - Other	10.48				
<b>Total 6640-10 · Admission Expense</b>	<b>12,302.13</b>	<b>5,866.80</b>	<b>6,435.33</b>	<b>209.69%</b>	<b>23,467.20</b>
<b>6705-10 · Printing Advancement</b>	371.81	201.84	169.97	184.21%	807.36
<b>6853-10 · Fund Raising Exp</b>					
6853-11 · Annual Dinner Expenses	2,245.12	10,586.31	-8,341.19	21.21%	42,345.24
6853-12 · Capital Campaign Expenses	48.77	624.99	-576.22	7.8%	2,499.96
6853-13 · Annual Fund Expense	0.00	416.65	-416.65	0.0%	999.97
6853-10 · Fund Raising Exp - Other	1,964.00	1,178.40	785.60	166.67%	4,713.60
<b>Total 6853-10 · Fund Raising Exp</b>	<b>4,257.89</b>	<b>12,806.35</b>	<b>-8,548.46</b>	<b>33.25%</b>	<b>50,558.77</b>

**The McGillis School**  
**Profit & Loss Budget Performance**  
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	<u>Jul - Sep 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6900-11 · Postage Development/Fundraising	0.00	180.24	-180.24	0.0%	720.96
6940-10 · Donation Exp					
6940-11 · Stock sale expenses	0.00	87.12	-87.12	0.0%	348.48
6940-10 · Donation Exp - Other	0.00	83.34	-83.34	0.0%	333.36
<b>Total 6940-10 · Donation Exp</b>	<u>0.00</u>	<u>170.46</u>	<u>-170.46</u>	<u>0.0%</u>	<u>681.84</u>
6900-10 · Advancement - Other	111.45				
<b>Total 6900-10 · Advancement</b>	<u>17,089.03</u>	<u>19,276.33</u>	<u>-2,187.30</u>	<u>88.65%</u>	<u>76,438.69</u>
6915-10 · Bank & Merchant Fees					
6915-50 · Interest Expense - Wells Fargo	642.97				
6915-10 · Bank & Merchant Fees - Other	-124.00	8,144.22	-8,268.22	-1.52%	21,717.91
<b>Total 6915-10 · Bank &amp; Merchant Fees</b>	<u>518.97</u>	<u>8,144.22</u>	<u>-7,625.25</u>	<u>6.37%</u>	<u>21,717.91</u>
6930-10 · Bad Debt	0.00	10,361.94	-10,361.94	0.0%	41,447.76
<b>Total Expense</b>	<u>621,645.65</u>	<u>765,921.59</u>	<u>-144,275.94</u>	<u>81.16%</u>	<u>2,731,446.68</u>
<b>Net Ordinary Income</b>	<u>927,585.16</u>	<u>1,071,063.69</u>	<u>-143,478.53</u>	<u>86.6%</u>	<u>1,604,836.61</u>
<b>Net Income</b>	<u><u>927,585.16</u></u>	<u><u>1,071,063.69</u></u>	<u><u>-143,478.53</u></u>	<u><u>86.6%</u></u>	<u><u>1,604,836.61</u></u>

## The McGillis School

### Profit & Loss Budget Performance

July through December 2009

	<u>Jul - Dec 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>4100-00 · Program Income</b>					
4140-19 · Athletics	2,477.40				
<b>6950-09 · Scholarship/Financial Aid Total</b>					
6950-11 · Scholarship-Guadalupe	-56,010.00				
6951-10 · FTR-Faculty Tuition Remission	-34,257.23	-21,780.00	-12,477.23	157.29%	-36,300.00
6950-10 · Financial Aid-General	-94,133.82	-55,200.00	-38,933.82	170.53%	-92,000.00
<b>Total 6950-09 · Scholarship/Financial Aid Total</b>	-184,401.05	-76,980.00	-107,421.05	239.54%	-128,300.00
<b>4041-01 · Middle School Trips</b>					
4140-13 · 8th Grade Trip	20,500.00	33,000.00	-12,500.00	62.12%	33,000.00
<b>Total 4041-01 · Middle School Trips</b>	20,500.00	33,000.00	-12,500.00	62.12%	33,000.00
4140-16 · Tuition	1,884,013.26	1,725,600.00	158,413.26	109.18%	2,300,800.00
4140-17 · Activity/Book Fee	80,068.11	64,428.75	15,639.36	124.27%	85,905.00
4140-18 · Lunch	131,274.92	87,946.89	43,328.03	149.27%	122,512.53
4240-16 · Application fee	460.60	1,200.00	-739.40	38.38%	1,200.00
<b>Total 4100-00 · Program Income</b>	1,934,393.24	1,835,195.64	99,197.60	105.41%	2,415,117.53
<b>4300-00 · Development Income</b>					
<b>4300-01 · Restricted Development Income</b>					
<b>4303-10 · Scholar/Fiancial Aid Donations</b>					
4260-10 · Financial Aid Grant	0.00	20,000.00	-20,000.00	0.0%	20,000.00
4303-10 · Scholar/Fiancial Aid Donations - Other	8,050.00				
<b>Total 4303-10 · Scholar/Fiancial Aid Donations</b>	8,050.00	20,000.00	-11,950.00	40.25%	20,000.00
4401-10 · Donation-Capital	56,378.76	799,999.98	-743,621.22	7.05%	1,599,999.96
<b>Total 4300-01 · Restricted Development Income</b>	64,428.76	819,999.98	-755,571.22	7.86%	1,619,999.96
4300-10 · Fundraising	3,695.34	8,750.00	-5,054.66	42.23%	17,500.00
4302-10 · FR - Annual Dinner	2,175.00				112,500.00
<b>4400-10 · Donation-Operations</b>					
4600-10 · Grants - Operation	12,610.00	6,250.00	6,360.00	201.76%	25,000.00
4400-11 · Annual Fund	60,081.66				
4400-10 · Donation-Operations - Other	2,216.95	90,000.00	-87,783.05	2.46%	90,000.00
<b>Total 4400-10 · Donation-Operations</b>	74,908.61	96,250.00	-21,341.39	77.83%	115,000.00
4405-10 · Donation-In Kind	-76.15				

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July through December 2009

	<u>Jul - Dec 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Total 4300-00 - Development Income</b>	145,131.56	924,999.98	-779,868.42	15.69%	1,864,999.96
<b>4300-19 - Fundraising Service Learning</b>	12,015.00	9,450.00	2,565.00	127.14%	9,450.00
<b>4500-00 - Other Income</b>					
<b>4450-10 - Auxilliary Income</b>	2,857.27	1,260.00	1,597.27	226.77%	2,520.00
<b>4451-10 - Rental Income</b>	300.00	4,597.90	-4,297.90	6.53%	9,195.80
<b>4500-10 - Bank Interest</b>					
<b>4500-11 - Interest Capital account</b>	6,439.97				
<b>4500-12 - Interest Operatiing account</b>	461.38				
<b>4500-10 - Bank Interest - Other</b>	0.00	17,500.00	-17,500.00	0.0%	35,000.00
<b>Total 4500-10 - Bank Interest</b>	6,901.35	17,500.00	-10,598.65	39.44%	35,000.00
<b>4501 - Dividend Income</b>	209.95				
<b>Total 4500-00 - Other Income</b>	10,268.57	23,357.90	-13,089.33	43.96%	46,715.80
<b>Total Income</b>	2,101,808.37	2,793,003.52	-691,195.15	75.25%	4,336,283.29
<b>Expense</b>					
<b>6000-00 - Personnel Expense</b>					
<b>6001-10 - Admin-Personnel Exp</b>					
<b>6010-10 - Salary Administration</b>	120,390.82	96,625.35	23,765.47	124.6%	193,250.70
<b>Total 6101-10 - Tax &amp; Benes - Admin</b>	13,287.12	14,675.89	-1,388.77	90.54%	29,351.78
<b>Total 6001-10 - Admin-Personnel Exp</b>	133,677.94	111,301.24	22,376.70	120.11%	222,602.48
<b>6002-10 - Teachers-Personnel Exp</b>					
<b>6025-10 - Salary - Tchrs</b>	565,144.65	596,185.47	-31,040.82	94.79%	1,230,264.65
<b>Total 6100-10 - Tax &amp; Benes -Program</b>	64,265.26	71,324.16	-7,058.90	90.1%	145,662.93
<b>Total 6002-10 - Teachers-Personnel Exp</b>	629,409.91	667,509.63	-38,099.72	94.29%	1,375,927.58
<b>6003-10 - Subst - Personnel Exp</b>					
<b>6035-10 - Salary - Substitute Teacher</b>	10,331.56	3,534.97	6,796.59	292.27%	8,444.65
<b>Total 6103-10 - Tax &amp; Benes - Substitutes</b>	790.82	288.09	502.73	274.5%	688.22
<b>Total 6003-10 - Subst - Personnel Exp</b>	11,122.38	3,823.06	7,299.32	290.93%	9,132.87
<b>6004-10 - Lunch - Personnel Exp</b>					
<b>6025-30 - Salary - Lunch</b>	29,047.78	29,554.96	-507.18	98.28%	65,702.65

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	<u>Jul - Dec 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Total 6100-30 · Tax &amp; Benes - Lunch</b>	<u>3,587.53</u>	<u>4,060.75</u>	<u>-473.22</u>	<u>88.35%</u>	<u>8,807.38</u>
<b>Total 6004-10 · Lunch - Personnel Exp</b>	32,635.31	33,615.71	-980.40	97.08%	74,510.03
<b>6005-10 · Mtnce - Personnel Exp</b>					
<b>6015-10 · Salary Maintenance</b>	<u>33,902.51</u>	<u>33,809.75</u>	<u>92.76</u>	<u>100.27%</u>	<u>67,619.50</u>
<b>Total 6102-10 · Tax &amp; Benes - Maintenance</b>	<u>3,804.46</u>	<u>4,230.07</u>	<u>-425.61</u>	<u>89.94%</u>	<u>8,460.14</u>
<b>Total 6005-10 · Mtnce - Personnel Exp</b>	37,706.97	38,039.82	-332.85	99.13%	76,079.64
<b>6006-10 · Temp &amp; Contr - Personnel Exp</b>					
<b>6040-10 · Salary - Contract Labor</b>					
<b>6040-12 · Contract Labor - Administration</b>	6,297.50	12,499.98	-6,202.48	50.38%	24,999.96
<b>6041-10 · Contract Labor - Program</b>	<u>8,600.00</u>				
<b>Total 6040-10 · Salary - Contract Labor</b>	<u>14,897.50</u>	<u>12,499.98</u>	<u>2,397.52</u>	<u>119.18%</u>	<u>24,999.96</u>
<b>6006-10 · Temp &amp; Contr - Personnel Exp - Other</b>	<u>0.00</u>	<u>2,000.00</u>	<u>-2,000.00</u>	<u>0.0%</u>	<u>2,000.00</u>
<b>Total 6006-10 · Temp &amp; Contr - Personnel Exp</b>	14,897.50	14,499.98	397.52	102.74%	26,999.96
<b>6020-10 · Payroll Processing</b>	1,873.61	1,999.99	-126.38	93.68%	3,999.98
<b>6099-10 · Benefits</b>					
<b>6117-10 · Flexible spending accounts</b>	127.35	727.98	-600.63	17.49%	1,455.96
<b>6105-10 · Workman's Comp Expense</b>	3,050.42	3,285.66	-235.24	92.84%	6,571.32
<b>6115-10 · Medical Insurance Expense</b>	<u>33,879.53</u>	<u>30,000.00</u>	<u>3,879.53</u>	<u>112.93%</u>	<u>60,000.00</u>
<b>Total 6099-10 · Benefits</b>	<u>37,057.30</u>	<u>34,013.64</u>	<u>3,043.66</u>	<u>108.95%</u>	<u>68,027.28</u>
<b>6155-10 · Recruiting &amp; Hiring</b>	0.00	2,976.78	-2,976.78	0.0%	5,953.56
<b>6180-10 · Staff Development</b>					
<b>6180-12 · Staff development- Norris award</b>	2,000.00				
<b>6180-10 · Staff Development - Other</b>	<u>5,614.57</u>	<u>4,686.60</u>	<u>927.97</u>	<u>119.8%</u>	<u>9,373.20</u>
<b>Total 6180-10 · Staff Development</b>	<u>7,614.57</u>	<u>4,686.60</u>	<u>2,927.97</u>	<u>162.48%</u>	<u>9,373.20</u>
<b>Total 6000-00 · Personnel Expense</b>	905,995.49	912,466.45	-6,470.96	99.29%	1,872,606.58
<b>6520-10 · Insurance</b>					
<b>6521-10 · Director &amp; Officer Insurance</b>	5,744.00	5,186.88	557.12	110.74%	5,186.88
<b>6522-10 · Liability &amp; Property Insurance</b>	7,855.19	7,083.18	772.01	110.9%	14,166.36
<b>6525-10 · Auto &amp; Bus Insurance</b>	3,459.05	4,118.64	-659.59	83.99%	8,237.28
<b>6520-10 · Insurance - Other</b>	<u>1,505.20</u>				

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	<u>Jul - Dec 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Total 6520-10 · Insurance</b>	18,563.44	16,388.70	2,174.74	113.27%	27,590.52
<b>6530-10 · Plant Operations</b>					
6603-12 · Storage & oth exp due to const	56,112.58	25,500.00	30,612.58	220.05%	41,000.00
6540-10 · Natural Gas	2,917.57	6,133.47	-3,215.90	47.57%	12,266.94
6545-10 · Electric	12,219.96	12,118.68	101.28	100.84%	24,237.36
6550-10 · Telephone Expense	2,804.95	4,382.16	-1,577.21	64.01%	8,764.32
6555-10 · Internet	670.61	427.14	243.47	157.0%	854.28
6560-10 · Water & Sewer	5,206.55	5,931.37	-724.82	87.78%	11,388.23
6565-10 · Trash Pickup	1,309.02	1,943.64	-634.62	67.35%	3,887.28
6566-10 · Security and Alarm	304.65	358.32	-53.67	85.02%	716.64
6567-10 · Lawn care/Snow removal	2,740.00	5,398.74	-2,658.74	50.75%	10,797.48
6590-10 · Depreciation - Building	41,042.34	41,042.52	-0.18	100.0%	82,085.04
6590-11 · Depreciation Capital Imprv	3,016.35	4,620.00	-1,603.65	65.29%	9,240.00
6590-12 · Depreciation Portables	5,828.58	7,897.50	-2,068.92	73.8%	15,795.00
6603-10 · Maint Supplies	4,941.35	6,685.50	-1,744.15	73.91%	13,371.00
<b>Total 6530-10 · Plant Operations</b>	<u>139,114.51</u>	<u>122,439.04</u>	<u>16,675.47</u>	<u>113.62%</u>	<u>234,403.57</u>
<b>6580-00 · Furniture, Equip, &amp; Repairs</b>					
6580-10 · Deprec Prog Furn/Fix/Equip	6,102.72	11,909.70	-5,806.98	51.24%	23,819.40
6580-11 · Small Furniture expense	1,904.52	2,500.02	-595.50	76.18%	5,000.04
6591-10 · Deprec Mtnce Equip	196.02	334.92	-138.90	58.53%	669.84
6591-11 · Deprec Admin Furn/Fix/Equip	496.65	2,233.62	-1,736.97	22.24%	4,467.24
6600-10 · Repair Eq-Admin/Misc	0.00	291.24	-291.24	0.0%	582.48
6601-10 · Repair Eq-Teaching	90.00	949.02	-859.02	9.48%	1,898.04
6602-10 · Repair Eq-Facility					
6603-11 · Maint PM Contracts	3,152.80				
6602-10 · Repair Eq-Facility - Other	5,801.62	8,255.64	-2,454.02	70.28%	16,511.28
<b>Total 6602-10 · Repair Eq-Facility</b>	<u>8,954.42</u>	<u>8,255.64</u>	<u>698.78</u>	<u>108.46%</u>	<u>16,511.28</u>
6604-10 · Maint Equip	401.93				
<b>Total 6580-00 · Furniture, Equip, &amp; Repairs</b>	<u>18,146.26</u>	<u>26,474.16</u>	<u>-8,327.90</u>	<u>68.54%</u>	<u>52,948.32</u>
<b>6624-10 · Admin Expenses</b>					
6625-10 · School Board Expense	0.00	1,035.00	-1,035.00	0.0%	2,070.00
6651-10 · Admin Technology					
6592-11 · Deprec Tech Admin	1,406.40	1,310.76	95.64	107.3%	2,621.52
6651-11 · Admin Software	225.73	247.20	-21.47	91.32%	494.40
6651-10 · Admin Technology - Other	3,932.27				

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<b>Total 6651-10 · Admin Technology</b>	5,564.40	1,557.96	4,006.44	357.16%	3,115.92
<b>6702-10 · Outside printing Admin</b>	0.00	253.02	-253.02	0.0%	506.04
<b>6855-10 · Hospitality Exp</b>	1,493.97	1,655.04	-161.07	90.27%	3,310.08
<b>6920-10 · Professional Services</b>					
<b>6921-10 · Audit and Accounting</b>	13,275.63	16,345.62	-3,069.99	81.22%	19,595.64
<b>6920-10 · Professional Services - Other</b>	3,059.00				
<b>Total 6920-10 · Professional Services</b>	<u>16,334.63</u>	<u>16,345.62</u>	<u>-10.99</u>	<u>99.93%</u>	<u>19,595.64</u>
<b>Total 6624-10 · Admin Expenses</b>	23,393.00	20,846.64	2,546.36	112.22%	28,597.68
<b>6750-01 · Program Expenses</b>					
<b>6610-10 · Bus Expense</b>	3,725.04	6,217.32	-2,492.28	59.91%	12,434.64
<b>6750-10 · Book Expense</b>					
<b>Total 6751-10 · Text</b>	11,129.03	17,253.00	-6,123.97	64.51%	17,253.00
<b>Total 6750-10 · Book Expense</b>	12,105.98	21,016.48	-8,910.50	57.6%	22,270.96
<b>6800-10 · Program Supply</b>					
<b>Total 6801-30 · Specialty Classes</b>	1,567.82	1,922.98	-355.16	81.53%	3,296.58
<b>6592-12 · Deprec Tech Program Supply</b>	2,132.71	9,991.98	-7,859.27	21.34%	19,983.96
<b>6592-13 · Deprec Science Equip</b>	53.46	391.14	-337.68	13.67%	782.28
<b>Total 6755-10 · Consumable Workbooks</b>	3,749.51				
<b>6797-11 · PS, Curriculum Elementary</b>	766.15	3,749.99	-2,983.84	20.43%	4,999.97
<b>6798-10 · PS, Consumable</b>	320.41	13,448.53	-13,128.12	2.38%	17,931.37
<b>6798-23 · Yearbook</b>	0.00	400.00	-400.00	0.0%	1,236.24
<b>6799-10 · PS, Durables</b>	119.90	2,250.00	-2,130.10	5.33%	3,000.00
<b>Total 6800-01 · 1st Program supply</b>	875.40	661.06	214.34	132.42%	1,133.26
<b>Total 6800-02 · 2nd Program supply</b>	480.23	661.06	-180.83	72.65%	1,133.26
<b>Total 6800-03 · 3rd Program supply</b>	1,219.44	661.06	558.38	184.47%	1,133.26
<b>Total 6800-04 · 4th Program supply</b>	502.46	661.06	-158.60	76.01%	1,133.26
<b>Total 6800-05 · 5th Program supply</b>	468.99	654.50	-185.51	71.66%	1,122.00
<b>Total 6800-06 · MS Program supply</b>	1,656.05	6,971.16	-5,315.11	23.76%	11,950.56
<b>Total 6800-09 · PS - Electives</b>	2,370.24	1,596.08	774.16	148.5%	2,642.67
<b>Total 6800-10 · Program Supply</b>	20,440.93	52,792.45	-32,351.52	38.72%	84,767.57
<b>6810-10 · Activity Expense</b>					
<b>6810-17 · Athletics</b>	425.00				



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	<u>Jul - Dec 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6810-12 · School Events - Activity	747.51	3,677.75	-2,930.24	20.33%	6,304.70
6810-14 · 8th Grade Trip - Washington DC	30,688.00	36,382.78	-5,694.78	84.35%	54,574.17
6810-15 · 7th Grade Trip - CFI	13,557.08	12,800.01	757.07	105.92%	12,800.01
6810-16 · 6th Grade Trip - Teton	10,136.95	10,500.00	-363.05	96.54%	10,500.00
6810-10 · Activity Expense - Other	222.51				
<b>Total 6810-10 · Activity Expense</b>	<b>55,777.05</b>	<b>63,360.54</b>	<b>-7,583.49</b>	<b>88.03%</b>	<b>84,178.88</b>
6853-19 · Fund Raising Exp Service Learn					
6853-20 · Donation from Fundraising	750.00				
6853-19 · Fund Raising Exp Service Learn - Other	4,966.86	4,545.00	421.86	109.28%	9,090.00
<b>Total 6853-19 · Fund Raising Exp Service Learn</b>	<b>5,716.86</b>	<b>4,545.00</b>	<b>1,171.86</b>	<b>125.78%</b>	<b>9,090.00</b>
6860-10 · Transportation	0.00	2,294.25	-2,294.25	0.0%	3,933.00
<b>Total 6750-01 · Program Expenses</b>	<b>97,765.86</b>	<b>150,226.04</b>	<b>-52,460.18</b>	<b>65.08%</b>	<b>216,675.05</b>
6800-29 · Lunch Program Expenses					
6800-30 · Kitchen Equipment					
6800-32 · Kitchen equip other	1,470.30				
6800-30 · Kitchen Equipment - Other	288.88	1,303.44	-1,014.56	22.16%	2,606.88
<b>Total 6800-30 · Kitchen Equipment</b>	<b>1,759.18</b>	<b>1,303.44</b>	<b>455.74</b>	<b>134.96%</b>	<b>2,606.88</b>
6850-30 · Food-Lunch program	47,308.44	54,462.98	-7,154.54	86.86%	81,694.46
6925-30 · Dues & Licenses-Food Serv	162.38	436.98	-274.60	37.16%	873.96
6800-29 · Lunch Program Expenses - Other	11,369.99				
<b>Total 6800-29 · Lunch Program Expenses</b>	<b>60,599.99</b>	<b>56,203.40</b>	<b>4,396.59</b>	<b>107.82%</b>	<b>85,175.30</b>
6899-10 · All-McGillis School expense					
6185-10 · Travel	2,291.07	4,111.44	-1,820.37	55.72%	6,167.16
6605-10 · Shipping Expense	1,932.75	3,028.00	-1,095.25	63.83%	4,542.00
6630-10 · SPA Expense	579.24	793.82	-214.58	72.97%	1,190.74
6650-10 · Office Supplies	6,418.49	4,368.00	2,050.49	146.94%	6,552.00
<b>Total 6655-10 · Postage &amp; Mailing</b>	<b>1,862.32</b>	<b>4,620.00</b>	<b>-2,757.68</b>	<b>40.31%</b>	<b>6,930.00</b>
6700-10 · Photocopy Expense					
6703-10 · Lease copy machine	9,527.18				
6700-10 · Photocopy Expense - Other	0.00	9,101.94	-9,101.94	0.0%	18,203.88
<b>Total 6700-10 · Photocopy Expense</b>	<b>9,527.18</b>	<b>9,101.94</b>	<b>425.24</b>	<b>104.67%</b>	<b>18,203.88</b>
6701-10 · Outside Printing					

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6703-11 · Newsletters	3,239.63	4,277.80	-1,038.17	75.73%	7,700.04
6701-10 · Outside Printing - Other	4,841.94	1,514.10	3,327.84	319.79%	3,028.20
<b>Total 6701-10 · Outside Printing</b>	<b>8,081.57</b>	<b>5,791.90</b>	<b>2,289.67</b>	<b>139.53%</b>	<b>10,728.24</b>
6806-13 · Social Committee	0.00	200.00	-200.00	0.0%	300.00
6806-14 · Community Events	722.29	333.32	388.97	216.7%	499.98
6850-10 · Food-Meetings etc	3,754.50	2,156.64	1,597.86	174.09%	3,234.96
6865-10 · Misc. Operating Exp	6,956.40	2,164.02	4,792.38	321.46%	3,246.02
6899-11 · Heads Discr Fund	650.00	3,333.34	-2,683.34	19.5%	5,000.02
<b>Total 6925-10 · Dues &amp; Licence Organization</b>	<b>6,501.24</b>	<b>4,325.30</b>	<b>2,175.94</b>	<b>150.31%</b>	<b>7,250.30</b>
6899-10 · All-McGillis School expense - Other	229.96				
<b>Total 6899-10 · All-McGillis School expense</b>	<b>49,507.01</b>	<b>44,327.72</b>	<b>5,179.29</b>	<b>111.68%</b>	<b>73,845.30</b>
<b>6900-10 · Advancement</b>					
6592-10 · Depreciation - Donor Recog	91.50	101.28	-9.78	90.34%	202.56
<b>Total 6640-10 · Admission Expense</b>	<b>17,877.74</b>	<b>11,733.60</b>	<b>6,144.14</b>	<b>152.36%</b>	<b>23,467.20</b>
6705-10 · Printing Advancement	1,105.25	403.68	701.57	273.79%	807.36
<b>6853-10 · Fund Raising Exp</b>					
6853-11 · Annual Dinner Expenses	2,095.25	21,172.62	-19,077.37	9.9%	42,345.24
6853-12 · Capital Campaign Expenses	208.52	1,249.98	-1,041.46	16.68%	2,499.96
6853-13 · Annual Fund Expense	300.00	833.31	-533.31	36.0%	999.97
6853-10 · Fund Raising Exp - Other	2,458.99	2,356.80	102.19	104.34%	4,713.60
<b>Total 6853-10 · Fund Raising Exp</b>	<b>5,062.76</b>	<b>25,612.71</b>	<b>-20,549.95</b>	<b>19.77%</b>	<b>50,558.77</b>
6900-11 · Postage Development/Fundraising	0.00	360.48	-360.48	0.0%	720.96
<b>6940-10 · Donation Exp</b>					
6940-11 · Stock sale expenses	60.08	174.24	-114.16	34.48%	348.48
6940-10 · Donation Exp - Other	-10.08	166.68	-176.76	-6.05%	333.36
<b>Total 6940-10 · Donation Exp</b>	<b>50.00</b>	<b>340.92</b>	<b>-290.92</b>	<b>14.67%</b>	<b>681.84</b>
6900-10 · Advancement - Other	52.63				
<b>Total 6900-10 · Advancement</b>	<b>24,239.88</b>	<b>38,552.67</b>	<b>-14,312.79</b>	<b>62.88%</b>	<b>76,438.69</b>
<b>6915-10 · Bank &amp; Merchant Fees</b>					
6915-50 · Interest Expense - Wells Fargo	1,055.27				
6915-10 · Bank & Merchant Fees - Other	4,905.07	11,763.87	-6,858.80	41.7%	21,717.91
<b>Total 6915-10 · Bank &amp; Merchant Fees</b>	<b>5,960.34</b>	<b>11,763.87</b>	<b>-5,803.53</b>	<b>50.67%</b>	<b>21,717.91</b>

**The McGillis School**  
**Profit & Loss Budget Performance**  
 July through December 2009

	<u>Jul - Dec 09</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6930-10 - Bad Debt	7,974.39	20,723.88	-12,749.49	38.48%	41,447.76
<b>Total Expense</b>	<u>1,351,260.17</u>	<u>1,420,412.57</u>	<u>-69,152.40</u>	<u>95.13%</u>	<u>2,731,446.68</u>
<b>Net Ordinary Income</b>	750,548.20	1,372,590.95	-622,042.75	54.68%	1,604,836.61
<b>Other Income/Expense</b>					
<b>Other Income</b>					
8600-11 - (gain)/loss disp of fixed asset	2.00				
<b>Total Other Income</b>	<u>2.00</u>				
<b>Net Other Income</b>	<u>2.00</u>				
<b>Net Income</b>	<u>750,550.20</u>	<u>1,372,590.95</u>	<u>-622,040.75</u>	<u>54.68%</u>	<u>1,604,836.61</u>

**The McGillis School**  
**Profit & Loss Budget Performance**  
July 2009 through March 2010

	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>4100-00 - Program Income</b>					
4140-19 - Athletics	2,852.40				
<b>6950-09 - Scholarship/Financial Aid Total</b>					
6950-11 - Scholarship-Guadalupe	-56,010.00				
6951-10 - FTR-Faculty Tuition Remission	-45,738.72	-32,670.00	-13,068.72	140.0%	-36,300.00
6950-10 - Financial Aid-General	-151,688.76	-82,800.00	-68,888.76	183.2%	-92,000.00
<b>Total 6950-09 - Scholarship/Financial Aid Total</b>	<u>-253,437.48</u>	<u>-115,470.00</u>	<u>-137,967.48</u>	<u>219.48%</u>	<u>-128,300.00</u>
<b>4041-01 - Middle School Trips</b>					
4140-13 - 8th Grade Trip	21,000.00	33,000.00	-12,000.00	63.64%	33,000.00
<b>Total 4041-01 - Middle School Trips</b>	<u>21,000.00</u>	<u>33,000.00</u>	<u>-12,000.00</u>	<u>63.64%</u>	<u>33,000.00</u>
4140-16 - Tuition	2,333,417.27	2,185,760.00	147,657.27	106.76%	2,300,800.00
4140-17 - Activity/Book Fee	91,635.50	81,609.75	10,025.75	112.29%	85,905.00
4140-18 - Lunch	155,064.10	111,399.40	43,664.70	139.2%	122,512.53
4240-16 - Application fee	1,760.60	1,200.00	560.60	146.72%	1,200.00
<b>Total 4100-00 - Program Income</b>	<u>2,352,292.39</u>	<u>2,297,499.15</u>	<u>54,793.24</u>	<u>102.39%</u>	<u>2,415,117.53</u>
<b>4300-00 - Development Income</b>					
<b>4300-01 - Restricted Development Income</b>					
<b>4303-10 - Scholar/Fiancial Aid Donations</b>					
4260-11 - Scholarship Grants-Guadalupe	2,000.00				
4260-10 - Financial Aid Grant	0.00	20,000.00	-20,000.00	0.0%	20,000.00
4303-11 - Financial Aid donation Gala	18,500.00				
4303-10 - Scholar/Fiancial Aid Donations - Other	18,100.00				
<b>Total 4303-10 - Scholar/Fiancial Aid Donations</b>	<u>38,600.00</u>	<u>20,000.00</u>	<u>18,600.00</u>	<u>193.0%</u>	<u>20,000.00</u>
4401-10 - Donation-Capital	72,158.76	1,199,999.97	-1,127,841.21	6.01%	1,599,999.96
4403-10 - Donation-Library	100.00				
<b>Total 4300-01 - Restricted Development Income</b>	<u>110,858.76</u>	<u>1,219,999.97</u>	<u>-1,109,141.21</u>	<u>9.09%</u>	<u>1,619,999.96</u>
4300-10 - Fundraising	8,580.11	14,000.00	-5,419.89	61.29%	17,500.00
4302-10 - FR - Annual Dinner	110,708.00	56,250.00	54,458.00	196.81%	112,500.00

**The McGillis School**  
**Profit & Loss Budget Performance**  
July 2009 through March 2010

	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>4400-10 · Donation-Operations</b>					
4600-10 · Grants - Operation	12,610.00	12,500.00	110.00	100.88%	25,000.00
4400-11 · Annual Fund	79,368.72				
4400-10 · Donation-Operations - Other	4,336.95	90,000.00	-85,663.05	4.82%	90,000.00
<b>Total 4400-10 · Donation-Operations</b>	<u>96,315.67</u>	<u>102,500.00</u>	<u>-6,184.33</u>	<u>93.97%</u>	<u>115,000.00</u>
4405-10 · Donation-In Kind	-76.15				
4300-00 · Development Income - Other	5,100.00				
<b>Total 4300-00 · Development Income</b>	<u>331,486.39</u>	<u>1,392,749.97</u>	<u>-1,061,263.58</u>	<u>23.8%</u>	<u>1,864,999.96</u>
4300-19 · Fundraising Service Learning	11,980.00	9,450.00	2,530.00	126.77%	9,450.00
<b>4500-00 · Other Income</b>					
4450-10 · Auxilliary Income	13,227.62	2,016.00	11,211.62	656.13%	2,520.00
4451-10 · Rental Income	820.00	7,356.64	-6,536.64	11.15%	9,195.80
4500-10 · Bank Interest					
4500-11 · Interest Capital account	7,424.14				
4500-12 · Interest Operatiing account	632.12				
4500-10 · Bank Interest - Other	0.00	28,000.00	-28,000.00	0.0%	35,000.00
<b>Total 4500-10 · Bank Interest</b>	<u>8,056.26</u>	<u>28,000.00</u>	<u>-19,943.74</u>	<u>28.77%</u>	<u>35,000.00</u>
4501 · Dividend Income	264.98				
<b>Total 4500-00 · Other Income</b>	<u>22,368.86</u>	<u>37,372.64</u>	<u>-15,003.78</u>	<u>59.85%</u>	<u>46,715.80</u>
	2,718,127.64	3,737,071.76	-1,018,944.12	72.73%	4,336,283.29
<b>6000-00 · Personnel Expense</b>					
6001-10 · Admin-Personnel Exp					
6010-10 · Salary Administration	178,500.14	148,654.38	29,845.76	120.08%	193,250.70
Total 6101-10 · Tax & Benes - Admin	20,510.15	22,578.29	-2,068.14	90.84%	29,351.78
<b>Total 6001-10 · Admin-Personnel Exp</b>	<u>199,010.29</u>	<u>171,232.67</u>	<u>27,777.62</u>	<u>116.22%</u>	<u>222,602.48</u>
6002-10 · Teachers-Personnel Exp					
6025-10 · Salary - Tchrs	844,112.00	940,527.62	-96,415.62	89.75%	1,230,264.65

**The McGillis School**  
**Profit & Loss Budget Performance**  
July 2009 through March 2010

	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Total 6100-10 · Tax &amp; Benes -Program</b>	<u>98,736.86</u>	<u>111,584.62</u>	<u>-12,847.76</u>	<u>88.49%</u>	<u>145,662.93</u>
<b>Total 6002-10 · Teachers-Personnel Exp</b>	942,848.86	1,052,112.24	-109,263.38	89.62%	1,375,927.58
<b>6003-10 · Subst - Personnel Exp</b>					
<b>6035-10 · Salary - Substitute Teacher</b>	<u>14,851.76</u>	<u>6,284.39</u>	<u>8,567.37</u>	<u>236.33%</u>	<u>8,444.65</u>
<b>Total 6103-10 · Tax &amp; Benes - Substitutes</b>	<u>1,140.93</u>	<u>512.16</u>	<u>628.77</u>	<u>222.77%</u>	<u>688.22</u>
<b>Total 6003-10 · Subst - Personnel Exp</b>	15,992.69	6,796.55	9,196.14	235.31%	9,132.87
<b>6004-10 · Lunch - Personnel Exp</b>					
<b>6025-30 · Salary - Lunch</b>	44,054.70	49,526.23	-5,471.53	88.95%	65,702.65
<b>6100-30 · Tax &amp; Benes - Lunch</b>					
<b>Total 6100-30 · Tax &amp; Benes - Lunch</b>	<u>5,628.15</u>	<u>6,741.50</u>	<u>-1,113.35</u>	<u>83.49%</u>	<u>8,807.38</u>
<b>Total 6004-10 · Lunch - Personnel Exp</b>	49,682.85	56,267.73	-6,584.88	88.3%	74,510.03
<b>6005-10 · Mtnce - Personnel Exp</b>					
<b>6015-10 · Salary Maintenance</b>	<u>49,639.51</u>	<u>52,015.00</u>	<u>-2,375.49</u>	<u>95.43%</u>	<u>67,619.50</u>
<b>Total 6102-10 · Tax &amp; Benes - Maintenance</b>	<u>5,661.72</u>	<u>6,507.80</u>	<u>-846.08</u>	<u>87.0%</u>	<u>8,460.14</u>
<b>Total 6005-10 · Mtnce - Personnel Exp</b>	55,301.23	58,522.80	-3,221.57	94.5%	76,079.64
<b>6006-10 · Temp &amp; Contr - Personnel Exp</b>					
<b>6040-10 · Salary - Contract Labor</b>					
<b>6040-13 · Contract Labor - IT</b>	19,297.50				
<b>6040-12 · Contract Labor - Administration</b>	<u>1,459.70</u>	<u>18,749.97</u>	<u>-17,290.27</u>	<u>7.79%</u>	<u>24,999.96</u>
<b>Total 6040-10 · Salary - Contract Labor</b>	<u>20,757.20</u>	<u>18,749.97</u>	<u>2,007.23</u>	<u>110.71%</u>	<u>24,999.96</u>
<b>6006-10 · Temp &amp; Contr - Personnel Exp - Other</b>	<u>0.00</u>	<u>2,000.00</u>	<u>-2,000.00</u>	<u>0.0%</u>	<u>2,000.00</u>
<b>Total 6006-10 · Temp &amp; Contr - Personnel Exp</b>	20,757.20	20,749.97	7.23	100.04%	26,999.96
<b>6020-10 · Payroll Processing</b>	2,930.76	3,076.91	-146.15	95.25%	3,999.98
<b>6099-10 · Benefits</b>					
<b>6117-10 · Flexible spending accounts</b>	204.75	1,091.97	-887.22	18.75%	1,455.96

**The McGillis School**  
**Profit & Loss Budget Performance**  
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	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6105-10 · Workman's Comp Expense	4,396.10	4,928.49	-532.39	89.2%	6,571.32
6115-10 · Medical Insurance Expense	52,514.28	45,000.00	7,514.28	116.7%	60,000.00
<b>Total 6099-10 · Benefits</b>	<b>57,115.13</b>	<b>51,020.46</b>	<b>6,094.67</b>	<b>111.95%</b>	<b>68,027.28</b>
6155-10 · Recruiting & Hiring	957.52	4,465.17	-3,507.65	21.44%	5,953.56
6180-10 · Staff Development					
6180-12 · Staff development- Norris award	2,000.00				
6180-10 · Staff Development - Other	7,159.57	7,029.90	129.67	101.85%	9,373.20
<b>Total 6180-10 · Staff Development</b>	<b>9,159.57</b>	<b>7,029.90</b>	<b>2,129.67</b>	<b>130.29%</b>	<b>9,373.20</b>
<b>Total 6000-00 · Personnel Expense</b>	<b>1,353,756.10</b>	<b>1,431,274.40</b>	<b>-77,518.30</b>	<b>94.58%</b>	<b>1,872,606.58</b>
6520-10 · Insurance					
6521-10 · Director & Officer Insurance	5,744.00	5,186.88	557.12	110.74%	5,186.88
6522-10 · Liability & Property Insurance	12,047.79	10,624.77	1,423.02	113.39%	14,166.36
6525-10 · Auto & Bus Insurance	5,007.21	6,177.96	-1,170.75	81.05%	8,237.28
6520-10 · Insurance - Other	1,505.20				
<b>Total 6520-10 · Insurance</b>	<b>24,304.20</b>	<b>21,989.61</b>	<b>2,314.59</b>	<b>110.53%</b>	<b>27,590.52</b>
6530-10 · Plant Operations					
6603-12 · Storage & oth exp due to const	73,494.46	28,800.00	44,694.46	255.19%	41,000.00
6540-10 · Natural Gas	6,202.23	10,733.58	-4,531.35	57.78%	12,266.94
6545-10 · Electric	18,619.24	21,207.69	-2,588.45	87.8%	24,237.36
6550-10 · Telephone Expense	4,330.62	6,573.24	-2,242.62	65.88%	8,764.32
6555-10 · Internet	915.92	640.71	275.21	142.95%	854.28
6560-10 · Water & Sewer	8,251.26	8,778.43	-527.17	94.0%	11,388.23
6565-10 · Trash Pickup	1,941.92	2,915.46	-973.54	66.61%	3,887.28
6566-10 · Security and Alarm	424.50	537.48	-112.98	78.98%	716.64
6567-10 · Lawn care/Snow removal	5,439.54	8,098.11	-2,658.57	67.17%	10,797.48
6590-10 · Depreciation - Building	61,563.51	61,563.78	-0.27	100.0%	82,085.04
6590-11 · Depreciation Capital Imprv	4,326.60	6,930.00	-2,603.40	62.43%	9,240.00
6590-12 · Depreciation Portables	8,742.87	11,846.25	-3,103.38	73.8%	15,795.00
6603-10 · Maint Supplies	7,569.71	10,028.25	-2,458.54	75.48%	13,371.00
<b>Total 6530-10 · Plant Operations</b>	<b>201,822.38</b>	<b>178,652.98</b>	<b>23,169.40</b>	<b>112.97%</b>	<b>234,403.57</b>

**The McGillis School**  
**Profit & Loss Budget Performance**  
July 2009 through March 2010

	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>6580-00 - Furniture, Equip, &amp; Repairs</b>					
6580-10 - Deprec Prog Furn/Fix/Equip	9,078.99	17,864.55	-8,785.56	50.82%	23,819.40
6580-11 - Small Furniture expense	3,072.49	3,750.03	-677.54	81.93%	5,000.04
6591-10 - Deprec Mtnce Equip	294.03	502.38	-208.35	58.53%	669.84
6591-11 - Deprec Admin Furn/Fix/Equip	691.35	3,350.43	-2,659.08	20.64%	4,467.24
6600-10 - Repair Eq-Admin/Misc	0.00	436.86	-436.86	0.0%	582.48
6601-10 - Repair Eq-Teaching	90.00	1,423.53	-1,333.53	6.32%	1,898.04
6602-10 - Repair Eq-Facility					
6603-11 - Maint PM Contracts	4,695.65				
6602-10 - Repair Eq-Facility - Other	6,981.39	12,383.46	-5,402.07	56.38%	16,511.28
<b>Total 6602-10 - Repair Eq-Facility</b>	<b>11,677.04</b>	<b>12,383.46</b>	<b>-706.42</b>	<b>94.3%</b>	<b>16,511.28</b>
6604-10 - Maint Equip	895.19				
<b>Total 6580-00 - Furniture, Equip, &amp; Repairs</b>	<b>25,799.09</b>	<b>39,711.24</b>	<b>-13,912.15</b>	<b>64.97%</b>	<b>52,948.32</b>
<b>6624-10 - Admin Expenses</b>					
6625-10 - School Board Expense	117.00	1,552.50	-1,435.50	7.54%	2,070.00
<b>Total 6651-10 - Admin Technology</b>	<b>4,627.51</b>	<b>2,336.94</b>	<b>2,290.57</b>	<b>198.02%</b>	<b>3,115.92</b>
6702-10 - Outside printing Admin	0.00	379.53	-379.53	0.0%	506.04
6855-10 - Hospitality Exp	3,481.48	2,482.56	998.92	140.24%	3,310.08
6920-10 - Professional Services					
6921-10 - Audit and Accounting	15,685.63	17,970.63	-2,285.00	87.29%	19,595.64
6920-10 - Professional Services - Other	3,059.00				
<b>Total 6920-10 - Professional Services</b>	<b>18,744.63</b>	<b>17,970.63</b>	<b>774.00</b>	<b>104.31%</b>	<b>19,595.64</b>
<b>Total 6624-10 - Admin Expenses</b>	<b>26,970.62</b>	<b>24,722.16</b>	<b>2,248.46</b>	<b>109.1%</b>	<b>28,597.68</b>
<b>6750-01 - Program Expenses</b>					
6750-10 - Book Expense					
Total 6751-10 - Text	11,147.89	17,253.00	-6,105.11	64.61%	17,253.00
Total 6754-10 - Teacher Resource	1,008.45				
6750-10 - Book Expense - Other	-118.81	4,390.72	-4,509.53	-2.71%	5,017.96



**The McGillis School**  
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	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Total 6750-10 · Book Expense</b>	12,037.53	21,643.72	-9,606.19	55.62%	22,270.96
<b>6800-10 · Program Supply</b>					
<b>Total 6801-30 · Specialty Classes</b>	2,226.62	2,747.14	-520.52	81.05%	3,296.58
6592-12 · Deprec Tech Program Supply	2,296.39	14,987.97	-12,691.58	15.32%	19,983.96
6592-13 · Deprec Science Equip	80.19	586.71	-506.52	13.67%	782.28
<b>Total 6755-10 · Consumable Workbooks</b>	3,831.57				
6797-11 · PS, Curriculum Elementary	846.80	4,374.98	-3,528.18	19.36%	4,999.97
6798-10 · PS, Consumable	320.41	15,689.95	-15,369.54	2.04%	17,931.37
6798-23 · Yearbook	0.00	700.00	-700.00	0.0%	1,236.24
6799-10 · PS, Durables	230.58	2,625.00	-2,394.42	8.78%	3,000.00
<b>Total 6800-01 · 1st Program supply</b>	930.41	944.38	-13.97	98.52%	1,133.26
<b>Total 6800-02 · 2nd Program supply</b>	1,054.55	944.38	110.17	111.67%	1,133.26
<b>Total 6800-03 · 3rd Program supply</b>	1,241.34	944.38	296.96	131.45%	1,133.26
<b>Total 6800-04 · 4th Program supply</b>	519.48	944.38	-424.90	55.01%	1,133.26
<b>Total 6800-05 · 5th Program supply</b>	558.25	935.00	-376.75	59.71%	1,122.00
<b>Total 6800-06 · MS Program supply</b>	3,844.20	9,958.80	-6,114.60	38.6%	11,950.56
<b>Total 6800-09 · PS - Electives</b>	3,818.27	2,183.65	1,634.62	174.86%	2,642.67
6800-11 · PS, SAT testing	0.00	2,448.00	-2,448.00	0.0%	2,448.00
6802-10 · PS, Tech equipment	3,044.92	1,912.50	1,132.42	159.21%	2,295.00
6802-11 · PS, Tech Software	290.99	1,487.50	-1,196.51	19.56%	1,785.00
6806-11 · PS, Family Groups	0.00	318.78	-318.78	0.0%	382.54
6806-12 · PS, Shabbat	1,496.84	762.50	734.34	196.31%	915.00
<b>6800-10 · Program Supply - Other</b>	422.98	4,552.80	-4,129.82	9.29%	5,463.36
<b>Total 6800-10 · Program Supply</b>	27,054.79	70,048.80	-42,994.01	38.62%	84,767.57
<b>Total 6810-10 · Activity Expense</b>	61,364.17	83,128.10	-21,763.93	73.82%	84,178.88
<b>6853-19 · Fund Raising Exp Service Learn</b>					
6853-20 · Donation from Fundraising	750.00				
6853-19 · Fund Raising Exp Service Learn - Other	5,041.86	6,817.50	-1,775.64	73.96%	9,090.00
<b>Total 6853-19 · Fund Raising Exp Service Learn</b>	5,791.86	6,817.50	-1,025.64	84.96%	9,090.00

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	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>6860-10 - Transportation</b>					
6860-12 - Fuel	427.43				
6610-10 - Bus Expense	5,607.56	9,325.98	-3,718.42	60.13%	12,434.64
6860-10 - Transportation - Other	0.00	3,277.50	-3,277.50	0.0%	3,933.00
<b>Total 6860-10 - Transportation</b>	<u>6,034.99</u>	<u>12,603.48</u>	<u>-6,568.49</u>	<u>47.88%</u>	<u>16,367.64</u>
<b>6750-01 - Program Expenses - Other</b>	163.00				
<b>Total 6750-01 - Program Expenses</b>	<u>112,446.34</u>	<u>194,241.60</u>	<u>-81,795.26</u>	<u>57.89%</u>	<u>216,675.05</u>
<b>6800-29 - Lunch Program Expenses</b>					
<b>Total 6800-30 - Kitchen Equipment</b>	2,116.18	1,955.16	161.02	108.24%	2,606.88
6850-30 - Food-Lunch program	56,120.66	74,886.59	-18,765.93	74.94%	81,694.46
6925-30 - Dues & Licenses-Food Serv	162.38	655.47	-493.09	24.77%	873.96
6800-29 - Lunch Program Expenses - Other	41,200.09				
<b>Total 6800-29 - Lunch Program Expenses</b>	<u>99,599.31</u>	<u>77,497.22</u>	<u>22,102.09</u>	<u>128.52%</u>	<u>85,175.30</u>
<b>6899-10 - All-McGillis School expense</b>					
6185-10 - Travel	2,886.22	5,653.23	-2,767.01	51.05%	6,167.16
6605-10 - Shipping Expense	2,527.21	4,163.50	-1,636.29	60.7%	4,542.00
6630-10 - SPA Expense	719.27	1,091.51	-372.24	65.9%	1,190.74
6650-10 - Office Supplies	10,465.39	6,006.00	4,459.39	174.25%	6,552.00
<b>Total 6655-10 - Postage &amp; Mailing</b>	5,607.54	6,352.50	-744.96	88.27%	6,930.00
<b>6700-10 - Photocopy Expense</b>					
6703-10 - Lease copy machine	13,842.56				
6700-10 - Photocopy Expense - Other	0.00	13,652.91	-13,652.91	0.0%	18,203.88
<b>Total 6700-10 - Photocopy Expense</b>	<u>13,842.56</u>	<u>13,652.91</u>	<u>189.65</u>	<u>101.39%</u>	<u>18,203.88</u>
<b>6701-10 - Outside Printing</b>					
6703-11 - Newsletters	4,246.73	6,844.48	-2,597.75	62.05%	7,700.04
6701-10 - Outside Printing - Other	5,707.69	2,271.15	3,436.54	251.31%	3,028.20
<b>Total 6701-10 - Outside Printing</b>	<u>9,954.42</u>	<u>9,115.63</u>	<u>838.79</u>	<u>109.2%</u>	<u>10,728.24</u>

**The McGillis School**  
**Profit & Loss Budget Performance**  
July 2009 through March 2010

	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
6806-13 · Social Committee	0.00	300.00	-300.00	0.0%	300.00
6806-14 · Community Events	1,534.32	499.98	1,034.34	306.88%	499.98
6850-10 · Food-Meetings etc	5,621.14	2,965.38	2,655.76	189.56%	3,234.96
6865-10 · Misc. Operating Exp	9,835.29	2,975.52	6,859.77	330.54%	3,246.02
6899-11 · Heads Discr Fund	1,739.00	4,583.35	-2,844.35	37.94%	5,000.02
6925-10 · Dues & Licence Organization					
6925-11 · PNAIS Accrediation expense	0.00	1,400.30	-1,400.30	0.0%	1,400.30
6925-10 · Dues & Licence Organization - Other	8,949.64	4,387.50	4,562.14	203.98%	5,850.00
<b>Total 6925-10 · Dues &amp; Licence Organization</b>	<b>8,949.64</b>	<b>5,787.80</b>	<b>3,161.84</b>	<b>154.63%</b>	<b>7,250.30</b>
6899-10 · All-McGillis School expense - Other	229.96				
<b>Total 6899-10 · All-McGillis School expense</b>	<b>73,911.96</b>	<b>63,147.31</b>	<b>10,764.65</b>	<b>117.05%</b>	<b>73,845.30</b>
6900-10 · Advancement					
6592-10 · Depreciation - Donor Recog	137.25	151.92	-14.67	90.34%	202.56
<b>Total 6640-10 · Admission Expense</b>	<b>21,236.15</b>	<b>17,600.40</b>	<b>3,635.75</b>	<b>120.66%</b>	<b>23,467.20</b>
6705-10 · Printing Advancement	1,105.25	605.52	499.73	182.53%	807.36
6853-10 · Fund Raising Exp					
6853-11 · Annual Dinner Expenses	10,448.51	42,345.25	-31,896.74	24.68%	42,345.25
6853-12 · Capital Campaign Expenses	208.52	1,874.97	-1,666.45	11.12%	2,499.96
6853-13 · Annual Fund Expense	300.00	999.97	-699.97	30.0%	999.97
6853-10 · Fund Raising Exp - Other	5,122.35	3,535.20	1,587.15	144.9%	4,713.60
<b>Total 6853-10 · Fund Raising Exp</b>	<b>16,079.38</b>	<b>48,755.39</b>	<b>-32,676.01</b>	<b>32.98%</b>	<b>50,558.78</b>
6900-11 · Postage Development/Fundraising	0.00	540.72	-540.72	0.0%	720.96
6940-10 · Donation Exp					
6940-11 · Stock sale expenses	-90.02	261.36	-351.38	-34.44%	348.48
6940-10 · Donation Exp - Other	3,580.05	250.02	3,330.03	1,431.91%	333.36
<b>Total 6940-10 · Donation Exp</b>	<b>3,490.03</b>	<b>511.38</b>	<b>2,978.65</b>	<b>682.47%</b>	<b>681.84</b>
6900-10 · Advancement - Other	897.63				
<b>Total 6900-10 · Advancement</b>	<b>42,945.69</b>	<b>68,165.33</b>	<b>-25,219.64</b>	<b>63.0%</b>	<b>76,438.70</b>

**The McGillis School**  
**Profit & Loss Budget Performance**  
 July 2009 through March 2010

	<u>Jul '09 - Mar 10</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>6915-10 · Bank &amp; Merchant Fees</b>					
6915-50 · Interest Expense - Wells Fargo	1,454.30				
6915-10 · Bank & Merchant Fees - Other	<u>12,859.06</u>	<u>19,003.18</u>	<u>-6,144.12</u>	<u>67.67%</u>	<u>21,717.91</u>
<b>Total 6915-10 · Bank &amp; Merchant Fees</b>	<u>14,313.36</u>	<u>19,003.18</u>	<u>-4,689.82</u>	<u>75.32%</u>	<u>21,717.91</u>
<b>6930-10 · Bad Debt</b>	8,653.39	31,085.82	-22,432.43	27.84%	41,447.76
<b>6935-10 · Cash Over/Under</b>	7.45				
	<u>1,984,529.89</u>	<u>2,149,490.85</u>	<u>-164,960.96</u>	<u>92.33%</u>	<u>2,731,446.69</u>
	733,597.75	1,587,580.91	-853,983.16	46.21%	1,604,836.60
<b>8600-12 · Gain/Loss on investment asset</b>	-109.24				
<b>8600-11 · (gain)/loss disp of fixed asset</b>	0.62				
<b>8600-10 · (Gain)/Loss sale invest assets</b>	<u>-9.54</u>				
	<u>-118.16</u>				
	-118.16				
	<u>733,479.59</u>	<u>1,587,580.91</u>	<u>-854,101.32</u>	<u>46.2%</u>	<u>1,604,836.60</u>